2009 ANNUAL REPORT
Preserving the legacy of INDEPENDENT PHARMACY
Mission Statement

The NCPA Foundation is dedicated to preserving the legacy of independent pharmacy through low-interest educational loans and scholarships to pharmacy students in need, critical research and programs to improve the success of independent pharmacy, community service programs, and financial assistance to community pharmacy owners for their recovery in the event of disaster, accidents, illness, or adverse circumstances.

Your contributions have advanced the NCPA Foundation’s mission. Select highlights of this impact follows.

Disaster Relief

The old cliché goes “expect the unexpected.” But, even the most prepared can experience difficulties, especially financially, when disaster strikes. Just ask pharmacy owners Andrea Davis and Cissy Clark.

• Davis Drug Store — In Ash Flat, Arkansas, Andrea Davis’ pharmacy was virtually demolished by a tornado that measured EF 4 on the Enhanced Fujita scale. “It caved in two walls and the roof,” Davis said. Her insurance company delayed payment, which made a difficult situation even more so considering the hundreds of prescriptions needing to be filled per day. In the interim, assistance from the NCPA Foundation’s Disaster Relief Fund helped ease some of the day-to-day expenses.

• Clark’s Family Pharmacy — In Earle, Arkansas, Cissy Clark, PharmD, can relate to Davis’ story. At 3:30 Friday afternoon, an EF 3 tornado ripped through her small town. “We didn’t have much warning and just had time to seek shelter in the bathroom when it hit.” A powerful electrical surge destroyed the pharmacy’s three computers, and it took about 10 days before they were running at 100 percent. Assistance from the relief fund helped Clark replace the damaged computers. “It was awesome,” Clark said. “I didn’t even know about the program. I heard about it from our state association. It was a tremendous help. I would encourage everyone to consider giving to the Disaster Relief Fund. You never know when it could happen to you.”
Sparking a Passion for Independent Pharmacy

For today’s pharmacy school graduate, pharmacy ownership or simply practicing in an independent community pharmacy is just one of many career paths to choose from. With its core goal being to promote independent pharmacy, the NCPA Foundation has been active in increasing student awareness of the entrepreneurial opportunities in independent pharmacy.

• **NCPA Pruitt-Schutte Annual Student Business Plan Competition** — Students nationwide report that student involvement in NCPA chapters at pharmacy schools and participation in the Business Plan Competition inspire them to pursue future opportunities in independent pharmacy. “I encourage you to continue supporting [the competition],” said Dennis W. Grauer, PhD, professor and chair of the University of Kansas School Medical Center, “as I see no other medium by which students are exposed to the business side of getting started. It really is a critical step to the future of new independent owners.”

• **Kal Dorji** — A fourth-year student at the University of Southern California School of Pharmacy and president of the NCPA Student Leadership Council, Dorji had this to say about the NCPA Foundation’s support for the NCPA Student Outreach program. “Student outreach has created a great learning environment for pharmacy students that cannot be replicated in a classroom, said Dorji. “They have given me advice and lessons on how to develop a business plan, developing a junior partnership, and how to plan my future to strive towards pharmacy ownership…not to mention great mentors and contacts to rely on during my professional career.”

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This past year has been one marked by activity and accomplishment for the NCPA Foundation. Ultimately, I believe, it is one in which we made great strides towards fulfilling our mission of “Preserving the legacy of Independent Pharmacy.”

Paramount among the achievements of this past year was the full endowment of the NCPA Pruitt-Schutte Student Business Plan Competition. Just two years ago, the NCPA Foundation set a goal of raising $1 million by 2012 to endow the competition and ensure its viability for years to come. With generous support from the Pruitt and Schutte families, corporate partners—Good Neighbor Pharmacy, Pharmacists Mutual Insurance Co. and Covidien—and independent pharmacists from across the nation, we were able to achieve our goal well ahead of schedule.

It is a fitting tribute to Joe Schutte, co-founder of the competition. A long-time NCPA Foundation Trustee and 1985–86 NCPA President, Joe died in January 2009. His passion and love of pharmacy and entrepreneurism, as well as his desire to see that passion ignited in future generations, will be missed by all.

Interest in the NCPA Pruitt-Schutte Student Business Plan Competition continues to grow with each year and with it grows student interest in independent community pharmacy. This competition is just one way the NCPA Foundation works to expose pharmacy students to the benefits and opportunities afforded in independent pharmacy.

Since its inception in 1955, the NCPA Foundation has provided over $3 million in low-interest loans and scholarships to pharmacy students from across the nation. This year, our scholarship program expanded with the addition of the Dennis Ludwig Memorial Scholarship in Government Affairs, which was presented for the first time at NCPA’s Annual Legislative Conference in May 2009. The scholarship honors Dennis, who was a strong advocate for independent pharmacy in his home state of Colorado and in Washington, D.C.

The NCPA Foundation also continued its on-going support of NCPA’s Student Chapter Outreach Program. Since 1988, the NCPA Foundation has provided financial support to the program. This year, more than $50,000 was provided in support of NCPA Student Chapters at the nation’s schools and colleges of pharmacy. This was made possible in part by financial support from Roche.

Today, there are more than 4,000 NCPA Student Members and 87 NCPA Student Chapters in the 111 pharmacy schools in the United States.
Independent pharmacies have historically joined forces to tackle issues of importance in our communities. Serving as a facilitator for such an effort, the NCPA Foundation launched its first community service project—the National Community Pharmacy Bone Marrow Donor Drive.

The need for bone marrow donors was brought to our attention by one of our own—Independent pharmacy owner David Wilcox of Fresno, Calif. David’s son, Javier, has leukemia and has been searching for a bone marrow donor for more than a year. Bone marrow from an unrelated donor is used to treat patients in more than 70 percent of leukemia, lymphoma and myeloma cases. With 140,000 new cases diagnosed annually, the need is great.

The NCPA Foundation, with support in part from the Community Pharmacy Foundation, is proud to have shed light on this vital health issue, and in turn, provide another opportunity for independent pharmacists to make a difference in the lives of their patients and in their communities.

The 2008–2009 fiscal year was one of record support for the NCPA Foundation. To each and every donor, I, personally, and on behalf of the NCPA Foundation Board of Trustees, say “Thank You!” All of this would not have been possible without your generous support. Whether you represent a corporation that provided a grant or an individual that bought an item at the NCPA Foundation’s auction, your contribution played a significant part in helping us accomplish so much this past year. Again, I say, thank you.

I also would like to thank my fellow members of the NCPA Foundation Board of Trustees for their commitment to making the NCPA Foundation a stronger, supporting organization for NCPA and for independent pharmacy.

And, I would like to thank the NCPA Foundation’s two full-time employees: Kathryn Kuhn, executive director, and Avon Pagon, administrative manager, whose hard work has made much of our success possible.

To all of you who have a vested interest in the future of independent community pharmacy, I challenge you to join us in our mission of “Preserving the legacy of Independent Pharmacy.” Please contribute to the NCPA Foundation to support all of the programs that help ensure the legacy of independent pharmacy—our legacy. Together, we can build upon the past to ensure a secure future for independent pharmacy.

Sharlea Leatherwood
President, NCPA Foundation
$1 MILLION CAMPAIGN: GOAL ACHIEVED

Two years ago, the NCPA Foundation launched the “Preserving the Legacy of Independent Pharmacy Campaign” to grow the endowment fund for the NCPA Pruitt-Schutte Student Business Plan Competition to $1 million by 2012. The competition provides pharmacy students with the tools needed to launch a pharmacy business. In 2009, the NCPA Foundation entered into a grant agreement with AmerisourceBergen, whereupon a total of $750,000 in five annual installments will be received in support of the Pruitt-Schutte Annual Student Business Plan Competition.

With the goal of the endowment attained, the annual operating expenses of the competition will be supported in perpetuity, and the long-term viability of the competition sustained.

“I would like to thank Good Neighbor Pharmacy for stepping up with this strong commitment of support,” said Sharlea Leatherwood, PD, NCPA Foundation president. “Together, we will secure a promising future for the competition and continue to cultivate future generations of independent pharmacists."

“We are excited to support NCPA’s efforts to recognize outstanding students of pharmacy. We believe it is essential for pharmacy students to have access to high quality business education, and this program helps provide that,” said R. David Yost, president and chief executive officer of AmerisourceBergen Corporation, whose Good Neighbor Pharmacy network made the pledge. “Good Neighbor Pharmacy is proud to encourage students to explore the benefits of a career in community pharmacy through programs such as this real world business case competition.”

“With each passing year, the level of interest in independent community pharmacy grows among students,” said Holly Whitcomb Henry, PD, NCPA president 2008–09. “Every team of students that participates in the NCPA Pruitt-Schutte Student Business Plan Competition is a winner with a better understanding of the entrepreneurial side of pharmacy and an experience that will benefit them for life.”

The NCPA Pruitt-Schutte Student Business Plan Competition is the first national contest of its kind in the pharmacy profession. It is named to honor two champions of independent community pharmacy—the late Neil Pruitt Sr. and H. Joseph Schutte.

The competition is also supported by the Pruitt and Schutte families, Pharmacists Mutual Insurance Company, Covidien (formerly Mallinckrodt Pharmaceuticals), and the NCPA Foundation.

2009 NCPA PRUITT-SCHUTTE BUSINESS PLAN COMPETITION

A team of pharmacy students from the University of Washington was named the winner of the NCPA 2009 Pruitt-Schutte Student Business Plan Competition. A team from the University of Arizona came in second, and a team representing the University of Georgia finished third.

“As a community pharmacy owner it’s gratifying to see the level of clearly demonstrated student interest in becoming owners by the outstanding entries in this year’s NCPA Pruitt-Schutte Student Business Plan Competition,” said Holly Whitcomb Henry, PD, NCPA President 2008–09 and Seattle, Washington pharmacy owner. “These students now have a roadmap that will take all of the guesswork out of pharmacy ownership.”

▲ First Row (l to r): Dana Ling; Rachel Merrill; Holly W. Henry, NCPA 2008–09 president; Zsolt Hepp; Alisha Fewins. Second Row (l to r): Tom Baillie, dean; Jackie Gardner, team faculty advisor; and A.J. Caffentzis, group vice president of business management, AmerisourceBergen.
This is the sixth year the competition has been held. This year’s competition drew entries from 29 schools and colleges of pharmacy—nearly one-third of all U.S. pharmacy schools.

The three finalist teams and advisors made live presentations of their business plans before the competition judges and an audience during NCPA’s 111th Annual Convention after receiving complimentary registration, travel, and lodging. The teams were honored at the NCPA Foundation’s Award Ceremony.

“The NCPA Foundation charter is dedicated to preserving the legacy of independent community pharmacies, which is only enhanced by helping create successful future owners,” said Sharlea Leatherwood, PD, NCPA Foundation president. “That’s why it supports the NCPA Pruitt-Schutte Student Business Plan Competition, which allows students to create business plans that are judged by a distinguished panel of professionals who know what works. We fully expect many of this year’s participants to join the roster of past participants who become future owners.”

Team members from the University of Washington “Sequim Apothecary” were captain Dana Ling, Rachel Merrill, Zsolt Hepp and Alisha Fewins. Jackie Gardner and Don Downing were the team’s advisors. Their chapter received $3,000 and $3,000 was contributed to the school in the dean’s name to promote independent pharmacy. The team members, team advisor, and the dean also received complimentary registration, travel, and lodging to NCPA’s 2010 Multiple Locations Conference.

Team members from the University of Arizona were captain Ashley Sweaney, Benjamin Guthrie, Kara Herko and Rachael Mead. Rebekah Jackowski was the team’s advisor. Their chapter received $2,000 and $2,000 was contributed to the school in the dean’s name to promote independent pharmacy.

Team members from the University of Georgia were captain LeAnn Walton, Melissa Underwood, Caroline Dennis and Brad Kirk. Charles McDuffie was the team’s advisor. Their chapter received $1,000 and $1,000 was contributed to the school in the dean’s name to promote independent pharmacy.

Other top 10 finishers included the University of Buffalo, University of California San Francisco, University of Oklahoma, University Oklahoma—Tulsa, University of Southern California, University of Wyoming and Washington State University.
SCHOLARSHIPS

The NCPA Foundation has granted over $770,000 in scholarships to 386 pharmacy students and 65 pharmacy schools since its scholarship program began in 1991. It is an example of the longstanding interest that the NCPA Foundation has in the education of future pharmacists. Support of these programs continues to be a major fundraising focus of the NCPA Foundation.

This year, the NCPA Foundation provided Presidential Scholarships of $2,000 each to 18 pharmacy students for demonstrating excellence in leadership, academic performance and interest in independent community pharmacy. These scholarships are made possible through the generous support of our Corporate Partners:

- AmerisourceBergen
- AstraZeneca
- CARE Pharmacies
- Cardinal Health
- Eli Lilly & Company
- Forrest Pharmaceuticals
- McKesson/Health Mart
- PCCA
- Pharmacists Mutual
- Pharmacy First/Wholesale Alliance LLC
- Procter & Gamble
- PRS Pharmacy Services
- Takeda Pharmaceuticals
- TEVA Pharmaceuticals

Presidential Scholars

- Richard P. Boyd, Ohio Northern University
- Whitney L. Brace, University of Texas at Austin
- Manpreet S. Chahal, Washington State University
- Gertrude Chimhungwe, University of Buffalo
- Jinal Desai, University of Southern Nevada-South Jordan
- Stephanie Dare Field, West Virginia University
- Paul Frazier, University of Southern Nevada-South Jordan
- Scott Halvorson, University of Missouri-Kansas City
- Tanaz Kohan, University of Southern California
- Lauren M. Marston, Virginia Commonwealth University
- Chibuzor I. Okoro, Howard University
- Brittany L. Provence, Drake University
- Summer Schroeder, University of New Mexico
- Regina Scott, University of New Mexico
- Cassandra Lynn Shields, University of Missouri-Kansas City
- Renee Nicole Tobey, University of Oklahoma Health Science Center
- Kendra Kim VanGrinsven, University of Wyoming
- Hillary L. Volsteadt, Mercer University

“I am proud to be a recipient of the Presidential Scholarship from the NCPA Foundation. It is an honor that underscores the importance of independent pharmacy in my development as a pharmacy student and my future as a pharmacist and business owner in my community.”

—Scott Halvorson, University of Missouri-Kansas City

[From left to right: Bob Blake, NCPA Foundation trustee; Cassandra Shields; James Rankin, NCPA Foundation trustee; and Sharlea Leatherwood, NCPA Foundation president.]

[From left to right: Bob Blake, NCPA Foundation trustee; Scott Halverson; James Rankin, NCPA Foundation trustee; and Sharlea Leatherwood, NCPA Foundation president.]
“Winning an NCPA scholarship has been such an honor. This scholarship really does take some of the burden off the increasing costs school brings, and I am so thankful that there are scholarships out there in support of community pharmacy. I can’t even imagine the time, effort and contributions it takes to offer such scholarships, and I am extremely appreciative of all the independent pharmacists who participate in and donate to the NCPA Foundation.”

—Cassandra Shields, University of Missouri-Kansas City

Dennis Ludwig Memorial Scholarship in Government Affairs

The first Dennis Ludwig Memorial Scholarships were awarded in May at NCPA’s Legislative Conference. Ludwig was president of NCPA in 1996–1997 and was a committed grassroots activist for independent community pharmacy from Colorado’s Capitol Hill to the one in Washington, D.C. He died unexpectedly in 2006.

The goal of the scholarships is to promote pharmacy student participation in the NCPA Legislative Conference, which in turn educates participants in the functions and organization of Congress, the legislative process and strategies for adoption of legislation. A total of five scholarships were awarded—one to the NCPA Student Chapter with the highest number of registrants at the NCPA Legislative Conference and four to individual recipients.

The goal is to endow this scholarship at $50,000. To date, more than $41,250 has been raised.

NCPA Student Chapter Award
Ohio Northern University’s Rudolph H. Raabe College of Pharmacy

Individual Winners

- Sean Agazanof, University of the Pacific
- Joy Cunningham, University of Cincinnati
- Brad Ordener, Midwestern University
- Shawn Thomas, University of Louisiana at Monroe

Dennis Ludwig Memorial Scholarship Donors

- David Elm
- Mark E. Kinney
- Ronald S. Poole
- Ivan Saiff
- Gerald Shapiro
- Todd Sondrup
- Tony Welder

Securing Independent Pharmacy’s Future
J.C. and Rheba Cobb Memorial Scholarship
Andrew M. Helm, Washington State University

Neil Pruitt Sr. Memorial Scholarship
Lauren M. Bartoli, University of Arizona

Willard B. Simmons Sr. Memorial Scholarship
Neil F. Young, University of Kansas

Kenneth L. Riddle Memorial Award
The NCPA Foundation provided the Kenneth L. Riddle Memorial Award in remembrance of Mr. Riddle, former NCPA associate director of professional affairs, to DeJuan D. Branch of Hampton University, class of 2009. Mr. Riddle was a 2004 graduate of Hampton. He died in an auto accident in August 2005.

During his short time with NCPA, Mr. Riddle made a lasting impression on his coworkers, pharmacists, and pharmacy students. He was passionate about many different things, but especially pharmacy and music. His love of life was apparent to everyone he met.

Partners in Pharmacy Scholarships
- Lucas Bozick, Texas Tech Health Science Center
- Jennifer Evans, University of Southern Nevada-South Jordan
- Sarah Griffin, University of Arkansas
- Julie Keeton, University of Kansas
- Staci Kurmel, Incarnate Word Feik School of Pharmacy
- Jennifer Nemnich, University of Kansas
- Sean Thurston, Washington State University

Kay Smith, PIP co-chair (far left); scholarship recipients; and Karen Tilley, PIP co-chair (far right).
Supporting Student Chapter Outreach

The NCPA Foundation has been active in supporting pharmacist education in general, and in more recent years, in increasing student awareness of the entrepreneurial opportunities in independent pharmacy.

Since 1988, the NCPA Foundation, with support from NCPA members, other donors, and Roche, has underwritten the costs of the NCPA Student Chapter and Student Outreach Programs—more than $50,000 annually is given to support these programs. Financial support provided by the NCPA Foundation allows NCPA staff and members of NCPA’s Student Executive Council—pharmacy students elected by their peers to represent student chapters—to visit NCPA Student Chapters on campuses across the nation educating pharmacy students about independent pharmacy.

Foundation support also covers the travel costs of the Executive Council to the NCPA Annual Convention, Legislative Conference, and their annual governance meeting, as well as others costs associated with each chapter.

To date, there are more than 4,000 NCPA Student Members and 87 NCPA Student Chapters in the 111 pharmacy schools in the United States.

NCPA Student Executive Council

The NCPA Student Leadership Council and the NCPA Student Regional Council are pharmacy students elected by their peers to represent student chapters on NCPA’s policymaking steering committees and to spread the NCPA message of the rewards of independent community pharmacy to their fellow students.

The structure is based on two-year terms. The first year is served on the Student Regional Council, which supports the NCPA Student Affairs Department in making pharmacy school visits and providing assistance to the schools in their regions. In the second year, as Student Leadership Council members, they mentor regional conference members and serve as advisers for the NCPA Student Outreach Program.

2009 Student Leadership Council

- Kal Dorji, president, University of Southern California (second row, third from left)
- Danielle Bailey, secretary, University of Texas–Austin (first row, third from left)
- Cassie Shields, University of Missouri, Kansas City (first row, second from left)
- Chris Alvarado, University of the Incarnate Word (second row, second from left)
- Regina Scott, University of New Mexico (first row, first from left)
- Mary Anne Yam, University of California, San Francisco
- Manpreet Chahal, Washington State University (second row, 1st from left)
- Renee Tobey, Oklahoma University (first row, fourth from left)

“Without the development of NCPA Student Chapters throughout pharmacy schools nationwide, many pharmacy students would not see independent pharmacy in such a positive light. NCPA’s outreach has defeated the notion that independent pharmacy is a dying business.”

—Kal Dorji, University of Southern California School of Pharmacy
2009 Student Regional Council

- Jason Wang, St. Louis College of Pharmacy
- Chibuzor Okoro, Howard University (fifth from left)
- David Jacobson, University of Arizona (fourth from left)
- Scott Halvorson, University of Missouri-Kansas City (third from left)
- Bob Harshbarger, III, Mercer University
- Whitney Brace, University of Texas-Austin (second from left)
- Andrew Helm, Washington State University (first from left)
- John Rose, University of California-San Francisco

Dargavel Award for NCPA Student Chapter of the Year

The University of Arkansas was named the winner of the 2009 NCPA Dargavel Student Chapter of the Year Award. The school received a $2,000 cash award for earning the honor. The first runner-up was University of Southern California, the second runner-up was Ohio Northern University, and the most improved chapter was Wilkes University, Nesbitt College of Pharmacy.

Selection is based on the chapter’s activities during the preceding school year, including community service projects, chapter programming, fundraising, national NCPA meeting attendance and promotion of pharmacy ownership.
The chapter is named the Charles M. West NCPA Student Chapter after Charles West, former NCPA executive vice president from 1985 to 1996 and currently serving as a NCPA Foundation trustee from Arkansas.

Outstanding NCPA Student Chapter Members of the Year

Every year, each NCPA Student Chapter selects an outstanding member for exceptional service and leadership. The 2009 honorees were:

- Brittany Provence, Drake University School of Pharmacy
- Chad M. Fagan, Ferris State University School of Pharmacy
- Christopher Alvarado, University of the Incarnate Word Fieck School of Pharmacy
- Laurence M. Namdar, LECOM School of Pharmacy
- Shannielle Dannar, Massachusetts College of Pharmacy/Worcester Campus
- Kathleen A. Dau, Massachusetts College of Pharmacy/Boston, MA
- Hillary Volsteadt, Mercer University College of Pharmacy
- Stephanie Liou, Midwestern University-Glendale School of Pharmacy
- Richard Boyd, Ohio Northern University School of Pharmacy
- Adrayana Phillips, Samford University McWhorter School of Pharmacy
- Michelle Chesnut, Southern Illinois University Edwardsville
- Jason Rivera, Southwestern Oklahoma State University
- Jason Wang, St. Louis College of Pharmacy

- Brenda Ojeda, Texas Tech University School Pharmacy
- Jason Hemminger, The Ohio State University School of Pharmacy
- Emily Delikhah, The University of Southern California School of Pharmacy
- Joshua Speck, Touro University College of Pharmacy-California
- Kristen Gawronski, University at Buffalo School of Pharmacy
- Gene Nicholas Anderson, University of Appalachia College of Pharmacy
- Kenna Cassat, University of Arkansas for Medical Sciences College of Pharmacy-Charles M. West
- Emily Calovich, University of Colorado at Denver
- Abraham Duncan, University of Georgia School of Pharmacy
- Melissa Rufenacht, University of Kansas School of Pharmacy
- Scott Halvorson, University of Missouri at Kansas City School of Pharmacy
- Regina Scott, University of New Mexico School of Pharmacy
- Jennifer Evans, University of Southern Nevada-South Jordan (Utah)
- Whitney Brace, University of Texas at Austin College of Pharmacy
- Megan Jolley Milne, University of Utah School of Pharmacy
- Lauren Michelle Marston, Virginia Commonwealth University School of Pharmacy
- Manpreet Chahal, Washington State University School of Pharmacy
- Stephanie Field, West Virginia University School of Pharmacy
- Jennifer Vuu, Western University of Health Sciences
- Joelle Babatsky, Wilkes University Nesbitt School of Pharmacy
NEW TRUSTEES

James Rankin

NCPA Past President James Rankin, RPh, of Highland, Illinois, was named a trustee on the NCPA Foundation Board of Trustees filling the position left open by the passing of James Vincent, RPh.

Rankin was the 108th president of NCPA, serving from 2005–06. He is the president and principal owner of Family Care Pharmacy, Family Care Properties, and Rankin Cards and Gifts in Highland, as well as Family Care Pharmacy locations in nearby Breese and Trenton. He is also co-owner of Family Care Medical Equipment.

A 40-year-veteran of NCPA, was named Highland Business Person of the Year in 2003 and is past chairman of the Highland Economic Development Commission. In 2005, he was honored with the Bowl of Hygeia.

He is a member of the Illinois Pharmacists Association, the National Home Infusion Association, the Metro East Pharmacists Association, and the Gateway East Pharmacists Association. He is a fellow of the American College of Apothecaries and the American Society of Consultant Pharmacists. He also is a member of the Illinois Association of Medical Equipment Suppliers and serves on the advisory board of Pharmacists Mutual Insurance Company.

John Schutte

John Schutte, of Louisville, Ky., president of GeriMed, a group purchasing organization serving closed-door, long-term care pharmacies, was named to the NCPA Foundation Board. He fills the seat on the Board left open by his father, H. Joseph Schutte, who died in January 2009. The elder Schutte was a long-time member of the NCPA Foundation Board, having served since 1999. The Schutte family, along with the family of Neil Pruitt, Sr., are the founders of the NCPA Pruitt-Schutte Annual Student Business Plan Competition.

LEADERSHIP ACKNOWLEDGEMENT

John W. Dargavel Medal

Joe Mosso was honored as the recipient of the 2009 John W. Dargavel Medal by the NCPA Foundation. The McKesson Corporation sponsors the annual award given by the NCPA Foundation to honor those whose contributions on behalf of independent pharmacy embody the spirit of leadership and accomplishment personified by John W. Dargavel who was executive secretary of the National Association of Retail Druggists (NARD), now NCPA, from 1933 to 1961. In fact, the NCPA Foundation was established in 1953 to honor Dargavel.

“Joe Mosso exemplifies the stalwart passion and leadership that John Dargavel brought to our organization,” said Sharlea Leatherwood, PD, NCPA Foundation president. “His presidency of NCPA 20 years ago led us to the inception of the NCPA student outreach program. Joe’s subsequent, untiring work for the NCPA Foundation’s annual auction has provided the means to fund the scholarships and programs over many years.”
Graduating from Duquesne University’s College of Pharmacy, Mosso was president of Mosso’s Pharmacy, Inc. in Latrobe, Pa., for 40 years before retiring in 1996. Mosso served in the United States Army Medical Corps, as well. In addition, he also served as president of NCPhA in 1989–90, and as a member of the NCPhA Foundation Board of Trustees for 19 years.

Mosso has done a great deal of work in drug abuse programming. He created an information center for drug-related problems affecting parents and children. He founded the Committee on Drug Education in Latrobe, and co-founded the St. Vincent’s Primary Prevention Program with Dr. Robert Teeter. This led him to present papers at the International Congress in Switzerland and the International Congress on Alcohol and Drug Addiction in Copenhagen, Denmark.

As a result of his work in drug abuse programming, Mosso won numerous awards including NCPhA’s Parke Davis Drug Abuse Education and Prevention Award, the Pennsylvania Pharmaceutical Association Community Service Award, and the American Pharmacists Association Daniel B. Smith Award.

Mosso showed his appreciation for Duquesne University’s College of Pharmacy by establishing the Joseph A. Mosso, Sr. Scholarship Fund. The school recognized him with the College of Pharmacy’s Distinguished Alumnus Award and the American Pharmacists Association Daniel B. Smith Award.

“McKesson has a long relationship with NCPhA, and we share the same goal of high-quality health care by reducing costs, streamlining processes, and improving the quality of care and safety provided to patients,” said Bill Hamik, senior vice president of field operations for McKesson Corporation. “We are proud to sponsor the Dargavel Medal, which this year honors a true champion of community pharmacy in the case of Joe Mosso.”

Corporate Recognition Award

Purdue Pharma L.P. was honored with the 2009 NCPhA Corporate Recognition Award. The annual award, sponsored by the NCPhA Foundation, recognizes companies for their support of independent community pharmacies.

“The centerpiece of Purdue Pharma’s strong relationship with NCPhA has been its commitment to keeping pharmacies safe,” said Sharlea Leatherwood, PD, NCPhA Foundation president. “Programs like Protect Your Pharmacy Now! and Rx Patrol would not exist without the commitment of

resources and expertise Purdue Pharma has provided. As a result, community pharmacies are better able to defend themselves from criminals targeting prescription drugs.”

In 2008, NCPhA, Purdue Pharma L.P., FBI LEEDA (Law Enforcement Executive Development Association), and the Community Pharmacy Foundation partnered to create the “Protect Your Pharmacy Now!” initiative to combat pharmacy crime by improving pharmacy safety and security and established the first ever “Protect Your Pharmacy Week” to encourage pharmacists to protect themselves, staff, and patients against pharmacy crime, including prescription drug theft.

In 1993, Purdue established Partners Against Pain as a resource “to help patients, caregivers, and health care providers advance standards of pain care and alleviate unnecessary suffering through education and advocacy.”

Outstanding Faculty Liaison

Michael T. Rupp, Ph.D., faculty liaison for the NCPhA Student Chapter at Midwestern University-Glendale (MWU-G) in Glendale, Ariz., was recognized as the 2009 NCPhA Faculty Liaison of the Year by the NCPhA Foundation. The award is sponsored by QS/1 and was presented at NCPhA’s 111th Annual Convention and Trade Exposition.

“Mike has been an extraordinary faculty liaison throughout his career and has dedicated countless hours of outstanding service to independent pharmacy and also encouraging and assisting pharmacy students with the development of entrepreneurial skills and inspiring student

Recognizing Outstanding Leadership
“QS/1 is excited to sponsor NCPA’s Faculty Liaison of the Year Award,” said Tammy Devine, executive vice president of QS/1. “When the faculty at any institution of higher learning takes an added interest in helping their students navigate the educational process, they should be commended. Clearly, Mike Rupp embraces that goal with his pharmacy students and his push to expose them to the entrepreneurial side of the profession.”

**IN MEMORIAM, H. JOSEPH SCHUTTE**

H. Joseph Schutte, NCPA Foundation trustee and co-founder of the NCPA Pruitt-Schutte Annual Business Plan Competition, died in January 2009 at his home in Louisville, Ky. Schutte was president of NCPA in 1985-86, and a long-time member of the NCPA Foundation Board of Trustees having served since 1999. He is survived by his wife of 54 years Betty, four children, and eight grandchildren.

His career started with owning his own community pharmacy and eventually he owned six pharmacies in Kentucky that provided services for thousands of patients in long-term care facilities. In 1995, he was named Entrepreneur of the Year by the Entrepreneur of the Year Institute. He was the CEO and founder of Geri-Med, Rx-Med, and IV-Med.

Contributions in his memory can be made online at www.ncpafoundation.org.

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interest in pharmacy ownership,” said Sharlea Leatherwood, PD, NCPA Foundation president.

Rupp is a professor of pharmacy administration and executive director of MWU-G’s Center for the Advancement of Pharmacy Practice (CAPP). At MWU-G, he helped create the college of pharmacy’s four-course entrepreneur track curriculum and he hosts entrepreneur speakers for all college of pharmacy students every quarter. The presentations given by the entrepreneur-speakers have been very effective in growing awareness and interest in pharmacy ownership. He also organizes an annual compounding demonstration to educate faculty, staff and students across the MWU-G campus about the value of custom dosage pharmaceutical formulations.

As an academic researcher and pharmacy practice innovator, Rupp has been particularly active in evaluating pharmacist care services, evaluating the impact of new technologies such as e-prescribing and systems that improve medication use in community pharmacy practice, and creating methods by which pharmacists may more effectively and efficiently perform, document, bill and be paid for their professional services.

He is also the creator of PharmAccount.com, an Internet provider of financial cost analysis services for community pharmacies and pharmacists and also the founder and managing partner of MENTORx, a professional services consulting firm specializing in research and evaluation projects in community pharmacy practice.

“QS/1 is excited to sponsor NCPA’s Faculty Liaison of the Year Award,” said Tammy Devine, executive vice president of QS/1. “When the faculty at any institution of higher
Providing Philanthropic Support

Colleagues Helping Colleagues

The NCPA Foundation Disaster Relief Fund was established to provide financial assistance to community pharmacy owners for the repair and rebuilding of pharmacies in the event of disaster, accidents, illness or other adverse circumstances.

Assistance is available to NCPA members and nonmember independent pharmacies—up to $1,000 per site for NCPA members and up to $500 per site for nonmembers. Proof of damages is required, such as a copy of an insurance claim. Two pharmacies received assistance in fiscal year 2009 totaling $2,000.

In response to Hurricanes Katrina and Rita in 2005, the NCPA Foundation Disaster Relief Fund distributed nearly $160,000 assisting more than 50 pharmacies affected by the storms.

The NCPA Foundation Disaster Relief Fund relies on charitable donations. Donations are tax-deductible and may be made online. Go to www.ncpafoundation.org and click “Make a Donation.”

A “Disaster Preparedness Checklist” is also available on the NCPA Foundation website (www.ncpafoundation.org) to help you prepare for the unexpected.

20th Annual Signature Fundraising Auction

The NCPA Foundation’s 20th Annual Auction and Reception, its largest annual fall fundraiser, provided a fun evening of bidding in live and silent auctions on unique antique pharmacy items, sports memorabilia, sporting events and equipment, vacation homes, hotel packages, books, electronics, and so much more.

All items sold at the annual auction were contributed by generous donors, friends, and partners, and all proceeds benefit the NCPA Foundation’s charitable and educational programs and research. GeriMed helped underwrite the event.

More than 400 participants joined in the lively event during the 2009 NCPA Annual Convention.

The NCPA Foundation would like to acknowledge the Auction Committee members for their hard work and assistance with helping to make the Annual Auction a huge success!

Auction Committee

- Bob Blake, co-chair
- Jim Rankin, co-chair
- Doyle High
- Keith Hodges
- Lonnie Hollingsworth
- Sharlea and Gary Leatherwood
- Don Moore
- Dave and Kay Smith
- John and Karen Tilley
- Tony Welder

Auctioneers

- Doyle High (Austin, Texas)
- Lonnie Hollingsworth (Lubbock, TX)

Auction Donors

- ABC Studios (Burbank, CA)
- Alabama Pharmacy Association (Montgomery, AL)
- American Insitute of the History of Pharmacy (Madison, WI)
- Bradley Arthur (Buffalo, NY)
- Michele Belcher (Grants Pass, OR)
- C. Robert Blake (West Union, OH)
- Daniel Blakeley (Earth City, MO)
- Anthony Budde (Bethalto, IL)
- Donnie and Cindy Calhoun (Anniston, AL)
- John Carson (San Antonio, TX)
- Brian Caswell (Baxter Springs, KS)
- Nolton Causey (Natchitoches, LA)
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Ronald Davis (Richmond, VA)
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Homestead (Hot Springs, VA)
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Bruce Kneeland (Roversford, PA)
Janet Kusler (Snohomish, WA)
Laurel Valley Golf Club (Ligonier, PA)
Sharlea and Gary Leatherwood (Gladstone, MO)
Joe Lech (Tunkhannock, PA)
W.A. Lloyd (Canada)
Brian Loomis (Bolingbrook, IL)
Lorien Hotel & Spa (Alexandria, VA)
Louisville Slugger Museum and Factory (Louisville, KY)
Mark Twain Boyhood Home & Museum (Hannibal, MO)
James Martin (Austin, TX)
Dorinda Martin (Dripping Springs, TX)
McDowell House Museum
Medical Plastic Devices (Canada)
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Whit Moose (Mt. Pleasant, NC)
Joe Mosso (Latrobe, PA)
Mr. Roger's Enterprise (Latrobe, PA)
Museum of Science and Industry (Chicago, IL)
Museum of Vision (San Francisco, CA)
National Museum of Civil War Medicine (Frederick County, MD)
National Community Pharmacists Association (Alexandria, VA)
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Bill Osborn (Miami, OK)
Scott Pace (Little Rock, AR)
Earl Wayne Padgett (Glenwood, AR)
Arnold Palmer Enterprises (Latrobe, PA)
Vishal Patel (Irvine, CA)
Pennsylvania Pharmacists Association (Pittsburgh, PA)
Pharmacists Mutual (Algona, IA)
James Rankin (Highland, IL)
Thomas Rankin (Trenton, IL)
Mark Riley (Little Rock, AR)
Phil Schneider (Alexandria, VA)
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John Schutte (Louisville, KY)
William Scott (Australia)
Gerald Shapiro (Los Angeles, CA)
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Morganne Smyth (Cheyenne, WY)
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Patricia Taylor (Honaker, VA)
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Washington Redskins (Washington, DC)
Washington Capitals (Washington, DC)
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Tony Welder (Bismarck, ND)
Charles and Becky West (Little Rock, AR)
R. Wayne West (Burleson, TX)
Dirk and Patricia White (Sitka, AK)
David Wilcox (Fresno, CA)
Lonny Wilson (Oklahoma City, OK)
Jonathan Wolfe (Little Rock, AR)
PHONATHON FEVER

Through a series of first-ever Phona-thons this year, the NCPA Foundation and its volunteers reached out to colleagues around the country to educate them about the NCPA Foundation’s mission and to get them involved in supporting this mission. Volunteers manned a phone bank during the first Phona-thon that was conducted during the Oc-tober 2008 NCPA Annual Convention in Tampa, Fla. A second Virtual Phona-thon using a team of volunteers made calls from each of their locations in June, the final month of the NCPA Foundation’s fiscal year.

The results were spectacular! October 2008: $31,234; June 2009: $45,950. The success of the June Phona-thon was also due to a $20,000 matching grant from Apotex Corporation, a generic pharma-ceutical company.

### OCTOBER 2008

**Volunteers**

<table>
<thead>
<tr>
<th>Name</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bob Blake</td>
<td>West Union, OH</td>
</tr>
<tr>
<td>Anthony Budde</td>
<td>Bethalto, IL</td>
</tr>
<tr>
<td>Vic Chikasawa</td>
<td>Sacramento, CA</td>
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<tr>
<td>Keith Hodges</td>
<td>Gloucester, VA</td>
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<tr>
<td>Lonnie Hollingsworth</td>
<td>Lubbock, TX</td>
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<tr>
<td>Debbie Lange</td>
<td>West Chester, OH</td>
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<tr>
<td>Sharlea Leatherwood</td>
<td>Kansas City, MO</td>
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<tr>
<td>Joe Mosso</td>
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<tr>
<td>Kevin Nestrick</td>
<td>Prescott, AZ</td>
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<tr>
<td>Melissa Osborne</td>
<td>Kansas City, MO</td>
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<td>David Sedrak</td>
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<tr>
<td>Jerry Shapiro</td>
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<tr>
<td>Charlie West</td>
<td>Little Rock, AR</td>
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<tr>
<td>Dirk White</td>
<td>Sitka, AK</td>
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</tbody>
</table>

**Donors**

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<thead>
<tr>
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<tr>
<td>Chris Astrup</td>
<td>Austin, MN</td>
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<tr>
<td>Ibukun O. Bandele</td>
<td>Laytonville, CA</td>
</tr>
<tr>
<td>Gary Bass</td>
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<tr>
<td>Daniel H. Bender</td>
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<td>Dan R. Bentley</td>
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<tr>
<td>Marshall H. Berger</td>
<td>San Pedro, CA</td>
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<tr>
<td>Tony L. Bombardier</td>
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<tr>
<td>David R. Bonfiglio</td>
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<tr>
<td>Robert A. Borgatti</td>
<td>Vienna, VA</td>
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<tr>
<td>Steve Bryant</td>
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<td>Anthony T. Budde, Sr.</td>
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<tr>
<td>Bart J. Calderaro</td>
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<tr>
<td>Dennis D. Cate</td>
<td>Corning, AR</td>
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<tr>
<td>Gary Ceretto</td>
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<td>Stephen J. Clement</td>
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<td>Paul M. Cooper</td>
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<td>Larry D. Courtney</td>
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<td>Rodolfo Davila, III</td>
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<td>David A. Downing</td>
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<td>Jeffery F. Dunn</td>
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<td>Scott A. Edmundson</td>
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<td>Jennifer Taylor Fix</td>
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<td>Billy D. Gammel</td>
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<td>Thomas E. Gracia</td>
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<td>Jeffrey S. Hansen</td>
<td>Saint Helena, CA</td>
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<td>Edmund R. Horton</td>
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<td>Steven Carter Hylton</td>
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<td>Bradley A. Lueneburg</td>
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<td>Robert A. May</td>
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<td>Lonnie L. Meredith</td>
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<td>David L. Newell</td>
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<td>George J. Norkus</td>
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<td>Stephanie Goodart O’Neal</td>
<td>Wynne, AR</td>
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<td>Nicky Otts</td>
<td>Fort Worth, TX</td>
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<td>Earl Wayne Padgett</td>
<td>Glenwood, AR</td>
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<td>John L. Powell, II</td>
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<tr>
<td>Eugenia W. Raper</td>
<td>Ashdown, AR</td>
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<tr>
<td>William M. Richmond</td>
<td>Prairie Village, KS</td>
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<tr>
<td>Martin Cliff Robertson</td>
<td>Texarkana, AR</td>
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<tr>
<td>John S. Rotz</td>
<td>Winchester, VA</td>
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<tr>
<td>Susan Schropp</td>
<td>Latrobe, PA</td>
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<tr>
<td>H. Dean Sikes</td>
<td>Pine Bluff, AR</td>
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<tr>
<td>John Skovmand</td>
<td>Santa Paula, CA</td>
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<tr>
<td>Rod Smith</td>
<td>Salina, KS</td>
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<tr>
<td>Andrew C. Stout</td>
<td>Bakersfield, CA</td>
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<tr>
<td>Gordon Takemoto</td>
<td>Loomis, CA</td>
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<tr>
<td>Doug Taunton</td>
<td>Decatur, GA</td>
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<tr>
<td>Peyton Taylor</td>
<td>Goochland, VA</td>
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<tr>
<td>Jay T. Thompson, III</td>
<td>Mechanicsville, VA</td>
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<tr>
<td>Luke D. Vander Bleek</td>
<td>Morrison, IL</td>
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<tr>
<td>Christina Weisenberger</td>
<td>Fairfield, OH</td>
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<tr>
<td>Thomas Winningham</td>
<td>Bradford, AR</td>
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<tr>
<td>Jill Woodward</td>
<td>Wood River, IL</td>
</tr>
<tr>
<td>Richard Yost</td>
<td>Mason, OH</td>
</tr>
</tbody>
</table>

### JUNE 2009

**Volunteers**

<table>
<thead>
<tr>
<th>Name</th>
<th>Location</th>
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<tbody>
<tr>
<td>Calvin Anthony</td>
<td>Stillwater, OK</td>
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<tr>
<td>Bob Blake</td>
<td>West Union, OH</td>
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<tr>
<td>Danielle Bailey</td>
<td>Leander, TX</td>
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<tr>
<td>Donnie Calhoun</td>
<td>Anniston, AL</td>
</tr>
<tr>
<td>Tim Davis</td>
<td>New Brighton, PA</td>
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<tr>
<td>Linda Garrelts MacLean</td>
<td>Spokane, WA</td>
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<tr>
<td>Bob Greenwood</td>
<td>Waterford, WA</td>
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<tr>
<td>Keith Hodges</td>
<td>Gloucester, VA</td>
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<tr>
<td>Lonnie Hollingsworth</td>
<td>Lubbock, TX</td>
</tr>
</tbody>
</table>

Providing Philanthropic Support
Sharlea Leatherwood (Kansas City, MO)  
Joe Lech (Tunkhannock, PA)  
Bethany Miller (Red Lion, PA)  
Whit Moose (Mount Pleasant, NC)  
Joe Mosso (Latrobe, PA)  
Jim Rankin (Highland, IL)  
Mark Riley (Park Ridge, IL)  
William Scharringhausen (Park Ridge, IL)  
Jerry Shapiro (Los Angeles, CA)  
David Smith (Bismarck, SD)  
Charles West (Little Rock, AR)  
Darwyn Williams (Webster City, IA)  

Gary Dugger (Seminole, TX)  
Lee Dunn (Jasper, GA)  
Lloyd Duplantis (Gray, LA)  
Gary Einsidler (Boston, MA)  
Ira Erenberg (Los Angeles, CA)  
Dale Erickson (Cincinnati, OH)  
J.S. Erickson (Cameron, MO)  
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Ruben Fonseca (Weslaco, TX)  
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John Fugleberg (Jamestown, ND)  
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Debra Greenwood (Dickinson, ND)  
John Griffin (Mabelvale, AR)  
Julia Gronski (Piedmont, MO)  
Ricky Guidry (Iowa, IA)  
Bentley Hawley (Odessa, TX)  
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B. Douglas Hote (Alexandria, VA)  
Joanne Hoffman Beechko (East Northport, NY)  
I.J. Jacobson (Crosby, ND)  
Tony Jones (Lubbock, TX)  
Glenn Jorde (Devils Lake, ND)  
Douglas Kaleugher (Monaca, PA)  
Mark King (Abernathy, TX)  
Pamela Kohrman (Cincinnati, OH)  
Mark Kratzer (Wilmington, OH)  
Terrance Kristensen (Bismarck, ND)  
Deborah Lange (West Chester, OH)  
Laurelyn Larson (Park River, ND)  
Van Lee (Bastrop, LA)  
Thomas Lautaud (Los Angeles, CA)  
Katrina Loncar (Carnegie, PA)  
Mark Malzer (Turtle Lake, ND)  
J.P. Marco (Los Angeles, CA)  
Donica Martin (Dripping Spgs, TX)  
Gordon Mayer (Harvey, ND)  
Jeffrey McCracken (Waynesburg, PA)  
Gary McCrory (El Paso, TX)  
Reinhard McKinney (Lamesa, TX)  
Fredrick Messina (Jamestown, OH)  
Charles Miller (Platte City, MO)  
Valerie Mongold (Harrisonburg, VA)  
Don Moore (Amarillo, TX)  
Donald Moore (Cincinnati, OH)  
Joshua Moore (Tulia, TX)  
Joseph Mosso (Latrobe, PA)  

Donors

Apotex Corporation (provided matching grant up to $20,000)  
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James Baker (Conway, AR)  
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Ted Basye (Sweetwater, TX)  
Kevin Berry (Springboro, OH)  
Barnett Bettman (Dayton, OH)  
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Brian Bolinske (Williston, ND)  
Kathy Browne (Independence, MO)  
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Gary Einsidler (Boston, MA)  
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J.S. Erickson (Cameron, MO)  
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John Griffin (Mabelvale, AR)  
Julia Gronski (Piedmont, MO)  
Ricky Guidry (Iowa, IA)  
Bentley Hawley (Odessa, TX)  
Shawn Hodges (Marietta, GA)  
B. Douglas Hote (Alexandria, VA)  
Joanne Hoffman Beechko (East Northport, NY)  
I.J. Jacobson (Crosby, ND)  
Tony Jones (Lubbock, TX)  
Glenn Jorde (Devils Lake, ND)  
Douglas Kaleugher (Monaca, PA)  
Mark King (Abernathy, TX)  
Pamela Kohrman (Cincinnati, OH)  
Mark Kratzer (Wilmington, OH)  
Terrance Kristensen (Bismarck, ND)  
Deborah Lange (West Chester, OH)  
Laurelyn Larson (Park River, ND)  
Van Lee (Bastrop, LA)  
Thomas Lautaud (Los Angeles, CA)  
Katrina Loncar (Carnegie, PA)  
Mark Malzer (Turtle Lake, ND)  
J.P. Marco (Los Angeles, CA)  
Donica Martin (Dripping Spgs, TX)  
Gordon Mayer (Harvey, ND)  
Jeffrey McCracken (Waynesburg, PA)  
Gary McCrory (El Paso, TX)  
Reinhard McKinney (Lamesa, TX)  
Fredrick Messina (Jamestown, OH)  
Charles Miller (Platte City, MO)  
Valerie Mongold (Harrisonburg, VA)  
Don Moore (Amarillo, TX)  
Donald Moore (Cincinnati, OH)  
Joshua Moore (Tulia, TX)  
Joseph Mosso (Latrobe, PA)  

Thomas Mullaney (Cincinnati, OH)  
Herbert Myerson (Des Plaines, IL)  
Robert Nave (New Baden, IL)  
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Rx Express Prescription Service (East Northport, NY)  
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Dale Smith (Kansas City, MO)  
David Smith (Conway, AR)  
Megan Smith (Texarkana, TX)  
Dan Somsen (Yankton, SD)  
Philip Spitznagle (Lees Summit, MO)  
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Phil Tygart (Sheridan, AR)  
Rhonny Valentine (Mansfield, LA)  
Lawrence Walz (Jamestown, ND)  
Gary Warren (Odessa, TX)  
Bob Waters (Georgetown, OH)  
Clark Wells (Tahoka, TX)  
Dirk White (Sitka, AK)
‘NEW ORLEANS’— THE LATEST WAMBLE PHARMACY PRINT

“New Orleans” is the latest in the very popular series of signed, limited-edition art prints created by pharmacist Larry Wamble. The 2009 print is a continuation of the city prints that commemorate NCPA Annual Convention cities featuring notable landmarks, such as this New Orleans waterfront river view. TEVA Pharmaceuticals USA supported the 2009 print.

Proceeds from the print sales help support NCPA Foundation programs. Prints can be purchased framed or unframed and include a charitable, tax-deductible contribution to the NCPA Foundation—$160 for framed ($75 donation) or $125 for unframed ($100 donation).

“Those who purchase a print are investing in supporting the next generation of independent pharmacists, pharmacy ownership education, colleagues in needs, and all of the wonderful NCPA Foundation programs,” said Sharlea Leatherwood, NCPA Foundation president.

LEGACY SOCIETY

Holly Whitcomb Henry and her husband Mike Henry, along with Ed Berg, Forrest Pack and Andrew Stout were announced at the NCPA Foundation Awards Ceremony as new inductees into the NCPA Foundation Legacy Society.

Each of the recipients of this honor have donated a major gift—in excess of $10,000, to the NCPA Foundation—which allows it to fulfill its objective of preserving the legacy of independent community pharmacies through a myriad of programs targeted to research, education, disaster relief, community service, and student outreach.

“The NCPA Foundation relies on charitable donations to fund its efforts to ensure a robust future for independent community pharmacies,” said Sharlea Leatherwood, PD, NCPA Foundation president. “However when people go far above and beyond, they deserve special recognition. This year NCPA President Holly Whitcomb Henry and her husband Mike Henry were joined by Ed Berg, Forrest Pack and Andrew Stout in becoming new inductees into the NCPA Foundation Legacy Society because of the extraordinary generosity they bestowed on the NCPA Foundation.”

Ed Berg is president and CEO of Pharmacists Mutual Insurance Company located in Algona, Iowa. Ed’s company’s support for the NCPA Foundation is widely recognized, especially its challenge grant pledge of $250,000 for the Pruitt-Schutte Student Business Plan Competition Endowment Fund in 2008. On a personal level, Ed became the first donor to contribute a Gift of Life Insurance for the NCPA Foundation. Purchasing a life insurance policy that is specifically intended for the NCPA Foundation provides a substantial, cost-effective deferred gift to the NCPA Foundation. Ed has since initiated such a program for the NCPA Foundation so that others can also contribute this type of major gift to the NCPA Foundation.

Holly Whitcomb Henry and Mike Henry are pharmacists, owners, and a husband and wife team. Holly is president and CEO of Rxtra Care Inc., which is comprised of three pharmacies in the Seattle, Washington area that offer a variety of specialty services like compounding and adult family services. For 14 years Mike has run one of those pharmacies, which is located in West Seattle. It is truly a family affair for the Henrys as their son Nick works as pharmacy technician at the pharmacy run by his Dad. Holly is also NCPA president 2008–09. Both Henrys considered the NCPA Foundation as part of their estate and financial planning strategy by bequeathing the NCPA Foundation in their will. The NCPA Foundation is recognizing them for this most thoughtful and thought out of gifts and for their
exemplary commitment to the mission of the NCPA Foundation. The Henrys’ gift bequest is the simplest way to leave an asset to a charitable organization, such as the NCPA Foundation, and allows donors to retain their assets to meet future financial needs during their lifetime.

Forrest “Woody” Pack is the owner of Pack Pharmacy in Cincinnati, Ohio. He is a longtime member of NCPA, having first joined almost 60 years ago. Even though Woody is eligible for retirement he still works in his pharmacy every day. Woody has two sons who are also pharmacists. His son, John Pack, is a pharmacy owner in Lima, Ohio. Woody has served in a number of professional leadership roles including past president of the Ohio Pharmacists Association and president and longtime steward of the former Ohio Association for Independent Pharmacy.

For the last 23 years Andrew Stout, who received his pharmacy degree from the University of Arizona, has owned the El Tejon Drug Company, which consist of two state-of-the-art pharmacies in Bakersfield, California area. He has precepted and trained many students and new pharmacists over the years—helping them learn about a wide-range of pharmacy services and robotics technology from the experienced personnel at his pharmacies. Andrew has also served in prominent roles with the Kern County Pharmacy Association and is the West Regional Director of Good Neighbor Pharmacy. Andrew has been a longtime NCPA member since establishing his pharmacy in 1987. Andrew rose to the occasion when called upon to contribute to the NCPA Foundation during its June 2009 Fundraising Campaign.

For a complete list of Legacy Society inductees, visit www.ncpafoundation.org.

FORWARD LOOKING CONTRIBUTORS ADVANCE FOUNDATION GOALS

The Oxford English Dictionary defines a “visionary” as someone who focuses on the future with imagination and wisdom. It only makes sense that the highest patron giving level of the NCPA Foundation—a donation of $5,000 or more for individuals and $50,000 or more for companies—would be titled “Visionary.”

Visionaries are the builders of a promising and positive future, using their inner strengths of imagination, insight, and boldness. They present a challenge that brings out the best in people and creates a shared sense of purpose. They are social innovators and change agents, seeing the big picture and thinking strategically.

The Visionary Class of 2009

The NCPA Foundation’s Visionary Class of 2009 was announced during the NCPA Foundation Annual Awards Ceremony, which was held during the 111th NCPA Annual Convention.

<table>
<thead>
<tr>
<th>Individuals</th>
<th>Companies</th>
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<tr>
<td>Sharlea and Gary Leatherwood</td>
<td>Covidien</td>
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<td>John and Karen Tilley</td>
<td>Pharmacists Mutual</td>
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<td>Forrest Pack</td>
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<td>Andrew Stout</td>
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Each of the recipients of this honor was a builder of a promising future for the NCPA Foundation this year because they maximized their annual financial support to the Foundation through their generous contributions.

“The NCPA Foundation’s ability to preserve the legacy of pharmacy, often by investing in its future leaders, depends on the generosity of people and corporations who understand the critical role they can play,” said Holly Whitcomb Henry, RPh, NCPA President 2008–09 and Seattle, Washington pharmacy owner. “Sharlea and Gary Leatherwood of Kansas City, Mo.; John and Karen Tilley of Downey, Calif.; Forrest “Woody” Pack of Cincinnati, Ohio; Andrew Stout of Bakersfield, Calif.; Covidien and Pharmacists Mutual Insurance Company are NCPA Foundation Visionaries because their extraordinary financial donations allow the NCPA Foundation to be effective for their programs to make a real difference.”

For a complete list of NCPA Foundation Visionaries, go to www.ncpafoundation.org.

CORPORATE PARTNERS

These companies have provided the NCPA Foundation with unrestricted contributions providing broad support for NCPA Foundation programs and initiatives:

- AmerisourceBergen
- Boehringer Ingelheim Pharmaceuticals
- CECity.Com
- Independent Pharmacy Cooperative
- Pharmacists Mutual Foundation
- Rochester Drug Cooperative

GIVING LEVELS

Recognizing our donors is one way to give thanks for their generous support. The collective gifts of our donors have empowered and enriched students and pharmacists. They have also helped independent pharmacy flourish through the support of the NCPA Foundation’s programs.

All donors are recognized in the NCPA Foundation Annual Report donor roster, America’s Pharmacist magazine annual donor roster, NCPA Annual Convention badge ribbon by level, and receive an invitation to the Annual NCPA Foundation Awards Ceremony and Donor Appreciation Reception held during the NCPA Annual Convention.

The Legacy Society was created to recognize individuals who remember the NCPA Foundation through a major gift of $10,000 or more, or in their will, estate planning, or other planned charitable gift. Naming opportunities for major gifts begin at $25,000, e.g., scholarship or memorial funds. Major gifts may be pledged and installments allocated over a number of years. For more information, please contact the NCPA Foundation staff. Legacy Society Inductees are recognized with an asterisk by their name.

The NCPA Foundation recognizes the annual gifts it received throughout the past fiscal year from individuals and corporations based upon the following giving levels. Many thanks to all of their generous support. Donors are listed on the following pages.

<table>
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<th>Leadership Series</th>
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<td><strong>INDIVIDUALS</strong></td>
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<td>$5,000 and above</td>
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<td>$2,500-4,999</td>
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<td><strong>INDIVIDUALS</strong></td>
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<td>$100-249</td>
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<td>Gifts up to $99</td>
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</table>
### VISIONARY
**Individuals $5,000 & above**  
**Corporations $50,000 & above**

- Ed Berg*
- Covidien
- Sharlea and Gary Leatherwood
- Forrest “Woody” Pack*
- Pharmacists Mutual
- Andrew C. Stout*
- John and Karen Tilley

### FUTURIST
**Individuals $2,500–$4,999**  
**Corporations $25,000–49,000**

- AmerisourceBergen Corporation
- Calvin J. Anthony
- C. Robert and Eilene Blake
- David Elm*
- Stephen L. Giroux
- Wayne P. Gravitt
- Gary L. Haas
- Lonnie F. Hollingsworth
- Joseph and Anna Margaret Mosso
- Nicky Otts
- James and Darrell Rankin
- James R. Schiffer
- TEVA Pharmaceuticals USA
- Jeffrey and Sandra Warnken

### CATALYST
**Individuals $1,000–$2,499**  
**Corporations $10,000–$24,999**

- Apotex
- James T. Axtell, Jr.
- John H. Balch
- Daniel Blakeley
- Frederick J. Bonchosky
- Donnie R. and Cindy Calhoun
- Barry Christensen
- Stephen J. Clement
- Rodolfo Davila, III
- Eli Lilly & Company
- Morris Fishman

### STRATEGIST
**Individuals $500–$999**  
**Corporations $5,000–$9,999**

- Sam Alexander
- Frances Allen
- Bradley Arthur
- AstraZeneca
- Chris Astrup
- Gary Avnet
- Timothy E. Baker
- Robert A. Blake
- Boehringer Ingelheim Pharmaceuticals
- Robert A. Borgatti
- Anthony T. Buddle, Sr.
- Clovis S. Burch
- Buy-Sell A Pharmacy.Com
- Gary Ceretto
- John L. Croce
- Melvin R. Croley
- David DeVido
- Jeffery F. Dunn
- Ira W. Erenberg
- Kwame Fosu
- Gene Graves
- Lisa Hankin
- Suzanne Hussar
- Charles E. Igbo
- Independent Pharmacy Cooperative
- Stephen C. Jenner
- Dennis P. Johnson
- Tony Jones
- Douglas Kaleugher
- Nicholas Karalis
- Pamela Keil-Ehlers
- Stephen L. LaFrance, Jr.
- Robert A. Ledbetter
- Paul B. Lewis
- Gary McCrory
- John A. McKinney
- Reinhard McKinney
- Kathy C. McNeill
- Charles H. McWilliams
- Brian Mitchell
- Valerie Mongold
- Michael A. Natali
- David L. Newell
- Melissa Rae Osborne
- Wendy Padgett
- Douglas M. Pick
- QS/1
- John Rector
- George Reese
- Martin Cliff Robertson

* NCPA Foundation Legacy Society inductee
<table>
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<td>Howard Feirman</td>
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<td>Gerald Fitzgerald</td>
<td>John L. Powell, II</td>
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<td>Sam Bakar</td>
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<td>Procter &amp; Gamble Health Care</td>
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<td>David Michael Barna</td>
<td>Ira N. Freeman</td>
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<td>Dan R. Bentley</td>
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<td>Ed Berg</td>
<td>Julia Gronski</td>
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<td>Marshall H. Berger</td>
<td>John Hagan</td>
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**Individuals: up to $99**  
**Corporations: up to $999**

|Lisa Acampora|David R. Bonfiglio|
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**Is your name missing?**

If your name is not included and you think it should be, or is not at the gift level you believe appropriate, please contact the NCPA Foundation. The period for gifts covered is July 1, 2008 through June 30, 2009.
BONE MARROW DRIVE

In November 2009, the NCPA Foundation launched its first-ever National Community Pharmacy Bone Marrow Drive. The goal of the drive was to raise awareness for the need for bone marrow donors, build the base of donors for the national bone marrow registry and, ultimately, save lives.

The need for bone marrow donors was brought to the attention of the NCPA Foundation through independent pharmacy owner David Wilcox of Fresno, Calif. David’s adopted son, Javier, was diagnosed with leukemia in November 2008 and has been searching for a bone marrow match since that time.

Patients need donors who are a genetic match, including donors with similar ethnic heritage. Seventy percent of patients do not have a donor in their family and depend on the national registry to find an unrelated bone marrow donor. Javier is Hispanic and, today, there simply aren’t enough registry donors of diverse racial and ethnic heritage. Adding more diverse donors increases the likelihood that all patients will find a life-saving match.

Bone marrow from an unrelated donor is used to treat patients in more than 70 percent of leukemia, lymphoma and myeloma cases. With 140,000 new cases diagnosed annually, the need is great. Every five minutes someone is diagnosed with a blood cancer, and every 10 minutes someone dies from it.

Since November is National Bone Marrow Awareness month, it was chosen as the time for the NCPA Foundation’s campaign. By partnering with DKMS, the largest and most experienced bone marrow drive center in the world, and community pharmacies across the nation, the NCPA Foundation hopes to help tackle this important health-care issue and make a difference in communities around the U.S. The campaign is supported in part by a grant from the Community Pharmacy Foundation.

At the time of this publication, the NCPA Foundation was just beginning to receive results from participating pharmacies. Tom Gracia, RPh, owner of Family Drug in Napa, Calif., recognized the need to participate, because his pharmacy technician, Shana Grantham, was already involved with the National Leukemia and Lymphoma Society. With Gracia’s participation, she successfully recruited 53 new donors. “We were really glad to see the NCPA Foundation leading this initiative,” explained Shana. “Now, we plan to continue conducting follow-up bone marrow donor drives throughout the year and continue to educate the public about the great need for donors.”

A total of 106 pharmacies participated in the national drive initiated by the NCPA Foundation, including St. Mary’s Pharmacy owned by Frank Straub, RPh, and Jude Vavala, RPh. (See photo below.)
Leadership

BOARD OF TRUSTEES 2008–09

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- Charles M. West, vice president
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- Joseph A. Mosso
- Lonnie F. Hollingsworth, treasurer
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- Donald L. Moore
- James R. Rankin
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NCPA FOUNDATION ADVISORY COMMITTEE

The NCPA Foundation Advisory Committee consists of pharmacy leaders representing various segments of the pharmacy industry who provide input and guidance to the board and staff on advancing the NCPA Foundation mission and help foster new ideas, and improvements in NCPA Foundation programs.

- Edward Berg, president & CEO, Pharmacists Mutual, Algona, Iowa
- Sam Boulton, director, trade and industry relations, Apotex Corp., Louisville, Kentucky
- Larry Doud, chief executive officer, Rochester Drug Cooperative Inc., Rochester, New York
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- Gerald Shapiro, owner, Uptown Drug & Gift Shoppe, Los Angeles, California
- Jenelle Sobotka, director, professional relations, Procter & Gamble Company, Mason, Ohio
- Tony Welder, owner, Dakota Pharmacy, NCPA president 2004-05, Bismarck, North Dakota

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- Stephen L. Giroux, NCPA president 2007–08, Middleport, New York
- Bruce T. Roberts, NCPA Executive Vice President & CEO, Alexandria, Virginia

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- Kenneth G. Mehrle
- Joseph A. Mosso
The NCPA Foundation’s operating revenue was the highest in its history totaling $788,743 (per audit report) for its fiscal year ending June 30, 2009. However, due to the continuing unfavorable economic conditions during the year, the NCPA Foundation’s net assets showed a decrease from the prior fiscal year. The net asset balance at the end of fiscal year 2009 was $2,691,644 (per audit report).

In September 2008, the NCPA Foundation was the recipient of a $250,000 matching pledge to the Pruitt-Schutte Business Plan Competition Endowment Fund. The pledge requires the NCPA Foundation to raise $250,000 in matching funds. Subsequent to its 2009 fiscal year end, the NCPA Foundation entered into a grant agreement by which AmerisourceBergen will contribute a total of $750,000 in five annual installments in support of the Pruitt-Schutte Student Business Plan Competition. The NCPA Foundation’s $1 million campaign launched in 2007 for this competition has now been achieved.

The operating revenue included contributions from NCPA members, other individuals, affiliated organizations, corporations, grants from corporate partners, interest from student loans, product sales, royalties, and other miscellaneous sources.

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### 2009 Fiscal Year Sources of Revenue

- **Corporate Contributions and Grants**: 60%
- **Product Sales, Royalties, and Miscellaneous**: 28%
- **Investment Income**: 1%
- **Interest from Student Loans**: 3%
- **Individual and Affiliated Organizations Contributions**: 8%
- **Other**: 1%
There is no other foundation in the U.S. solely dedicated to supporting independent pharmacy and the public it serves through research, education, disaster relief, community service, and student outreach. Go to www.ncpafoundation.org for more information.

STAFF, CONSULTANTS

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- Avon Pagon, NCPA Foundation administrative manager
- Steve Levine, CFO
- Vivian Byrley, special assistant
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