

NATIONAL COMMUNITY PHARMACISTS  
ASSOCIATION FOUNDATION

*Preserving the legacy of independent pharmacy since 1953*

**2010–11  
ANNUAL REPORT**



The  
**NCPA  
Foundation**  
Established in 1953 in honor of John W. Dargavel

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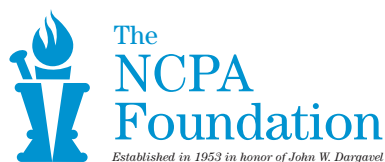
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### Financial Position



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## SEEING THE FUTURE

Have you ever wished you could look into a crystal ball and see the future? Imagine knowing what's down the road, being able to effectively anticipate challenges and having ample time to employ your best plan of attack. Imagine being able to witness firsthand how your actions today evolve into the life you lead several decades from now.

Although we don't currently have the technology to predict the future, we can do our best each day to improve current conditions, to establish a safety net, to make decisions that serve the greater good and to invest in the youth who will become the face of our industry.

As an unknown author once said, "Watch your thoughts, for they become words. Watch your words, for they become actions. Watch your actions, for they become habits. Watch your habits, for they become character. Watch your character, for it becomes your destiny."

Since 1953, the NCPA Foundation has been working to predict, solve and invest in an empowering future for our industry. As a result, we have managed to stay ahead of the curve with innovative research, forward-thinking partnerships, community involvement and student support. As our mission statement explains, **"The NCPA Foundation is dedicated to preserving the legacy of independent pharmacy through low-interest educational loans and scholarships to pharmacy students, critical research and programs to improve the success of independent**

*"When it comes to the future, there are three kinds of people: those who let it happen, those who make it happen and those who wonder what happened."* —John M. Richardson Jr.

**pharmacy, community service programs and financial assistance to community pharmacy owners for their recovery in the event of disaster, accidents, illness or adverse circumstances."**

Thus, over the years, we have donated millions of dollars to pharmacy students to advance their education, awarded thousands of scholarships, funded several innovative research programs and provided emergency funding to countless pharmacies in their time of need.

This year, we're proud to report that the NCPA Foundation has continued to expand all of its ongoing initiatives to preserve the legacy of pharmacy. And, I'm excited to report, that we've been making progress in a few new programs, as well.

We've extended our reach in local communities with the bone marrow donor drive, which is a result of a continued partnership with DKMS. It has continued to spread nationwide as more and more pharmacies take part in hosting a drive to support this life-changing initiative. These efforts have strengthened our presence in local communities, while rallying students, pharmacies, patients and donors around an important cause and good deed.

In addition, we received a \$100,000 grant from Purdue Pharma that will advance research methods to improve patient care and education. We're using this donation to fund our Catalyst Grant Award Program, which will initially focus on research for pain management. The 2010 grant recipient represents a partnership of community pharmacies in North Dakota. They will be studying pain management techniques that may help employees get back to work sooner. The results of the study should be a win-win for workers, employers and health care professionals. Spearheading an initiative that supports all elements in the health care system gives pharmacists the

opportunity to emphasize our role in the community while highlighting the role we play in the health care community at large.

We also pursued funding partnerships with small businesses, such as Matt's Ink and Toner. When members of the National Community Pharmacists Association buy toner and ink cartridges from Matt's Ink and Toner, pharmacist and business owner Matt Mallinson will donate a portion of sale proceeds to the NCPA Foundation. And, from an environmental standpoint, this relationship is a win, as well. Matt's Ink and Toner offers remanufactured toner cartridges, which can be a significant way to help the environment. More than 350 million ink and toner cartridges are thrown out each year. Purchasing one that is recycled can help protect our planet by reducing pollution from the long-lasting, non-decaying materials found in plastic toner cartridges.

Overall, it's been a year full of inspired change, constant improvement and steadfast commitment. And, as our economy, marketplace, health regulations, environment and communities continue to evolve, we will remain busy proactively seeking new ways to protect and preserve the legacy of independent pharmacy.

**However, we couldn't do it without you!** The following pages detail the progress and success we've experienced in several key areas, and it's because of your generous contributions that we're where we are today. With such a powerful team, any crystal ball would have to predict a bright future ahead. I cannot thank you enough for your generosity and support.

With gratitude and appreciation,

*Sharlea M. Leatherwood*

Sharlea Leatherwood, PD  
NCPA Foundation President





## AN INSPIRING FUTURE

The NCPA Foundation continues to support pharmacist education, and in particular, to actively stimulate student awareness about the entrepreneurial opportunities available in independent pharmacy.

The foundation offers pharmacy students a wide array of opportunities to broaden and enrich their educational experience, gain valuable real world skills, earn scholarships and have fun in the process. Our mission is to encourage, foster and recognize an interest in community pharmacy ownership and entrepreneurship among the future leaders of our profession.

In support of these efforts, the NCPA Foundation, with support from NCPA members, donors and volunteers, has underwritten the costs of the NCPA Student Chapter and Student Outreach programs, giving more than \$60,000 annually to support these programs since 1988. The financial support provided by the foundation allows NCPA staff and NCPA's Student Leadership Council to visit NCPA Student Chapters on campuses across the nation and to educate pharmacy students about independent pharmacy while encouraging community volunteerism.

The foundation's support also covers the travel costs for the Student Leadership Council at NCPA's Annual and Legislative conferences, which encourages students' professional development, creates long-lasting connections, fosters collaboration and stimulates interest in entrepreneurial pharmacy opportunities.

**Today, there are 90 NCPA Student Chapters in the 129 schools and colleges of pharmacy around the country!** Plus, Afton Yurkon, PharmD, NCPA associ-

ate director of management/student affairs, has been working regularly with the association's Student Leadership and faculty advisors to establish even more chapters.

### Student Leadership Council

The NCPA Student Leadership Council (SLC) is comprised of pharmacy students elected by their peers to represent their respective student chapters on NCPA's policymaking steering committees and to share NCPA's message about the rewards independent community pharmacy offers with fellow students. In addition, SLC members help provide NCPA with fresh perspectives—helping us stay current the evolution of our industry.

### 2010–11 Student Leadership Council

The SLC is comprised of NCPA student members who each complete a two-year

term. This year's members include:

- Lauren Anderson, Ohio Northern University
- Heath Goins, University of Houston
- Scott Halvorson, University of Missouri at Kansas City
- Bob Harshbarger, Mercer University
- Andrew Heinz, president-elect, University of Washington
- Andrew Helm, president, Washington State University
- David Jacobson, University of Arizona
- John Kong, University of California, San Francisco
- Chibuzor Okoro, Howard University
- John Rose, University of California, San Francisco
- Andrea Santoro, University of Missouri, Kansas City
- Gilbert Sarmiento, University of the Incarnate Word



Student Leadership Council

*"NCPA has provided some great opportunities for our students—I love to see them get involved with their profession."* —Diane S. Swaffar, PhD, RPh, Professor of Pharmaceutical Sciences, NCPA Faculty Liaison, University of Southern Nevada, South Jordan

- Ashley Sweaney, University of Arizona
- Whitney Brace, University of Texas
- Patrick Tabon, secretary-elect, Washington State University
- Jason Wang, secretary, St. Louis College

### Scholarships

The NCPA Foundation has granted over \$800,000 in scholarships to almost 400 pharmacy students since the scholarship program began in 1991. It's an example of the longstanding interest that the foundation has in the education of future pharmacists. Support of these programs continues to be a major fundraising focus for the foundation.

### Presidential Scholarship Award

The NCPA Foundation's Presidential Scholarship Program recognizes pharmacy students for their exemplary leadership qualities, academic performance and interest in independent pharmacy. Funding for this

scholarship program is made possible by the generosity of corporate donors. **Please e-mail [ncpaF@ncpanet.org](mailto:ncpaF@ncpanet.org) to request corporate sponsorship information.**

### Presidential Scholarships are sponsored by the following Corporate Partners

AmerisourceBergen, AstraZeneca, Covidien, Eli Lilly and Company, Forest Pharmaceuticals, Pharmacists Mutual, PCCA, Pharmacy First/Wholesale Alliance, Procter & Gamble, PRS Pharmacy Services and TEVA

### 2010 Presidential Scholarship Recipients

- Lea Acuff, University of Kansas, Lawrence
- Lauren Anderson, Ohio Northern University
- Erin Brown, Purdue University

- Min Seo Cheon, University of the Incarnate Word
- Yaser Gadit, University of Texas, Austin
- Rachel Gaesser, Purdue University
- Audrey Gould, University of Rhode Island
- Anilkumar Harkhani, University of Southern Nevada, South Jordan
- Andrew Heinz, University of Washington
- Andrew Helm, Washington State University
- Julie Keeton, University of Kansas, Lawrence
- Linda Lei, University of Washington
- Davena Norris, University of New Mexico
- Nazeli Paronian, University of Southern California
- Patrick Tabon, Washington State University

### Chapter Awards

#### Dargavel Award for NCPA Student Chapter of the Year

NCPA recognizes the top three chapters



2010 Presidential Scholarship Recipients

*"I knew that I wanted to be a pharmacist, but I also knew that I wanted to own my own business. I think the pharmacists involved in NCPA really care, and they want the students to succeed in owning their own business. It really inspires and motivates me. If I wasn't surrounded by that, I don't know if I would have continued to pursue it."* —Nazeli Paronian, 2010 Presidential Scholarship Winner, University of Southern California



and the most improved chapter each year at the Annual Convention during the NCPA Foundation Awards Ceremony. Criteria for selection include community service projects, new member enrollment, independent pharmacy promotion, legislative action advocacy and fundraising.

The winner is awarded a \$2,000 grant for the student chapter. The first runner-up receives a grant award of \$1,000 and the second runner-up receives \$500. The most improved chapter receives \$250.

#### 2010 Recipients of Dargavel Chapter Awards:

- Winner: Ohio Northern University
- First Runner-Up: Southern California University
- Second Runner-Up: University of Washington
- Most Improved Chapter: University of Southern Nevada, South Jordan



**2010 Most Improved Chapter: U of Southern Nevada, South Jordan with NCPA staff Afton Yurkon**

#### Outstanding NCPA Student Chapter Members

Thirty-one students were nominated by their peers to be honored as NCPA Outstanding Student Chapter Members of the Year. As Joseph H. Harmison, PD, 2009-10 NCPA President and pharmacy owner in Arlington, Texas, said, "Each



**2010 Chapter of the Year: Ohio Northern University**

NCPA Student Chapter Member of the Year winner is determined by the people who know them best—their fellow students and faculty. They see first-hand the effort and leadership, and thus recommend who should be designated with the honor." Honorees for 2010:

- Lauren Anderson, Ohio Northern University
- Jessica Ault, West Virginia University
- Carrie Bitterlich, Western University
- Nicholas Blackwell, Mercer University
- Greg Booth, Southwestern Illinois University, Edwardsville
- Chris Bullard, University of Georgia
- Thomas Carter, University of Kentucky
- Nin-Hoa Chau, Touro University
- Tamara Davidson, Virginia Commonwealth University
- James Demarest, University of Colorado, Denver
- Yasir M. Gadit, University of Texas, Austin
- Michael W. Grota, University at Buffalo
- Darren Hart, University of Montana
- Andrew Helm, Washington State University
- Jennifer Hidding, Drake University
- Tashena E. Hill, Samford University
- Clark Daniel Kebodeaux, University of Kansas
- Richard Kowalczyk, Massachusetts College, Boston
- Oanh Amanda Lam, Howard University
- Dana Ling, University of Washington
- Jessica Long, Ferris State University
- Bryna McKenna, University of Arkansas
- Ayano Mizote, University of Southern Nevada, South Jordan
- Danny Nguyen, University of Southern California
- Ngoc Thuy Nguyen, Appalachian College
- Katilyn Russell, Lake Erie College
- Andrea Santoro, University of Missouri, Kansas City
- Gilbert R. Sarmiento, University of the Incarnate Word
- Lindsey Smith, Wilkes University
- Joan Syoufjy, Massachusetts College, Worcester
- Amanda Zomp, Campbell University

*"NCPA student chapters introduce future pharmacists to the world of independent pharmacy ownership, and its more patient-focused business model. We are heartened by the work of every NCPA Student Chapter and feel even more confident about the future of independent community pharmacies."* —Sharlea Leatherwood, PD, NCPA Foundation President, Pharmacy owner, Kansas City, Missouri



## MAKING AN IMPACT

**Bone Marrow Drive****A Life Saved**

The NCPA Foundation again partnered with NCPA Student Chapters and DKMS, the largest and most experienced bone marrow donor drive center in the world, to host donor drives around the country.

According to DKMS, every 5 minutes someone is diagnosed with blood cancer, and every 10 minutes, blood cancer takes a precious life. However, currently, only three out of 10 patients in need receive a bone marrow transplant, and about 70 percent of patients must rely on an unrelated donor for a life-saving match. Thus, the drive is an important step towards recruiting bone marrow donors from all races and ethnicities to help increase the likelihood that all patients will find a life-saving donor.

Since 2009, more than 1,100 individuals have been added to the National Bone Marrow Registry as a result of drives conducted at independent pharmacies. The 2009 drive resulted in a positive match that saved a life! In 2010, the pharmacies recruiting the most donors included:

- Sadler-Hughes Apothecary (SC)—69 new donors
- Wilson Pharmacy (TN)—60 new donors
- Faast Pharmacy (CA)—50 new donors
- Blanchard Drug (OK)—43 new donors

Congratulations to these pharmacies and to all of the pharmacies that continue to participate in this life-saving health awareness endeavor. **If you are interested in hosting a bone marrow drive, please e-mail [ncpaF@ncpanet.org](mailto:ncpaF@ncpanet.org) or call 703-838-2653 for more information.**

**Health Fairs**

A key focus of the NCPA Foundation is to increase pharmacy students' aware-



**Bone marrow volunteers at Sadler-Hughes Apothecary in Clinton, South Carolina**

ness of entrepreneurial opportunities in independent pharmacy while encouraging community involvement to impact quality patient care. The foundation's funding of the NCPA Student Chapter and Outreach program helps facilitate this.

NCPA Student Chapters work jointly with their faculty advisors and neighboring independent pharmacy leaders to develop community events such as health screenings. This involvement offers students a chance to develop leadership skills while re-enforcing the importance of patient care, life-long learning and volunteerism.

The University of Southern Nevada, South Jordan won this year's Dargavel Award for "Most Improved Chapter." This chapter has continued to make impressive strides. And as Diane S. Swaffar, PhD, RPh, professor of pharmaceutical sciences and USN's NCPA faculty liaison explains, "We are probably the strongest student organization on our campus."

Last year, USN pharmacy students created an annual 5K fundraiser and health

fair, and this year, student president Jeff Wainwright initiated an outreach program with area 7th graders that enables pharmacy students to explain the pharmacy profession at local secondary schools. "In spite of our program being so intense, it's remarkable to me that some of our students have time for NCPA and the community," Swaffar says.

**Shop Local Campaign**

Did you know that for every \$100 spent in independently owned stores, about \$73 comes back to the community through taxes, payroll and other expenditures? However, if you spent that same amount at a national chain, only about \$43 would return to your community. In fact, according to Pharmacy Development Services, shopping local generates up to 75 percent more community and state revenues.

With these statistics in mind, the NCPA Foundation has been encouraging pharmacies across the nation to join its Shop Local Awareness Campaign. As a result, participating pharmacies are joining

*"It is every man's obligation to put back into the world at least the equivalent of what he takes out of it."*  
—Albert Einstein

forces to educate the community about the benefits of supporting local businesses. By displaying a “Shop Local” store sign, using “Thank You” stickers to seal prescriptions, distributing flyers and providing customer education about the value of supporting small-businesses, participants in this program are using simple, but effective tools to make a real difference.

Independent businesses raise the standard of living in their communities because they take their profits and buy products and services from other local businesses. In addition, independent businesses are unique enterprises that contribute to the character of communities by offering a more diverse selection of goods and services.

To receive more information or to participate in the Shop Local Awareness Campaign, e-mail [ncpaF@ncpanet.org](mailto:ncpaF@ncpanet.org) with your name, pharmacy name and mailing address, or call the NCPA Foundation at 703-838-2653.





## CATALYST GRANT AWARD PROGRAM

The NCPA Foundation continues to provide funding for cutting-edge research on critical issues related to independent pharmacy and quality patient services.

To that end, Purdue Pharma L.P. awarded a generous \$100,000 grant to help advance the NCPA Foundation's efforts to improve patient care and education with community-pharmacy based research.

The NCPA Foundation is using this sponsorship to finance the Catalyst Grant Award Program for Innovative Practice, which provides seed funding for research projects that establish or improve activities, methods, technologies and processes related to the provision of community-based patient care. This program strives to help incubate and/or refine innovative patient care services, patient care models and programs in community pharmacies, to expand the accessibility of quality patient care opportunities in communities, to develop best practices related to the provision of community pharmacy-based patient care and to build awareness of new innovations and improvements in community pharmacy-based patient care by facilitating ongoing information exchange. In addition, applicants are encouraged to involve pharmacy students and residents and to partner with a pharmacy school for assistance and technical expertise with the project design and execution.

The Catalyst Grant Award will focus on a particular health condition. Grant winners will receive \$3,000 or \$5,000 to support up to an 8-month project plus up to a \$1,500 stipend to attend the NCPA Annual Convention for participation in the presentation of the award during the

NCPA Foundation Awards Ceremony.

Conducted over several years, the Catalyst Grant Award Program should generate a significant body of knowledge and evidence to highlight the effectiveness of pharmacy-provided services and the efficacy of pharmaceuticals when properly used. The selected best practices will be widely communicated to health care providers, policymakers and patient and disease advocacy groups.

This year's focus is on pain management, and the winning recipient is a collection of community pharmacies in North Dakota that submitted an entry titled "Pharmacist Led Pain Management Program for North Dakota Workers' Compensation Injured Workers." Their study will use certified pharmacists to help patients on worker's compensation get back to work sooner by improving their medication adherence and overall health. They also hope to reduce the number of narcotic claims for workers in the area.

During the pilot program, North

Dakota patients on workers' compensation will be eligible to schedule appointments for medication therapy management sessions and disease management education. Both urban and rural areas identified with the highest need will initially be targeted, and staff from North Dakota's workers' compensation division and faculty from North Dakota State College of Pharmacy, Nursing and Allied Sciences will support the implementation and evaluation of the study.

What makes the Catalyst Grant Award Program so vital is that it encourages partnerships between different sectors of the health industry—resulting in best practices and lessons learned that can be shared with others in our field. It is hoped that the pilot program in North Dakota will serve as a model for other states to implement improved patient self-management skills.

**To apply for a Catalyst Grant Award, visit the Research page of [www.ncpafoundation.org](http://www.ncpafoundation.org) for application instructions and forms.**



**Catalyst Award Recipient: (l) Jayme Steig, clinical coordinator at About the Patient Wellness Programs and Stephen Seid, national accounts director at Purdue Pharma.**

*"As health care providers, we know that partnerships and the pooling of resources are vital to improving our nation's health care delivery system in an effective and responsive manner. Purdue's funding of the Catalyst Grant Award Program underscores the importance of such collaboration."* —Sharlea Leatherwood, PD, NCPA Foundation President, Pharmacy owner, Kansas City, Missouri

## A BRIGHT FUTURE AHEAD

### Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition

To stimulate interest in independent community pharmacy ownership, NCPA and the NCPA Foundation established the Business Plan Competition in 2004. The goal of the competition is to motivate pharmacy students to create the blueprint necessary for buying an existing independent community pharmacy or to develop a new pharmacy. This competition is the first national competition of its kind in the pharmacy profession. The competition is named to honor two great champions of independent pharmacy: Neil Pruitt, Sr. and H. Joseph Schutte. Amerisource-



Bergen's Good Neighbor Pharmacy and Pharmacists Mutual Companies generously sponsor the competition.

"The competition to recognize outstanding students also helps to promote independent ownership of community pharmacy—a cornerstone in local neighborhoods," said R. David Yost, president and CEO of AmerisourceBergen, whose Good Neighbor Pharmacy program is the primary sponsor of the competition. "We believe it is essential for pharmacy students to have access to high quality business education, and this program helps provide that. Good Neighbor Pharmacy is proud to encourage students to explore the benefits of a career in community pharmacy through programs such as this real-world business case competition."

In 2010, a record number of 35 busi-

ness plans from pharmacy schools/colleges across the country were submitted! Competitors made live presentations of their business plans during the 2010 NCPA Annual Convention in front of a live audience and a distinguished team of pharmacy professionals. Teams were judged for both their written and live presentation, and the winners were recognized at the NCPA Foundation's Award Ceremony. The top three finalist teams were:

#### Auburn University

- Garrett Aikens, Team Captain
- Brittney Shippee
- Lauren Sofy
- Denise Sutter
- Jared Johnson, PharmD, Team Advisor

#### Drake University

- Tori Erxleben, Team Captain
- Travis Gau
- Kathryn McDonald
- Ryan Nimtz

- Renae Chesnut, RPh, MBA, EdD, Team Advisor

#### Washington State University

- Erik Nelson, Team Captain
- Kurt Bowen
- Robert Bryan
- Vinh Nguyen
- Linda Garrelts MacLean, RPh, CDE, Team Advisor

Other top 10 finishers included teams from the University of Arkansas, University at Buffalo, University of Colorado, University of the Incarnate Word, University of North Carolina, University of Oklahoma and the University of Wyoming.

#### Judges

Judges for the live portion of the 2010 competition were: Stephen Giroux, RPh, Middleport Family Health Center, NCPA Past-President; Don R. McGuire Jr., RPh, JD, Pharmacists Mutual Insurance



**Winner: 2010 Washington State University Business Plan Team and NCPA Student Chapter**

*"As a community pharmacy owner it's gratifying to see the level of clearly demonstrated student interest in becoming owners by the outstanding entries in this year's Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition. These students now have a roadmap that will take all of the guesswork out of pharmacy ownership."* —Joseph H. Harmison, PD, NCPA President, 2009-10, Pharmacy owner, Arlington, Texas

Companies; Gerald Shapiro, PD, Uptown Drug Company, NCPA Foundation Board of Trustee; and Ed Webman, RPh, Live Oak Bank.

Judges for the written portion of this year's competition were: Brad Arthur, RPh, Black Rock Pharmacy; Michele Belcher, RPh, Grants Pass Pharmacy; Jeff Carson, RPh, Oakdell Pharmacy; Brian Caswell, RPh, Wolkar Drug; Dennis Conlin, RPh, Conlin's Pharmacy; Diana Courtney, RPh, Lake Shore Pharmacy; Timothy Davis, RPh, Beaver HealthMart Pharmacy; Cheri Garvin, RPh, Leesburg Pharmacy; Jeff Harrell, PharmD, Peninsula Pharmacies; Kenny Harrison, PharmD, Cornerstone Pharmacy; Holly Henry, RPh, NCPA past president, Rxtra Care Pharmacy; Joe Lech, RPh, Lech's Pharmacy; Dixie Leikach, RPh, Finksburg Pharmacy; Matt Mallinson, RPh, Matt's Medicine Store; Dorinda Martin, RPh, Dripping Springs Pharmacy; Bill Moore, PharmD, Henry Robert Express Pharmacy; Joe Moose, PharmD, Moose Professional Pharmacy; Bill Osborn, PharmD, Osborn Drugs, Inc.; Kristen Riddle, PharmD, US Compounding Pharmacy; Beverly Schaefer, RPh, Katterman's Sand Point Pharmacy; Dan Severson, RPh, Valley Drug and Variety; John Sutter, RPh, Marshland Pharmacy; Sue Sutter, RPh, Marshland Pharmacy; and Stacey Swartz, PharmD, Neighborhood Pharmacy of Del Ray.



**2010 Washington State University Business Plan Team with supporters John and Betty Schutte (far left); Pharmacists Mutual's Ed Berg, Good Neighbor Pharmacy's Chuck Prieve, and NCPA Foundation President Sharlea Leatherwood (far right)**

### **Interested in entering the 2011 Business Plan Competition?**

Applications and written business plans are due May 15. If your chapter needs guidance or is seeking assistance in plan development, please contact NCPA Student Affairs at [studentaffairs@ncpanet.org](mailto:studentaffairs@ncpanet.org).





## COMING TOGETHER

Your support is critical to the NCPA Foundation's success. Never underestimate the power of even a small contribution. Whether it's volunteering your time, offering your services, contributing \$25 or \$25,000—it all helps.

Please join our efforts to advance independent community pharmacy by supporting our mission to preserve the legacy of independent pharmacy through low-interest educational loans and scholarships to pharmacy students, critical research and programs to improve the success of independent pharmacy, community service programs and financial assistance to community pharmacy owners for their recovery in the event of adverse circumstances.

### Corporate Partners

These companies have provided the NCPA Foundation with contributions that provide broad support for programs and initiatives:

- AmerisourceBergen
- Apotex
- AstraZeneca
- Boehringer Ingelheim Pharmaceuticals
- Community Pharmacy Foundation
- Covidien
- DKMS
- Eli Lilly & Company
- Forest Pharmaceuticals Inc
- Global Pharmaceuticals, a Div. of Impax Labs
- Good Neighbor Pharmacy
- Independent Pharmacy Cooperative
- McKesson
- National Community Pharmacists Association
- PCCA
- Pharmacists Mutual
- Pharmacy First/Wholesale Alliance
- Procter & Gamble
- PRS Pharmacy Services

- Purdue Pharma
- QS/1
- TEVA Pharmaceuticals USA

Corporate donations can increase your company's philanthropy and brand impact among independent pharmacy owners and future pharmacy owners. **E-mail [ncpaF@ncpanet.org](mailto:ncpaF@ncpanet.org) for more information or to learn about other sponsorship opportunities.**

*"I would encourage everyone to consider giving to the Disaster Relief Fund. You never know when it could happen to you."*

—Cissy Clark, Owner, Clarks Family Pharmacy in Arkansas (suffered damage from a tornado)

### Disaster Relief Assistance

In the aftermath of a disaster, restoring health services is a meaningful way to start re-building a neighborhood.

The NCPA Foundation has long been at the forefront of raising money to help independent pharmacists restore businesses to their communities when disaster strikes. The NCPA Foundation Disaster Relief Fund was established to provide financial assistance to community pharmacy owners for the repair and rebuilding of pharmacies in the event of accident, illness or natural disaster. The foundation has distributed **more than \$160,000** to help restore independent community pharmacies impacted by natural disasters or other adverse circumstances.

Assistance is available to NCPA member and non-member independent pharmacies—up to \$1,000 per site for NCPA members and up to \$500 per site for nonmem-

bers. To request recovery assistance, visit the Disaster Relief page at [www.ncpafoundation.org](http://www.ncpafoundation.org) and download the form provided.

The NCPA Foundation Disaster Relief Fund relies on charitable donations. Donations are tax-deductible. **You may contribute to the fund by visiting the "Make a Donation" page of [www.ncpafoundation.org](http://www.ncpafoundation.org).**

### Disaster Preparation Checklist

The following checklist provides some suggestions to help minimize the potential consequences of a disaster. Please visit the Disaster Relief page of the website for a complete listing.

- Compile an easily accessible list of emergency phone numbers including the DEA, fire and police departments, your insurance agent(s) and landlord, local utility companies, your employees, your computer company, wholesalers, major supplies and your state board of pharmacy.
- Create a thorough list of all your vendors.
- Safeguard and make copies of all important documents, including your state license, DEA license, pharmacist and tech licenses, diplomas, controlled substance inventories, state and federal tax licenses, corporate charge cards, bank account numbers, insurance documents and any other important files.
- Have the ability to store the appropriate quantity of invoices, claim advices and contracts.
- Take pictures or a comprehensive video of everything in your pharmacy (including aisles, fixtures, the basement, technology and office areas).

If you suffer damages:

- Check with the police/fire department and your local utility company before

*"It is the greatest of all mistakes to do nothing because you can only do a little."* —Sydney Smith

entering the damaged area.

- Work in pairs and wear protective clothing.
- Create a “before” video by immediately recording all the damage with supporting narration before any repairs are made.

### Art for Philanthropy’s Sake

The NCPA Foundation offers collectable art prints to spruce up the waiting room of businesses, to adorn the walls at pharmacy schools or to send customers as a unique appreciation gift. Be sure to purchase your copy as soon as possible—supplies are limited. Choose from the special-edition prints from pharmacist and artist Larry Wamble or a new Norman Rockwell pharmacy print. Proceeds from print sales support foundation programs to advance independent community pharmacy, such as scholarships for students, community-based health awareness programs and research to improve patient health care. **Order your copy today by downloading the form on the Collectable Prints page at [www.ncpafoundation.org](http://www.ncpafoundation.org).**



### Bidding for a Good Cause

The NCPA Foundation hosted its 21st Annual Signature Fundraising Auction during the NCPA Annual Convention in Philadelphia in October 2010. The auction showcases an extensive collection of art and handmade crafts, gourmet and



### 2010 Fundraising Auction

regional food, pharmacy memorabilia, sports memorabilia and travel packages. Proceeds from the auction support the foundation’s mission of preserving the legacy of independent pharmacy. Auction donors in 2010 included:

- Apothecary Images Inc. ([www.ApothecaryImages.com](http://www.ApothecaryImages.com))
- Autograph Store Charity Fundraising (<http://charityfundraising.autograph-store.com/>)
- Ed Berg
- Bob Blake
- Donnie & Cindy Calhoun
- John Carson
- DC United
- GiftTree.com ([www.GiftTree.com](http://www.GiftTree.com))
- Gifts for Medical Professionals
- Health Care Logistics ([www.Health-CareLogistics.com](http://www.Health-CareLogistics.com))
- History of Arizona Pharmacy Museum
- Keith Hodges
- Hyatt Regency
- Sharlea and Gary Leatherwood
- Matt Mallinson
- Whit Moose
- Joe Mosso
- NCPA
- NCPA Foundation
- Arnold Palmer
- James Rankin
- Gerald and JoAnn Shapiro
- David and Kay Smith
- Joe Smith
- Jay “Tommy” Thompson
- John and Karen Tilley

- Upsher-Smith Laboratories
- Charles and Becky West
- Washington Capitals
- Washington Redskins
- Dirk and Patricia White
- Lonnie Wilson

The success of the auction is made possible by the donations and purchases of individuals and corporations. Your contribution is tax-deductible. To donate an item, please call 703-838-2653 or mail it to: NCPA Foundation, 100 Daingerfield Road, Alexandria, VA 22314.

### Legacy Society

The Legacy Society was created to recognize individuals who remember the NCPA Foundation through a major gift of \$10,000, or more, or in their will, estate planning or other planned charitable gift.

Legacy Society Members:

- Ed Berg
- David Elm
- Holly and Mike Henry
- Forrest “Woody” Pack
- Nancy Pruitt
- Betty Schutte
- Andrew C. Stout

### Matt’s Ink and Toner Funding Partnership

When members of the National Community Pharmacists Association buy toner and ink cartridges from Matt’s Ink and Toner, pharmacist and business owner

Matt Mallinson will donate a portion of sale proceeds to the NCPA Foundation. This support will help the foundation maintain programs and services that advance independent community pharmacy. Visit [www.mattsinkandtoner.com](http://www.mattsinkandtoner.com) or e-mail [matt3118@sbcglobal.net](mailto:matt3118@sbcglobal.net) to learn more about the wide selection of remanufactured laser toner cartridges that offer high print quality, page yield and longevity. The products are American made. Be sure to mention that you are an NCPA member.

### Giving Levels

The collective gifts of NCPA Foundation donors have empowered and enriched students, pharmacists and the public our profession serves.

Naming opportunities for major gifts

INDIVIDUALS		CORPORATIONS
Leadership Series		
\$5,000 and above	Visionary	\$50,000 and above
\$2,500–\$4,999	Futurist	\$25,000–\$49,999
\$1,000–\$2,499	Catalyst	\$10,000–\$24,999
\$500–\$999	Strategist	\$5,000–\$9,999
Friends of the Foundation		
\$250–\$499	Fellow	\$2,500–\$4,999
\$100–\$249	Patron	\$1,000–\$2,499
Gifts up to \$99	Associate	\$Gifts up to \$999

begin at \$25,000, e.g., scholarship or memorial funds. Major gifts may be pledged and installments may be allocated over a number of years. For more information, please contact the NCPA Foundation staff.

The NCPA Foundation recognizes the annual gifts it received throughout the past

fiscal year from individuals and corporations based upon the following giving levels. This support is critical to ensuring that independent pharmacy continues to thrive now and many eras to come. Many thanks to foundation donors for their generous support.

### NCPA Foundation Donors

Thank you to the following individuals and organizations for making donations. Donations support the NCPA Foundation's mission of preserving the legacy of independent pharmacy. Visit [www.ncpafoundation.org](http://www.ncpafoundation.org) to learn more.

#### Is your name missing?

If your name is not included and you think it should be, or is not at the gift level you believe appropriate, please contact the foundation. The period for gifts covered is July 1, 2009 through June 30, 2010.

#### Visionary

(individuals \$5,000 & above/  
corporations \$50,000 & above)

- AmerisourceBergen Corporation/Good Neighbor Pharmacy
- Sharlea and Gary Leatherwood
- Pharmacists Mutual
- Purdue Pharma L.P.
- James and Darrell Rankin
- Betty Schutte

#### Futurist

(individuals \$2,500–\$4,999/  
corporations \$25,000–49,999)

- Apotex Corp.
- Lonnie and Nancy Hollingsworth
- Joseph and Anna Margaret Mosso
- John and Karen Tilley
- Charles and Becky West

#### Catalyst

(individuals \$1,000–\$2,499/  
corporations \$10,000–\$24,999)

- Calvin J. Anthony
- Allan D. Bell
- C. Robert and Eilene Blake
- J. Chris Bradberry
- Anthony T. Budde
- Joseph P. Burghardt
- Donnie and Cindy Calhoun
- Brian Caswell
- Covidien
- Eli Lilly & Company
- David Elm
- Stephen L. Giroux
- Robert Greenwood
- Holly and Mike Henry
- David B. Holman
- Larry D. Irwin
- Karen Iseminger
- Eric Ludwig

- McKesson Corporation
- Michael T. Rupp
- Phil Schneider
- John Schutte
- Gerald and JoAnn Shapiro
- Steven T. Simenson
- David M. Smith
- Andrew C. Stout
- Jay T. Thompson
- William D. Weaver
- R. Wayne West
- Dirk and Trish White
- Allan Wong

#### Strategist

(individuals \$500–\$999/  
corporations \$5,000–\$9,999)

- Bradley J. Arthur
- AstraZeneca
- Shelley Bailey
- Daniel Blakeley
- Boehringer Ingelheim Pharmaceuticals

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- Larry Wamble
- Tony Welder
- David A. Wilcox

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**(individuals \$250–\$499/  
corporations \$2,500–\$4,999)**

- Zaheer Ahmed
- Gary Avnet
- Osam Awad
- Sam Bakar
- Thomas Ray Barnett
- Michele M. Belcher
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- Sharon Carpenter
- Joyce Caviness
- Susan L. Chin
- Charles D. Cottrell
- Courtney A. Cunningham
- Timothy J. Davis
- DKMS Americas
- Gary Dugger
- Mark B. Evanstad
- Omololu Fatukasi
- Forest Pharmaceuticals Inc
- Rebecca S. Gramling
- Travis Scott Hall
- Leland R. Hansen
- Steve E. Hartwig
- Bentley F. Hawley
- Elizabeth B. Henshaw
- Edmund R. Horton
- Ian Johnson
- Patty Johnston

- Steve P. Karagiannis
- Nabil Khalife
- Janet Kusler
- Laurelyn J. Larson
- Thomas J. Liautaud
- Arlene J. Mark-Ng
- James L. Martin
- Charles H. McWilliams
- Annie Melendez
- Valerie Mongold
- National Community Pharmacists Association
- Scott Pace
- Elliot Pacheco
- Earl Wayne Padgett
- Arnold Palmer
- Diven Patel
- PCCA
- Alisa Peters
- Pharmacy First/Wholesale Alliance LLC
- Procter & Gamble Health Care
- Freddy J. Rabon
- Mark Riley
- Gerald W. Roberts
- Ivan Saiff
- Dale Schmidt
- Shailesh Shah
- Dale Smith
- Edward M. Sturgeon
- Gregory L. Sutton
- TEVA Pharmaceuticals USA
- Adrian A. Thomas
- Phil Tygart
- Gary Warren
- Lonnie D. Wilson
- Bruce D. Wood

#### **Patron**

**(individuals \$100–\$249/  
corporations \$1,000–\$2,499)**

- David M. Adams
- Juan Carlos Aragon
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- Patti S. Ayes
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- Carrie Baumgardner
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- Susan Detamore
- Sylvia Dingus
- Larry Doud
- Kenneth Dove
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- Seamus Feely
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- Bharat Shah
- Ronald Shell
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- Nelson L. Showalter
- Joel D. Shpigel
- Joe Smith
- Nick Smock
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- Michael Somma
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- Jose J. Valadez
- Dennis G. Vermillion
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- Rajan Vohora
- Maurice J. Warner

- Jeffrey Warnken
- Earnest J. Watts
- Leland E. Wehde
- Gregory Wendling
- Thomas H. Whitworth
- Jonathan J. Wolfe
- Paul C. Woods
- Ed P. Wright
- Lynn Zickefoose

#### Associate

(individuals: up to \$99/  
corporations: up to \$999)

- Jerry A. Ackerman
- Beverly Z. Adato
- Titilayo Akinyoyenu
- Alabama Pharmacy Association
- Stephen J. Amato
- Appalachian COP
- Armfield, Harrison, & Thomas Insurance
- Martene Barker
- David Bateshansky
- Timothy Bredehoft
- George W. Brookins
- Robert A. Brown
- Frank K. Cable
- Nolton W. Causey
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- Vincent A. Hartzell
- Jon C. Haugan
- Hillerich & Brasby Company
- John A. Hogden
- John H. Hood
- Independent Pharmacy Cooperative
- Deborah S. Johnson
- Frederick Allen Johnston
- Dean Jolley
- Rebecca H. Jones
- Kimpton Hotels
- Roscoe H. Kinhead
- Melanie V. Kue
- Lake Erie Clg of Osteopathic Medicine
- Charles F. Lange
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- Katrina E. Loncar
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- Marsha A. McDonald
- Medical Plastic Devices
- Rocking & Will Meyer
- Mister Rogers Foundation
- W. Whitaker Moose
- Morrison House/Kimpton Hotels
- Martha Mosher
- Museum of Science and Industry
- Herbert T. Myerson
- Shawn Nairn
- Dean Ng
- Trissie D. Nguyen
- Dmitriy Notkin
- M. C. Oestreicher

- PAAS National
- Vishal Ishverlal Patel
- Rodney Pawich
- Pennsylvania Pharmacists Association
- Dong N. Pham
- Ramesh Rakholia
- Thomas C. Reed
- Dana L. Reed-Kane
- Robert P. Rehal
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- University of the Pacific
- Upsher-Smith Laboratories
- Evan James Vickers
- Robert J. Vickers
- Charles H. Villarreal
- Virginia Commonwealth University
- Washington Capitals
- Washington Nationals
- Washington Redskins
- Mitchell Weiner
- John F. Zban



## INDEPENDENT PHARMACY

### John W. Dargavel Medal

Sponsored by McKesson Corporation



The John W. Dargavel Medal was created to acknowledge an individual whose contributions on behalf of independent pharmacy embody the spirit of leadership and accomplishment personified by John W. Dargavel, for whom the NCPA Foundation was created to honor. Dargavel was the executive secretary of the National Association of Retail Druggists (NARD), now NCPA, from 1933 to 1961.

This year's winner was Paul Dumouchel of Wellesley Hills, Massachusetts. Dumouchel demonstrated many impressive leadership skills throughout his career by serving as President of the Boston Association of Retail Druggists in 1965, the Massachusetts Pharmacists

Association in 1973, NARD in 1979, Wellesley Kiwanis Club in 1980 and the Boston Druggist Association in 1985.

Dumouchel graduated with a B.S. in pharmacy from the Massachusetts College of Pharmacy in 1954. He then furthered his education by obtaining a B.S. in Chemistry and Biology from Tufts University in 1956. After serving as a pharmacist in the Army Medical Corps until 1958, Dumouchel purchased Strand Pharmacy. The company grew to include 14 stores by 1985, when he turned it over to his three children, Lucille, Mark and David, who are also pharmacists.

Throughout his career, Dumouchel has continually been ahead of his time, recognizing the importance of women in the industry during the early 1980s and emphasizing the importance of personalized services as being critical for independent pharmacies to remain an edge in the marketplace.

As Sharlea Leatherwood, PD, NCPA Foundation President, explains, "Paul Dumouchel's long and distinguished career has focused on advancing the cause of independent community pharmacies and is why he is a worthy recipient of the John W. Dargavel Medal by the NCPA Foundation."

### NCPA Outstanding Faculty Liaison of the Year Award

Sponsored by QS/1



The NCPA Outstanding Faculty Liaison of the Year Award recognizes a faculty liaison who demonstrates exceptional



(l to r): Sharlea Leatherwood, NCPA Foundation president, Deirdre Myers, and Tammy Devine, executive vice president at QS/1

leadership and commitment to independent pharmacy, his or her NCPA Chapter and the community.

The 2010 recipient of the Faculty Liaison Excellence Award is Professor Deirdre L. Myers of Ohio Northern University (ONU). She is a graduate of the Raabe College of Pharmacy at Ohio Northern University. For the past 11 years, Dee Dee has been the pharmaceuticals laboratory instructor and a pharmacy instructor at Ohio Northern University in Ada, Ohio. She also works part-time at her husband Randy's independent community pharmacy in Carey, Ohio.

Dee Dee is a member of various professional organizations, including NCPA, the American Association of Colleges of Pharmacy, and the Ohio Pharmacists Association. In addition, she serves on the Ohio Pharmacists Foundation board. Dee Dee is also the advisor for the NCPA Student Chapter at Ohio Northern University.

The ONU Chapter has earned many



(l to r): Tim Canning, vice president of retail marketing at McKesson, Paul Dumouchel, and Sharlea Leatherwood, NCPA Foundation president

*"I'm motivated to instill the 'habit' of pharmacy association involvement and advocacy in my students. Nothing gives me greater satisfaction than to see them come back to pharmacy meetings as a young pharmacist."* —Deirdre L. Myers, Winner, NCPA Outstanding Faculty Liaison of the Year, Ohio Northern University



national accolades in the past few years, including NCPA's second-runner-up for Chapter of the Year Award and the foundation's Dennis Ludwig Scholarship for Advocacy participation. Those efforts culminated in 2010 with the school being named the NCPA Student Chapter of the Year. In addition, under Dee Dee's guidance, ONU pharmacy students have competed in the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition.

**2010**—Deirdre Myers, Ohio Northern University

**2009**—Michael T. Rupp, Midwestern University, Glendale

**2008**—Karl D. Fiebelkorn, University at Buffalo—State University of New York

**2007**—Linda Garrelts MacLean, Washington State University

**2006**—Karen Blumenschein, University of Kentucky

**2005**—William R. Letendre, PCCA

**2004**—Donna West, University of Arkansas

**2003**—Jacqueline S. Gardner, University of Washington

**2003**—Dana P. Hammer, Purdue University

**2002**—Jack L. Coffey, University of Oklahoma

**2001**—Gene Hotchkiss, University of Kansas

### National Preceptor of the Year Award

The National Preceptor of the Year Award honors a pharmacist who has made significant contributions to the education of pharmacy students by devoting time, talent and effort as a preceptor. The 2010 award recipient was Joseph Moose, RPh, owner of Moose Pharmacy and manager of Moose Professional Pharmacy in Concord, N.C.

Moose graduated from Campbell University with a Doctor of Pharmacy degree, and his post graduate education and training include certifications in asthma care, hypertension, immunization, diabetes and medication therapy management (MTM).

He willingly shares his expertise in his role as the primary preceptor for the UNC Edelman School of Pharmacy Residency Program, where Moose helps future pharmacists get the on-the-job experience needed to complete their education. He is



(l to r): Joseph Moose and Sharlea Leatherwood, NCPA Foundation president

also an Adjunct Professor for UNC Edelman School of Pharmacy and a Clinical Assistant Professor for Wingate University.

"All the students who have passed through his doors have been enlightened by the experience and gained a greater appreciation for the difference that can be made in the lives of patients through a variety of services that can't be found in your typical chain pharmacy. We are proud to call him the NCPA National Preceptor of the Year winner, because he truly deserves the honor," said Joseph H. Harmison, PD, 2009-10 NCPA President and pharmacy owner in Arlington, Texas.

**2010**—Joseph S. Moose of Concord, NC

**2009**—Patricia Johnston of Beckley, WV

**2008**—Melissa Osborne of Kansas City, MO

**2007**—Dave Waggett of Wilmington, NC

**2006**—Justin Wilson of Midwest City, OK

**2005**—Dave Olig of Fargo, ND

**2004**—Jim Schiffer of Westfield, NJ

**2003**—Stephen Clement of Bellevue, IL

### Board of Trustees

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### New Trustee

Gerald Shapiro, PD, of Los Angeles, CA, is the newest member appointed to serve as an NCPA Foundation board trustee. As a second-generation pharmacy owner of Uptown Drug and Gift Shop, he has been a patient advocate since 1969. Shapiro is a former NCPA Foundation John W. Dargavel Award winner and is past chair of the Academy of Pharmacy Owners of California. He has been married to his wife JoAnn for 46 years, and they have three daughters and seven grandchildren.

### NCPA Foundation Advisory Committee

The NCPA Foundation Advisory Committee provides valuable input to the foundation's Board of Trustees. The purpose of this input is to foster new ideas, help propose improvements in foundation programs and assist the foundation with advancing its mission of preserving the legacy of independent pharmacy.

### 2010-11 Advisory Committee

Donald Anderson, President/CEO,

Independent Pharmacy Cooperative

Edward Berg, President/CEO,

Pharmacists Mutual

Sam Boulton, RPh, Director of Trade/

Pharmacy Relations, Apotex

Larry Doud, CEO, Rochester Drug

Cooperative

Linda Garrelts MacLean, RPh, Chair/

Clinical Assoc. Professor, Washington State University

Chuck Prieve, VP of Buying Groups/

Strategic Accts., AmerisourceBergen

Dan Strause, CPA/Director, Greenwoods State Bank

Tony Welder, RPh, New Salem

Pharmacy

### NCPA Ex-Officio Members

Robert Greenwood, PD, NCPA President, Greenwood Drug

Lonny D. Wilson, D.Ph., NCPA President-elect, CEO, Pharmacy Providers of OK

Donnie Calhoun, RPh, NCPA Chair, Golden Springs Pharmacy



## NCPA FOUNDATION STATEMENT OF FINANCIAL POSITION

Assets	June 30	
	2010	2009
Cash and Cash Equivalents	\$73,179	\$188,355
Pledges Receivable	\$657,129	\$115,245
Accrued Interest Receivable	—	\$2,594
Student Loans Receivable:		
Student Loans Receivable	\$189,278	\$283,051
Accrued Interest	\$1,178	\$5,271
Less: Allowance for Doubtful Accounts	(\$12,412)	(\$15,000)
Net Student Loans Receivable	\$178,044	\$273,322
Foundation Medals	\$278	\$278
Investments	\$2,858,050	\$2,292,703
Property and Equipment		
Computer Software and Equipment	—	\$2,358
Less: Accumulated Depreciation	—	(\$786)
Total Property and Equipment	—	\$1,572
	\$3,766,680	\$2,874,069
Liabilities And Net Assets	June 30	
	2010	2009
LIABILITIES		
Due to NCPA	\$84,806	\$84,073
Due to CPE	\$27,491	—
Accounts Payable and Accrued Expenses	\$113,649	\$98,352
Total Liabilities	\$225,946	\$182,425
NET ASSETS		
Unrestricted	—	—
Undesignated	\$1,391,523	\$1,492,651
Board Designated	\$43,400	\$41,250
Total	\$1,434,923	\$1,533,901
Temporarily Restricted	\$886,381	\$140,113
Permanently Restricted	\$1,219,430	\$1,017,630
Total Net Assets	\$3,540,734	\$2,691,644
	\$3,766,680	\$2,874,069

Source: Audited financial statements June 30, 2010 and 2009



Avon Pagon, NCPA Foundation manager  
Vivian Byrley, NCPA Foundation special assistant  
Steve Levine, NCPA chief financial officer  
Katherine Mate-Kole, NCPA staff accountant  
Afton Yurkon, PharmD, NCPA associate director, management/student affairs  
Jill Blessing, Blue Iguana Productions, writer and communications specialist  
Watkins Meegan, audit firm  
Robert Lewis, NCPA associate director, design

**NCPA Foundation**

100 Daingerfield Road, Alexandria, VA 22314  
703.683.8200, 703.683.3619 fax  
[www.ncpafoundation.org](http://www.ncpafoundation.org)

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The  
**NCPA**  
**Foundation**  
Established in 1953 in honor of John W. Dargavel

