

NATIONAL COMMUNITY PHARMACISTS ASSOCIATION FOUNDATION

Preserving the legacy of independent pharmacy since 1953



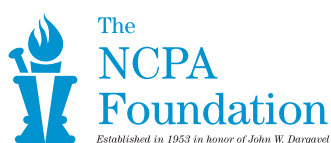
2011-12 ANNUAL REPORT



The
NCPA
Foundation
Established in 1953 in honor of John W. Dargavel

ANNUAL REPORT 2011-12

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Mission

The National Community Pharmacists Association Foundation *preserves the legacy of independent pharmacy* through scholarships to pharmacy students, research and programs to improve the success of independent pharmacy and patient care, community health awareness programs and aid to community pharmacy owners for their recovery in the event of disaster or other adverse circumstances. The foundation is a non-profit 501(c)(3) organization. Contributions are tax deductible as charitable donations to the extent permitted under Federal tax law.

Partners in Pharmacy: PIP is an auxiliary organization that supports NCPA and the NCPA Foundation. Since 1915, PIP has awarded scholarships to pharmacy students based on scholastic achievement and an interest in independent pharmacy.

Staff & Consultants

- » Avon Pagon, *NCPA Foundation operations/program manager*
- » Vivian Byrley, *NCPA Foundation special assistant*
- » Sarah Diab, *NCPA sr. manager, design & production*
- » Afton Yurkon, PharmD, *NCPA director of student affairs*
- » Bell and Company, *accounting firm*
- » Jill Blessing, *Blue Iguana Productions, writer/communications specialist*
- » Watkins Meegan, *audit firm*

CONTACT INFORMATION

NCPA Foundation
100 Daingerfield Road
Alexandria, VA 22314
703-683-8200, fax 703-683-3619
www.ncpafoundation.org

strength in numbers



As I reflect on this past year, I am deeply inspired by the unity our organization displayed in the face of natural disasters, personal tragedies and financial difficulties.

Among the states ravaged by devastating tornados this year were Alabama, Arkansas, Georgia, Louisiana, Georgia, Missouri, Oklahoma and Tennessee. Several pharmacists in these states were forced to repair and rebuild after surviving what has been described as one of the worst tornado seasons in history.

In Trenton, New Jersey, an NCPA pharmacist was killed by a gunman seeking prescription pain killers. Arjun Reddy Dyapa is survived by his wife and a teenage daughter—our heart goes out to them. Then, just a few weeks later, a pharmacist, young clerk and two customers were killed during a robbery in Medford, New York. This family-owned, neighborhood pharmacy experienced what prosecutors are calling one of most horrific crimes ever committed in Suffolk County.

And, for those of us fortunate enough to have avoided a major loss or tragedy, many continue to face economic challenges due to the depressed economy and changing health-care regulations.

However, in spite of these tough times, NCPA pharmacists have displayed a remarkable amount of good will and courage. We have risen to the occasion to help each other, to provide our needed services and to make a difference in our communities. The NCPA Foundation was grateful to have enough saved in our “Disaster Relief Fund” to assist several pharmacists affected by these tragedies. In addition, many NCPA members personally donated needed materials such as syringes, medications and vaccines to those in need.

We never know when tragedy might strike. It could happen to any one of us. However, knowing that we have each other is a priceless gift and an encouraging relief. It is an honor to be in such good company.

Experiencing difficulty also often brings people back to the core of what really matters. Accordingly, the NCPA Foundation has been steadily focused this year on the root of our mission—*preserving the legacy of independent pharmacy*.

In 2012, we’re committed to continue building student programming and to establish connections in more schools nationwide. To that end, I could not be more impressed with the caliber of students currently involved in our leadership programs, scholarships and competitions. As a judge for the **Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition**, I can say first-hand—2011 was one of the hardest years to choose a winner. They were all so good. The students in our programs do volunteer work, are involved in their communities and in health-care and still make great grades. They’re amazing. These motivated young leaders are our future, and the more we reach out to educate and inspire them, the more certain we can be of our long-term success.

This year it is also a priority to rebuild the **Disaster Relief Fund** so we can continue to lend a hand during future difficulties. However, this is not something we can wait to collect when the time of need arises; it’s something we must have ready immediately. *Any extra support you can provide to help us re-establish our reserves is especially needed and appreciated right now.*

In addition, we would like to see more companies sponsor **research grants** like the Purdue Pharma Catalyst Grant Award. This program is devoted to improving pharmacists' role in the community. It's designed to create alliances among local health-care providers and to improve patient services in neighborhoods. Although only in its second year, this program is starting to see real results, and we'd like to extend its reach as far as possible. The companies who partner with us are dedicated to improving the health of their communities, and they understand the important role pharmacists play in reaching that outcome. We could not be more grateful for their dedicated commitment.

Finally, we plan to continue supporting community outreach programs such as the **bone marrow donor drive**, the Shop Local Awareness Campaign and strategic partnerships with other independent business owners.

Overall, this has been a year of collaboration and unity. We are all striving to move onward and to leave a lasting legacy. Together, we are making a difference.

And, by maintaining this level of focused commitment, there is nothing we cannot achieve together in the new year. I look forward to creating an abundant and prolific year with you.

With gratitude and appreciation,



Sharlea Leatherwood, PD
NCPA Foundation President

“The human spirit is designed to rise to a challenge and meet it head-on. The human spirit is itself a miracle, because people survive all sorts of devastation—whether from killing storms, inhumanity or loss—and manage to rebuild their lives.”

—JOPLIN CITY MANAGER, MARK ROHR AFTER THE 2011 JOPLIN, MISSOURI TORNADO

a united effort

“Sentiment without action
is the ruin of the soul.”

—EDWARD ABBEY



Highland Pharmacy in Ringgold, GA

“We look at it this way. All
in all, everything you see
is just material. We can
go and get it again. God
saved our lives. That’s all
that matters. While you’re
still alive, you can go on.
So we are blessed.”

—DALE COPE

Disaster Relief

Helping pharmacists in need has been one of the NCPA Foundation’s most important roles this year. By continually building our Disaster Relief Fund, we pride ourselves on being readily available to help those afflicted by natural disasters and other difficulties when it really matters. Over the past year, the foundation provided over \$20,000 in disaster aid. And since 2005, the foundation has distributed more than \$170,000 in disaster funds.

Dale Cope, owner of Highland Pharmacy, was fortunate to survive the tornado that swept through his hometown of Ringgold in Georgia by swiftly ordering his family into their basement. But his home and pharmacy weren’t so lucky—both were completely destroyed. In spite of their astounding losses, Dale, his wife and two teenage sons remain optimistic.

The NCPA Foundation also provided assistance to two East coast pharmacies that experienced deadly robberies. In both cases, gunmen escaped with prescription pain killers after firing at the staff and customers. Arjun Reddy Dyapa, 52, owner of the Brunswick Avenue Pharmacy in Trenton, NJ, was shot and killed by a masked gunman in April 2011. He was a well-loved and a respected part of the community and is survived by a wife and a daughter.

Just a few months later, pharmacist Raymond Ferguson, 45, a store clerk, and two customers were murdered during another drug-related robbery at Haven Pharmacy in Medford, NY. Pharmacy owner Vinoda Kudchadkar wasn’t at the store at the time of the shooting.

To request disaster recovery aid, visit the disaster relief page at www.ncpafoundation.org. You will also find a “Disaster Preparedness Checklist.” The NCPA Foundation Disaster Relief Fund relies on charitable contributions. **Please visit the donation page at www.ncpafoundation.org to help us rebuild the reserve relief funds.**

A Life Saved

An estimated 140,000 people in the United States will be diagnosed with leukemia, lymphoma or myeloma this year and will require treatment with bone



Sadler-Hughes Apothecary in Clinton, SC

marrow transplants. Since 2009, more than 1,200 individuals have been added to the National Bone Marrow Registry from donor drives conducted at independent pharmacies across the country.

This health initiative is coordinated by the NCPA Foundation and DKMS Americas, the largest and most experienced bone marrow donor drive center in the world.

This year's drive took place November 7–12. All it takes is a simple cheek swab and a small amount of paperwork to register as a donor, *and just one match could save a life!*

2011 Drive—Pharmacies Recruiting Most Donors:

- West Virginia University, School of

- Pharmacy: **64 donors**
- Sadler-Hughes Apothecary (SC): **57 donors**
- Wilson Pharmacy (TN): **55 donors**

Congratulations to all of the pharmacies that continue to participate in this *life-saving* health awareness endeavor. The bone marrow drive is held annually in November. If you are interested in hosting a bone marrow drive, please email ncpaF@ncpanet.org or call 703-838-2653 for more information.

"If you are not registered, please sign up now so maybe you can save a life. Somewhere, someone may be waiting for you."

—JOSHUA CONLEY, LYMPHOMA SURVIVOR



“I think the future of pharmacy is what we make of it, and if you have even the slightest inclination to be your own boss and possibly own your own pharmacy, or not even own your own pharmacy, but just work in an independent one—the sky is the limit as far as what you can do.”—**ERIK NELSON, FORMER BUSINESS PLAN COMPETITION PARTICIPANT, WASHINGTON STATE UNIVERSITY**

planting the seed of ownership

Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition



Pharmacists
MutualCompanies

In 2004, the National Community Pharmacists Association and NCPA Foundation established the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition. Their goal was to plant seeds in the minds of pharmacy students to start their own businesses. The competition is named to honor two great champions of independent pharmacy: Neil Pruitt, Sr. and H. Joseph Schutte.

We are proud to be harvesting some amazing results. **Several former participants are pharmacy owners today**, and that trend is expected to continue. Plus, more and more students are getting involved in the competition each year. We received more than 30 business plans from pharmacy schools and colleges!

Students appreciate the opportunity to learn and grow as they create and present their plans. As a participant on the University of Oklahoma team, Tara Hutchinson notes: "The amount of information I have learned about the process of building a solid business plan is amazing. The process is long and tedious, but the end result is rewarding and worth all the hard work. I am so grateful to have learned all the pertinent information in building a great plan."

Competitors are required to present their business plans during the NCPA Annual Convention in front of a live audience, and the judging panel is comprised of pharmacy owners and finance leaders. Teams are judged for both their written and live presentation. The top finalists and winning team are recognized at the NCPA Foundation's Award Ceremony during the NCPA Annual Convention. The 2011 top finalist teams were:

Idaho State University

- Alan Pannier (team captain)
- Nick Beebe
- Weston Faux
- Tyler Hemsley
- Kerry L. Casperson, RPh, PhD (team advisor)

University at Buffalo

- Clare Carroll (team captain)

Interested in entering the Business Plan Competition?

NCPA Student Chapters interested in entering the Business Plan Competition can email studentaffairs@ncpanet.org. Or, visit the student page at www.ncpanet.org for more details.

- Chris Daly
- Christopher Diehl
- Karl D. Fiebelkorn, MBA, RPh (team advisor)

University of Oklahoma

- Brittain Manchester (team captain)
- Tara Hutchinson
- Cale Leeper
- Caleb Reaber
- Eric Johnson, MBA, MS, CPA (team advisor)

Top 10 Competitors:

(There was a tie for 10th place.)

- Drake University
- Idaho State University
- Texas A&M Health Science Center
- Thomas J. Long School of Pharmacy and Health Sciences at the University of the Pacific
- University at Buffalo
- University of California, San Francisco
- University of the Incarnate Word, Feik
- University of Kentucky
- University of Oklahoma
- University of Texas, Austin
- Western University of Health Sciences



2011 Business Plan Competition winner: Idaho State University with NCPA's Bob Greenwood



“Thank you for fighting for independent pharmacy, providing opportunities to grow as a professional and encouraging me to follow my dream to own a progressive community pharmacy.” —SCHOLARSHIP RECIPIENT, DAVID H. JONES, UNIVERSITY OF GEORGIA (CLASS OF 2013)

dreaming big

The NCPA Foundation and NCPA offer student members a chance to enrich their educational experience, gain real-world acumen, earn scholarships and network with industry leaders at professional events. Since 1988 the foundation has helped fund the expenses of NCPA's Student Chapter and Student Outreach programs with the support of donors and volunteers. **The foundation takes great pride in its role of developing the profession's future leaders.** And it is equally pleased about helping up-and-coming new leaders realize their aspirations of pharmacy ownership. There are more than 90 NCPA Student Chapters so far.

Through chapter outreach, the foundation and NCPA are able to foster an interest in pharmacy entrepreneurship and to encourage community volunteerism.

Please email studentaffairs@ncpanet.org or visit www.ncpanet.org for more information about the student programs of the National Community Pharmacists Association.

Student Leadership Council

The NCPA Student Leadership Council are pharmacy students elected by their peers to represent student chapters on NCPA's policymaking steering committees and to spread the NCPA message of the rewards of independent community pharmacy to their fellow students.

2011–12 Student Leadership Council Members

The SLC is comprised of NCPA student members. This year's members include:

- Lauren Anderson, Ohio Northern University
- Jenna Brown, University of the Incarnate Word, Feik
- Beth Crandall, Ohio Northern University
- Heath Goins, University of Houston
- Andrew Heinz, University of Washington
- John Kong, University of California-San Francisco
- Brian McKinley, University of Arizona
- Zeke Medina, University of Houston
- Erik Nelson, Washington State University

- Chris Perling, University of Texas-Austin
- Andrea Santoro, University of Missouri-Kansas City
- Gilbert Sarmiento, University of the Incarnate Word, Feik
- Denise Sutter, Auburn University
- Ashley Sweaney, University of Arizona
- Patrick Tabon, Washington State University
- Austin Tull, Mercer University

Student Scholarships

The NCPA Foundation continues to support pharmacist education and kindle student awareness about the many entrepreneurial opportunities that await them in independent pharmacy. NCPA student members are eligible to apply for foundation scholarships. Visit the student page of www.ncpanet.org to join

the National Community Pharmacists Association. **To sponsor a scholarship, please email ncpaF@ncpanet.org.**

Presidential Scholarship

The NCPA Foundation Presidential Scholarship Program recognizes pharmacy students for their exemplary leadership qualities, academic performance and interest in independent pharmacy. Funding for this scholarship program is made possible by the generosity of corporate donors. The 2011 Presidential Scholarship winners are:

- Bethany D. Bonner, Howard University
- Dayl K. Eccles, University of Washington
- Kathy A. Glem, University of Washington
- Aaron Heath Goins, University of Houston
- Katie L. Kacmarik, West Virginia University
- Wendy Lantaff, University of Colorado Health Sciences
- Que Chau Ngo, University of Southern Nevada-South Jordan
- David R. O'Brien, University of Montana
- J. Cody Sandusky, Southern Illinois University-Edwardsville



2011 Presidential Scholarship Recipients

Presidential Scholarship Sponsors:

Apotex, AstraZeneca, Boehringer Ingelheim, Cardinal Health, Covi-dien/Mallinckrodt, Forest Pharmaceuticals, Matt's Medicine Store, PCCA, Pharmacists Mutual, QS/1, Rexam, Takeda Pharmaceuticals and Teva

- Andrea Santoro, University of Missouri-Kansas City
- Andrew Schwierjohn, Southern Illinois University
- Denise A. Sutter, Auburn University
- Ashley M. Sweaney, University of Arizona
- Abby Switzer, University of Kansas-Lawrence
- Jennifer Thompson, Texas A&M University
- Geoffrey Will-Morris Turner, Mercer University

Partners in Pharmacy Scholarship

PIP is a sister organization that supports NCPA and the NCPA Foundation. Since 1915, PIP has awarded scholarships to pharmacy students based on scholastic achievement and an interest in independent pharmacy. The 2011 PIP Scholarship winners are:

- Lisa Garza, Washington State University
- Erika Gould, Lake Erie College of Osteopathic Medicine
- Nancy Hanna, California Northstate
- Tara Hutchinson, University of Oklahoma
- Marinda Hutchison, University of Arkansas
- Mallory Jarriel, University of Georgia
- David Nguyen, Regis University

Memorial Scholarship

J.C. & Rheba Cobb Memorial Scholarship in Government Affairs
Chibuzor I. Okoro, Howard University

Neil Pruitt Sr. Memorial Scholarship for Entrepreneurism

Andrew K. Heinz, University of Washington



2011 PIP Scholarship Recipients with Karen Tilley (far left) & Kay Smith (far right)

William B. Simmons Memorial Scholarship in Pharmacy Management

David H. Jones, University of Georgia

Dennis L. Ludwig Memorial Scholarship in Government Affairs

The Dennis L. Ludwig Memorial Scholarship in Government Affairs is presented at the NCPA Annual Legislative Conference. It promotes pharmacy students' participation in the conference. The purpose is to enhance students' understanding of the political process, to offer insight into legislative strategies and to keep them abreast of various legislative issues.

Ohio Northern University received the Ludwig scholarship for the NCPA student chapter with the highest number of students in attendance at the conference. Also, the following students were selected through a random drawing to receive Ludwig scholarships to help offset expenses related to attending the conference:

- Brian Barkow, University of Arizona
- Brittany Myers, Massachusetts College of Pharmacy
- Alan Pannier, Idaho State University
- Kendall Whitton, University of the Incarnate Word

Student Awards

Dargavel Award for NCPA Student Chapters

The NCPA Foundation was established in 1953 in honor of John W. Dargavel. The Dargavel chapter awards recognize the top NCPA Student Chapters that promote independent pharmacy through their chapter activities and that provide the greatest level of service to the public and fellow students during the previous academic year. The 2011 chapter award recipients are:

- **Student Chapter of the Year** (\$2,000 grant award): Ohio Northern University
- **First Runner up** (\$1,000 grant award): Washington State University
- **Second Runner up** (\$500 grant award): University of Texas at Austin
- **Most Improved** (\$250 grant award): University of Missouri at Kansas City

Outstanding NCPA Student Chapter Members of the Year

Every year, colleagues and faculty at NCPA Student Chapters nominate an outstanding member for their exceptional service and leadership. The 2011 honorees are:

- Christina Berberich, University of Illinois-Chicago
- Bethany Bonner, Howard University
- Kurt Bowen, Washington State University



2011 Chapter of the Year: Ohio Northern University with NCPA faculty liaison Deirdre Myers

- Jessica Cheng, Rutgers University
- Chelsea Clark, Ferris State University
- Bobby Clay, University of Houston
- William Coleman, Virginia Commonwealth University
- Jesus Czarlite Ricasa, University of Maryland
- Christopher Daly, University at Buffalo
- KariLynn Dowling, University of Montana
- Sheridan Giaimo, University of Missouri-Kansas City
- Nancy Hanna, California Northstate
- Michaela Hasan, University of Colorado
- Tiera Hickman, Wilkes University
- Austin Horner, University of Kansas
- Marinda Hutchinson, University of Arkansas
- Joya Jennings, University of Utah
- Katie Kacmarik, West Virginia University
- Marcial Martinez, University of New Mexico
- Sheila McMahon, Auburn University
- Leigh Ann McStoots, Campbell University
- Pang Moua, University of the Pacific
- Adebayo Ogunniyi, University of Kentucky
- Timothy Michael O'Shea, Massachusetts College
- Christopher Perling, University of Texas-Austin
- Kari Reinhart, Ohio Northern University
- Danelle Rollinger, Drake University
- Lacy Rudd, Texas A&M University
- Andrew Schwierjohn, Southern Univ of IL-Edwardsville
- Tyler Staten, Harding University
- Cynthia Tran, University of Mississippi
- Jonathan Vecchiet, Ohio State University
- Jeffery Wainwright, U of Southern Nevada-South Jordan
- Michael Yee, Shenandoah University

Endow a scholarship: You can leave your mark on the future of independent pharmacy by establishing a namesake scholarship for students. Endowing a scholarship is a way to give something back to the profession and to help those following in your footsteps. Email ncpaF@ncpanet.org for more information.



“I am excited about this opportunity because the profession of pharmacy has done a tremendous job of proving the value of a pharmacist as part of the health care team. This project is another real world example of how pharmacists can positively impact patient care in a practical manner.”—**STEVE HIEMENZ, RPH, ELM PLAZA PHARMACY, HINSDALE, IL, 2011 CATALYST GRANT AWARD WINNER**

catalyst grant award program



The NCPA Foundation has continued its relationship with Purdue Pharma to refine innovative patient care services by offering the Catalyst Grant Award for Innovative Practice. In doing so, we are making a deeper impact in local communities and establishing valuable relationships with other health care professionals. This award focuses on a particular health condition annually. Grant recipients receive up to \$5,000 to support their project, plus up a stipend to attend the NCPA Annual Convention for participation in the award presentation. So far, we have already awarded two grants and are expecting positive results.

Steve Hiemenz, co-owner of Elm Plaza Pharmacy in Hinsdale, Illinois, was the 2011 research grant recipient for his submission titled “Community Pharmacy and Patient Management of Diabetic Neuropathy.” He plans to collaborate with Midwestern University and the Illinois Pharmacists Association to provide medication therapy interventions for diabetes patients. He is working to establish a community pharmacy model to mitigate diabetes pain complications through medication therapy management (MTM) and patient education.

Over the next several years, the NCPA Foundation expects that the Catalyst Grant Award Program will generate a significant body of knowledge and evidence to highlight the effectiveness of pharmacy-provid-

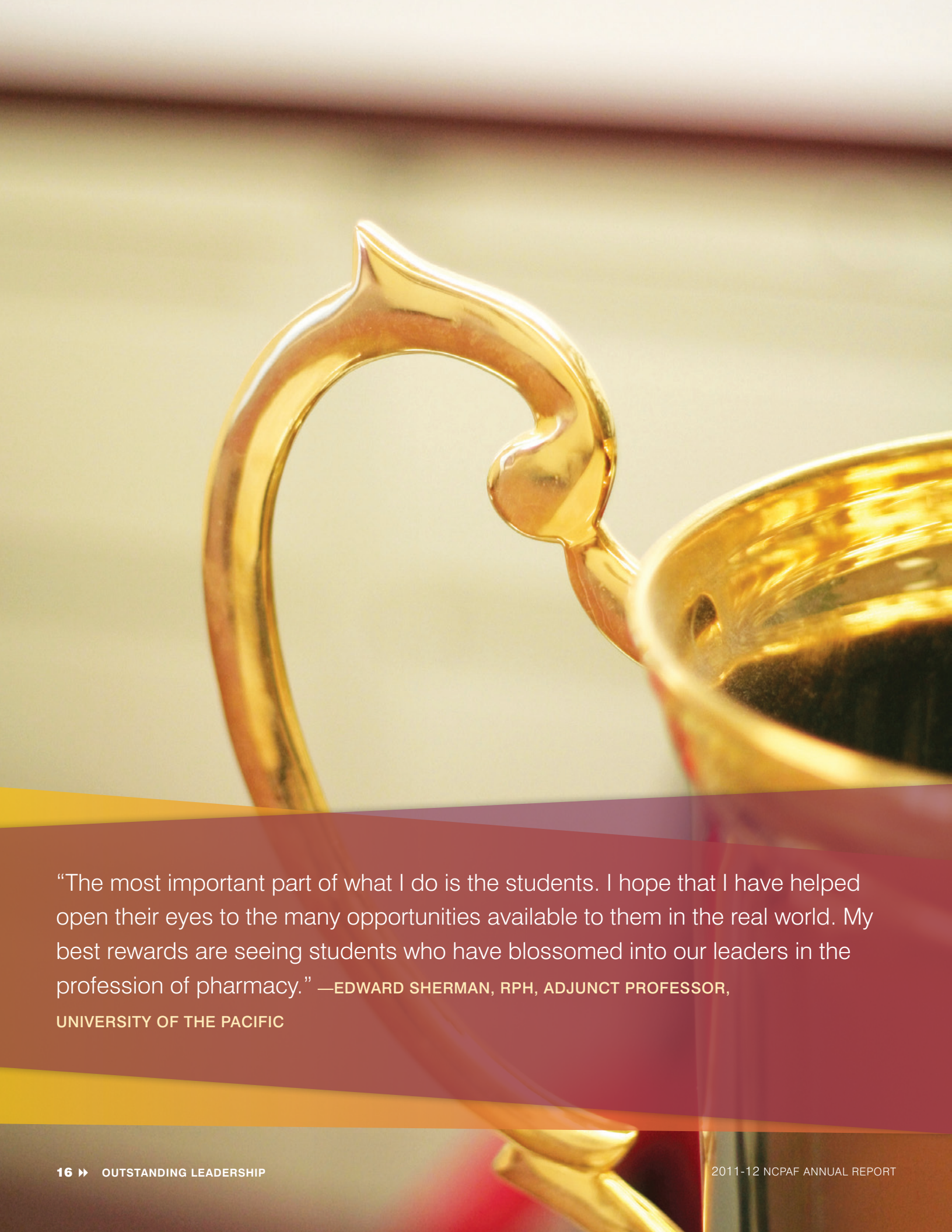
ed services and the value of pharmaceuticals when properly used. The selected best practices will be widely communicated to health-care providers, policy makers and patient and disease advocacy groups.

To apply for a Catalyst Grant

Award: Visit the research page of www.ncpafoundation.org for application instructions and forms. For companies wishing to sponsor a research grant, please email ncpaF@ncpanet.org.



(l to r) Stephen Seid of Purdue with 2011 Catalyst Award Recipient Steve Hiemenz.



“The most important part of what I do is the students. I hope that I have helped open their eyes to the many opportunities available to them in the real world. My best rewards are seeing students who have blossomed into our leaders in the profession of pharmacy.” —EDWARD SHERMAN, RPH, ADJUNCT PROFESSOR, UNIVERSITY OF THE PACIFIC

outstanding leadership

John W. Dargavel Medal

Sponsored by McKesson Corporation

McKESSON

Empowering Healthcare

The John W. Dargavel Medal acknowledges an individual whose contributions on behalf of independent pharmacy embody the spirit of leadership and accomplishment personified by John W. Dargavel, for whom the NCPA Foundation was created to honor. Dargavel was the executive secretary of the National Association of Retail Druggists (NARD), now NCPA, from 1933 to 1961. The 2011 medal recipient was **Carmen DiCello**, RPh.

As the director of government and public affairs for the Value Drug Company in Altoona and owner of two pharmacies in Pottsville, DiCello has been a leading advocate for independent community pharmacies in the state of Pennsylvania for years. He also serves the pharmacy

community at-large as part of the NCPA National Legislation Steering Committee.

Before joining Value Drug, DiCello was the executive director of the Pennsylvania Pharmacists Association for 22 years, where he championed legislation to help level the financial playing field for all pharmacists by battling discriminatory pharmaceutical pricing nationwide.

DiCello's leadership, follow-through and dedication to the profession of pharmacy has been steadfast for decades. Throughout the years, he has been recognized for his efforts with many awards, including NCPA's Pharmacist of the Year Award and the Bowl of Hygeia.

Outstanding Faculty Liaison of the Year Award

The NCPA Outstanding Faculty Liaison of the Year Award recognizes a faculty liaison who demonstrates exceptional

"Carmen DiCello has poured his heart and soul into making sure independent community can not only survive, but thrive in the competitive marketplace." —**SHARLEA**

LEATHERWOOD, PD, NCPA

FOUNDATION PRESIDENT



2011 Dargavel Medal Recipient (center)

"I can honestly say that I've become a stronger pharmacy student by learning from Dr. Schoech. In short he is a role model, and one of the community pharmacists I hope to one day emulate." —**JEREMIAH HAWLEY, 2013 PHARMD CANDIDATE, UNIVERSITY OF KANSAS**



(l to r) President Leatherwood with Ed Sherman

leadership and commitment to independent pharmacy, his or her NCPA Chapter and the community. The 2011 recipient is **Edward Sherman**, RPh, of University of the Pacific's Thomas J. Long School of Pharmacy and Health Sciences in Stockton, California.

Sherman has been an adjunct professor at the University of the Pacific for over a decade. His popular pharmacy elective course, "Opportunities in Pharmacy Practice," emphasizes the importance of leadership in pharmacy while teaching students communication skills and how to create an effective business plan. As the faculty adviser for NCPA's student chapter at University of the Pacific, Sherman helps students prepare for the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition, which helps foster their interest in the entrepreneurial side of pharmacy.

Under Sherman's guidance, the Pacific Student Chapter has also been actively involved in legislative affairs and community health care. For example, his students launched a grassroots effort to send more than 1,000 letters to lawmakers in the state to stop the draconian cuts to pharmacies under the Medi-Cal program. They also hosted an annual Women's Health Fair in celebration of Mother's Day.

NCPA Foundation President Sharlea Leatherwood explains: "Ed Sherman is a tireless and effective faculty liaison in helping...students develop the skills and interests in pharmacy ownership that will keep independent community pharmacies strong in the future. He is a very deserving recipient of the 2011 NCPA Faculty Liaison of the Year Award, and I'm confident his past and present students would concur."

National Preceptor of the Year Award

The National Preceptor of the Year Award honors a pharmacist who has made significant contributions to the education of pharmacy students by devoting time, talent and effort as a preceptor. The 2011 winner was **David Schoech**, RPh, owner of Columbus Family Pharmacy in Columbus, Kansas.

Schoech graduated from the University of Kansas in 1982 and then returned to his alma mater to serve on the University of Kansas Pharmacy Advisory Council. He also helps new students prepare for their careers as pharmacists by welcoming them into his pharmacy as interns so they can gain real-world exposure and experience.

As Sharlea Leatherwood, NCPA Foundation president, points out: "During their rotations at his pharmacy, David Schoech helps pharmacy students become better prepared to be outstanding practicing pharmacists. Students not only leave better prepared for their burgeoning pharmacy careers, but they also get a sense of how they can make a difference in their community."

Besides coaching pharmacy students, Schoech is also active in the pharmacy community on several levels. He is a member of the Kansas State Board of Pharmacy, the Kansas Pharmacists Association, the Southeast Kansas Academy of Pharmacists, the Kansas



2011 Preceptor of Year recipient David Schoech

Pharmacy Services Corporation and NCPA. He is also highly regarded in his hometown of Columbus, Kansas where he serves as President of the Lions Club, vice chair for the Community Foundation, and as a member of the Knights of Columbus.

2011-12 Board of Trustees

- Sharlea Leatherwood, PD, President
- Charles M. West, PD, Vice President
- Lonnie F. Hollingsworth, PD, Treasurer
- C. Robert Blake, PD
- James R. Rankin, PD
- John L. Schutte
- Gerald Shapiro, PD
- Donald L. Moore, PD, Trustee Emeritus
- Joseph A. Mosso, PD, Trustee Emeritus

NCPA Foundation Advisory Committee

The NCPA Foundation Advisory Committee provides valuable input to the foundation's Board of Trustees. The purpose of this input is to foster new ideas, help propose improvements in foundation programs and assist the foundation with advancing its mission of preserving the legacy of independent

pharmacy. The 2011–12 Advisory Committee members are:

- Donald Anderson, President/CEO, Independent Pharmacy Cooperative
- Edward Berg, President/CEO, Pharmacists Mutual
- Sam Boulton, RPh, Director of Trade/Pharmacy Relations, Apotex
- Larry Doud, CEO, Rochester Drug Cooperative
- Karl D. Fiebelkorn, MBA, Associate Dean, University at Buffalo
- Linda Garrelts MacLean, RPh, Chair/Clinical Associate Professor, Washington State University
- Chuck Prieve, Corp VP of Buying Groups/Strategic Accounts, AmerisourceBergen
- Tony Welder, RPh, Professional Pharmacy

2011–12 NCPA Ex-Officio Members

- NCPA President: Lonny Wilson, DPh, CEO of Pharmacy Providers of Oklahoma
- NCPA President-Elect: Donnie Calhoun, RPh, Golden Springs Pharmacy, Anniston, Ala.
- NCPA Chair: Mark Riley, PD, Exec VP of Arkansas Pharmacists Association

In Memoriam: Kenneth Mehrle, NCPA (then NARD) president 1978-79, long-time trustee of the NCPA Foundation, and a wounded combat veteran of World War II, passed away in March 2011 at the Missouri Veteran's Home in Cape Girardeau. He was 85. His survivors include two daughters and six grandchildren.

we need your help

"We must not, in trying to think about how we can make a big difference, ignore the small daily differences we can make, which, over time, add up to big differences that we cannot foresee." —**MARIAN**

WRIGHT EDELMAN



Donor generosity ensures that the NCPA Foundation can continue to preserve the legacy of independent pharmacy through programs, education initiatives, research, disaster aid, student outreach at college campuses and community involvement. To join our efforts, please visit the donation page of www.ncpafoundation.org.

Corporate Partners

Corporate support can increase your company's philanthropy and strengthen its brand impact among current and future pharmacy entrepreneurs. **Please email ncpaF@ncpanet.org for more information.**

- AmerisourceBergen
- Apotex
- AstraZeneca
- Boehringer Ingelheim Pharmaceuticals
- Cardinal Health Foundation
- Covidien
- DKMS Americas
- Forest Pharmaceuticals
- Good Neighbor Pharmacy
- Independent Pharmacy Cooperative
- Innovatix
- Keystone Pharmacy Purchasing Alliance
- LTC Pharmacy Solutions
- McKesson
- National Community Pharmacists Association
- Parata Systems
- PCCA
- Pharmacists Mutual
- Purdue Pharma
- QS/I
- Quality Care Pharmacies
- Rexam
- Rochester Drug
- Rx Plus Pharmacies
- Rx Systems
- Siouxland Pharmaceutical
- Smith Drug Company
- Takeda Pharmaceuticals
- Teva
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Pharmacy Art Print

The NCPA Foundation offers collectable art prints to spruce up the decor of your business, adorn the walls at pharmacy schools or send as customer appreciation gifts. Choose from a variety of special edition prints. Proceeds support foundation programs. **Order your print today from the "Collectable Prints" page at www.ncpafoundation.org.**

Bidding for Charity

The NCPA Foundation hosted its annual Fundraising Auction during the 2011 NCPA Annual Convention and Trade-show. This event featured an impressive collection of art, gourmet cuisine, celebrity memorabilia, pharmacy memorabilia and more. To donate an item for the next auction, please call 703-838-2653 or email ncpaF@ncpanet.org for more details.

Auction donors:

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When members of the National Community Pharmacists Association buy toner and ink cartridges from Matt’s Ink and Toner, pharmacist and business owner Matt Mallinson will donate a portion of sale proceeds to the NCPA Foundation. This support will help maintain foundation programs that advance independent pharmacy. Visit www.ncpafoundation.org to learn more. Be sure to mention that you are an NCPA member when placing an order.

Giving Levels

The collective gifts of NCPA Foundation donors have empowered and enriched students, pharmacists and the public our profession serves. Naming opportunities for major gifts are possible (e.g., scholarship or memorial funds). For more details, please contact the NCPA Foundation or visit www.ncpafoundation.org. **Donor support is key to ensuring that independent pharmacy continues to thrive.**

Thank you to foundation donors for their generous support in the form of donations and volunteerism. A special thanks, also, to NCPA Student Chapters and faculty liaisons for their tireless efforts.

Legacy Society

The Legacy Society was created to recognize individuals who remember the NCPA Foundation through a major gift of \$10,000 or more, or in their estate planning.

Legacy Society members:

- Ed Berg
- Donnie R. Calhoun
- David Elm
- Holly W. & Mike Henry
- Sharlea & Gary Leatherwood
- Forrest “Woody” Pack
- Nancy Pruitt
- Betty Schutte
- Andrew Stout



(l to r) Foundation volunteer Vivian Byrley with Larry and Connie Wamble



2011 Fundraising Auction

NCPA Foundation Donors

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\$1,000–\$2,499	Catalyst	\$10,000–\$24,999
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If your name is not included and you think it should be, or is not at the gift level you believe appropriate, please contact the foundation. The period for gifts covered: July 1, 2010–June 30, 2011.

NCPA FOUNDATION STATEMENT OF FINANCIAL POSITION

Assets	June 30	
	2011	2010
Cash and Cash Equivalents	\$99,445	\$73,179
Pledges Receivable	\$616,234	\$657,129
Accrued Interest Receivable	\$4,075	—
Student Loans Receivable:	\$1,250	—
Student Loans Receivable	\$112,561	\$189,278
Accrued Interest	\$284	\$1,178
Less: Allowance for Doubtful Accounts	\$(11,088)	\$(12,412)
Net Student Loans Receivable	\$101,757	\$178,044
Foundation Medals	\$278	\$278
Investments	\$3,151,845	\$2,858,050
Property and Equipment		
Computer Software and Equipment	—	—
Less: Accumulated Depreciation	—	—
Total Property and Equipment	—	—
	\$3,974,884	\$3,766,680
Liabilities And Net Assets	June 30	
	2011	2010
LIABILITIES		
Due to NCPA	\$6,538	\$84,806
Due to CPE	\$1,467	\$27,491
Accounts Payable and Accrued Expenses	\$77,341	\$113,649
Total Liabilities	\$85,346	\$225,946
NET ASSETS		
Unrestricted		
Undesignated	\$1,470,254	\$1,391,523
Board Designated	\$44,375	\$43,400
Total	\$1,514,629	\$1,434,923
Temporarily Restricted	\$941,449	\$886,381
Permanently Restricted	\$1,433,460	\$1,219,430
Total Net Assets	\$3,889,538	\$3,540,734
	\$3,974,884	\$3,766,680

Source: Audited financial statements

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Visit www.ncpafoundation.org to donate.

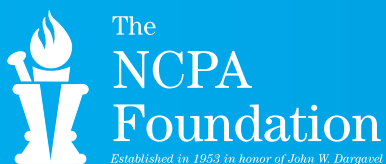
NCPA Foundation

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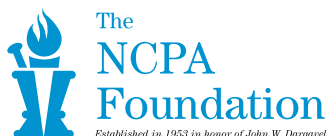


Former NCPA Foundation scholarship recipient Audrey Gould graduated from the University of Rhode Island in the summer of 2011. Her dream of pharmacy ownership has already come true!

"NCPA really opened the doors. **The tools they provide to . . . their student members really empower people to get out there and take the risk of opening a pharmacy.** My dream is to own a successful independent pharmacy in which pharmacists can provide service above and beyond what is expected."

—Audrey Gould
Western Maine Pharmacy
Kingfield, Maine

Please make a tax-deductible donation to help more dreams come true. Personal or corporate contributions are accepted.



Send this form to: NCPA Foundation, 100 Daingerfield Road, Alexandria, VA 22314 or fax to 703.995.0344. Or, make a donation online at www.ncpafoundation.org.



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Amount: ☐ \$1,000 ☐ \$500 ☐ \$250 ☐ \$150 ☐ Other \$ _____

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Through donor support, the NCPA Foundation *preserves the legacy of independent pharmacy* through scholarships to pharmacy students, research and programs to improve the success of independent pharmacy and patient care, community health awareness programs, and aid to community pharmacy owners for their recovery in the event of disaster or other adverse circumstances. The foundation is a non-profit 501(c)(3) organization. Contributions are tax deductible as charitable donations to the extent permitted under Federal tax law.

