

Leanon Me...

Donate to the Disaster Relief Fund



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President's Message

Adversity often finds us when we least expect it. Any ordinary day could become a day of devastation, strain and disaster. And, it could happen to any one of us. At any time.

As pharmacists we are used to being the ones sought out in a time of need. We're used to being there for the people around us—ready with advice, personal care and solutions. But, what happens when we are the one faced with an unexpected challenge? What happens when we need someone to look out for us?

That is when we must rely on each other.

The past 12 months were a tough time for our pharmacy community. Pharmacies throughout the Midwest dealt with a series of damaging tornadoes, and our friends in New York and New Jersey were devastated by the aftermath of Superstorm Sandy. Some pharmacists were even forced to fill prescriptions by candlelight into order to continue providing service.

The NCPA Foundation's mission is to preserve the legacy of independent pharmacy. We have done our best to provide funds to pharmacies in need. However, despite our best efforts, it has not been enough. This has been one of our most taxing years to date—our emergency support fund is completely depleted, and we have been forced to turn needy pharmacies away.

It is a time when we must come together. We must rally to support our colleagues and offer help where we can. If you'd like to make a donation to our disaster relief fund, please visit www.ncpafoundation.org. Above all else, this is where we need your help right now.

However, despite all of this tragedy, the past year has also been a year of promise. We continue to see more and more interest in independent pharmacy—often inspired by the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition.

As University of Denver pharmacy student Lucas Smith explains: "NCPA puts on great programming for students to develop their business sense, which you don't really get in pharmacy school. I was on the team that got 5th overall in the business plan competition this year. That competition in itself has helped me learn how to develop a business plan and run a business."

The work we are doing is making a difference.

I see a future full of inspired new pharmacy owners, a future where every community is supported by a caring pharmacy, and a future where we can continue to lean on each other in times of need.

Together, we can make that happen.

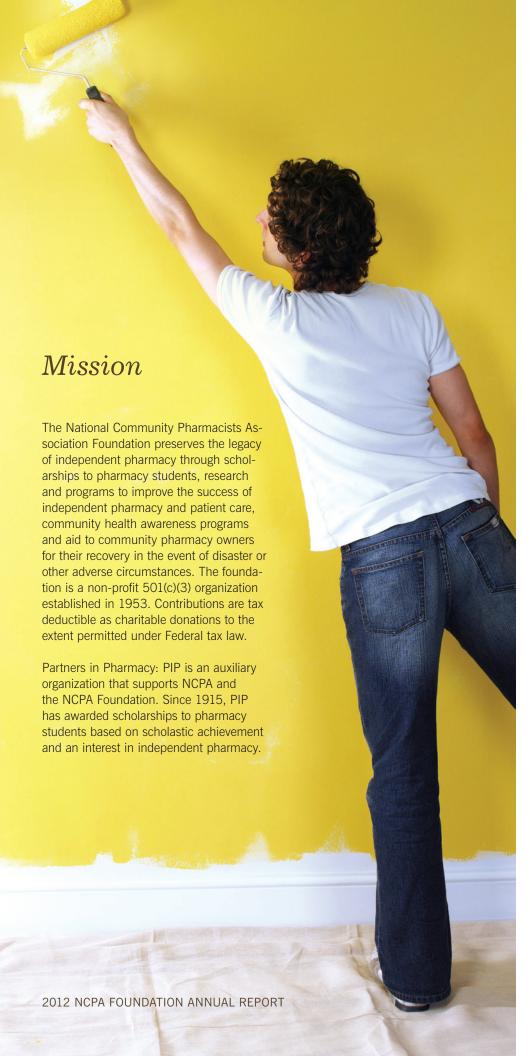
In partnership,

Tharles M. Listherwood

Sharlea Leatherwood, PDPresident, NCPA Foundation







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In Memoriam

Donald L. Moore, RPh, NCPA Foundation board of trustee and former NCPA president 1992-93, died in February 2012 in Kokomo, Ind. He was 80 years old.

NCPA Foundation

100 Daingerfield Road Alexandria, VA 22314 703-683-8200, fax 703-683-3619 www.ncpafoundation.org

Community Outreach

Disaster Relief

Helping pharmacists in need has been one of the NCPA Foundation's most important roles this year. By continually building our Disaster Relief Fund, we pride ourselves on being readily available to help those afflicted by natural disasters and other difficulties when it really matters.

Over the past year, the foundation provided over \$50,000 in disaster aid to help independent pharmacies in New Jersey and New York recover from the devastation of Superstorm Sandy.



Make a donation today!

Please visit the donation page at www.ncpafoundation.org to help us rebuild the reserve for disaster funding.



WHERE LEUKEMIA MEETS ITS MATCH

Bone Marrow Donor Drive

An estimated 140,000 people in the United States will be diagnosed with leukemia, lymphoma or myeloma every year and will require treatment with bone marrow transplants. Since 2009, more than 1,500 individuals have been added to the National Bone Marrow Registry from donor drives conducted at independent pharmacies across the country. This health initiative is coordinated by the NCPA Foundation and DKMS Americas, the largest and most experienced bone marrow donor drive center in the world.

If you are interested in hosting a bone marrow drive, please email ncpaF@ncpanet.org or call 703-838-2653 for more information.



"On behalf of Kings Pharmacy, I would like to thank the NCPA Foundation for helping out a small community pharmacy such as ourselves. As you're probably aware Long Beach was devastated in the wake of Sandy. The damage was unthinkable at the time, but we're slowly on the road to recovery and doing what we can to help our customers during this difficult time. Your contribution gives hope that there are associations . . . that are willing to do what they can to help restore our communities back to normalcy."

Edward Rudnicki, Kings Pharmacy New York, NY

PATH TOOUR FUTURE

Holly Wilkerson

Harding University (class of 2015) 2012 Partners in Pharmacy/NCPA Foundation Scholarship Recipient

Independent pharmacy is rooted in Holly's past. After working at a downtown drugstore, the closeness of the employees with the patients left an impression. Her dream is to return to a place like that.

With support from the NCPA Foundation, Holly is pursuing her education to achieve that vision. NCPA's voice in the legislature is helping to ensure that Holly will have a voice in her profession as a pharmacist.

"To me, independent pharmacy is home, it's what I love. NCPA is helping me achieve my dream of having a voice in independent pharmacy."

—Holly Wilkerson

Support Our Student Leaders

To make a donation, please visit **www.ncpafoundation.org**. Or, contact **ncpaF@ncpanet.org** to request a donor form.

Partners in Pharmacy is an auxiliary organization that supports the NCPA Foundation and NCPA.





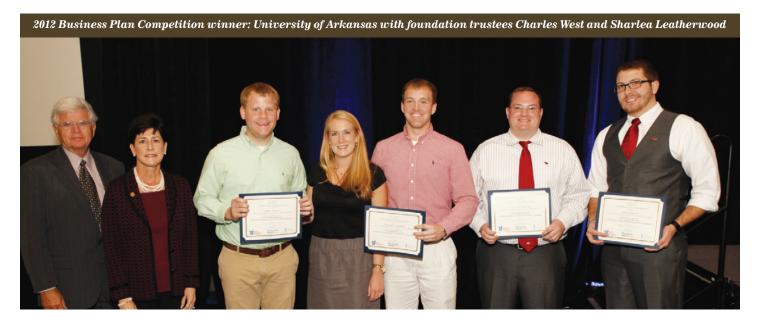
Business Plan Competition

Steps toward pharmacy ownership

Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition

In 2004, the National Community Pharmacists Association and NCPA Foundation established the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition. Their goal was to plant seeds in the minds of pharmacy students to start their own businesses. The competition is named to honor two great champions of independent pharmacy: Neil Pruitt, Sr. and H. Joseph Schutte.





Competitors are required to present their business plans during the NCPA Annual Convention in front of a live audience, and the judging panel is comprised of pharmacy owners and finance leaders. Teams are judged for both their written and live presentation. The top finalists and winning team are recognized at the NCPA Foundation's Award Ceremony during the NCPA Annual Convention. Several former participants of the business plan completion are pharmacy owners today, and that trend continues!

University of Kentucky

Team captain: Ashley Lanham

The 2012 top finalist teams were:

University of Arkansas
Team captain: Brandyn England
Tyler Shinabery
Kevin Barton
Blake Johnson
Team advisor: Schwanda Flowers
Dean: Stephanie Gardner, PharmD, EdD

Jessica Cox
Sara Holliday
Team advisor: Ken Roberts
Or: Schwanda Flowers
Dean (acting): Patrick McNamara, PhD

University of the Pacific Team captain: Danny Huynh Nataliya McElroy Team advisor: Ed Sherman Dean: Phil Oppenheimer, PharmD

How to enter

NCPA Student Chapters interested in entering the Business Plan Competition can email studentaffairs@ncpanet.org. Or, visit the student page at www.ncpanet.org for more details.

Student Outreach

Path to the Future

The NCPA Foundation takes great pride in supporting graduating students on their path to pharmacy ownership. The NCPA Foundation and NCPA offer student members a chance to enrich their educational experience, gain real-world acumen, earn scholarships and network with industry leaders at professional events. Since 1988 the foundation has helped fund the expenses of NCPA's Student Chapter and Student Outreach programs with the support of donors and volunteers.

There are more than 90 NCPA Student Chapters. Through chapter outreach, the foundation and NCPA are able to foster an interest in pharmacy entrepreneurism and to encourage community volunteerism. Please email studentaffairs@ncpanet.org or visit www.ncpanet.org for more information about the student programs of the National Community Pharmacists Association.

Student Leadership Council

The NCPA Student Leadership Council are pharmacy students elected by their peers to represent student chapters on NCPA's policymaking steering committees and to spread the NCPA message of the rewards of independent community pharmacy to their fellow students.

Student Leadership Council Members

The SLC is comprised of NCPA student members. The 2012-2013 members:

- Jenna Brown, University of the Incarnate Word
- Bobby Clay, University of Houston
- Elizabeth Crandall, Ohio Northern University
- Ravi Davuluri, University of Texas at Austin
- Lindsey Feuz, University of Buffalo
- Lisa Garza, Washington State University
- Brian McKinley, University of Arizona
- Ezequiel Medina, University of Houston

- Erik Nelson, Washington State University
- Dawne O'Brien, University of Arizona
- Chris Perling, University of Texas at Austin
- Boopathy Sivaraman, Auburn University
- Denise Sutter, Auburn University
- Austin Tull, Mercer University
- Long Trinh, Oregon State University
- Lou Woods, Mercer University



Student Scholarships

The NCPA Foundation continues to support pharmacist education and kindle student awareness about the many entrepreneurial opportunities that await them in independent pharmacy. NCPA student members are eligible to apply for foundation scholarships. Visit the student page of www.ncpanet.org to join the National Community Pharmacists Association. To sponsor a scholarship, please email ncpaF@ncpanet.org.

Presidential Scholarship

The NCPA Foundation Presidential Scholarship Program recognizes pharmacy students for their exemplary leadership qualities, academic performance and interest in independent pharmacy. Funding for this scholarship program is made possible by the generosity of corporate donors. The 2012 Presidential Scholarship winners:

- Tahlia L. Aarstad, University of Washington
- Samantha Arrants, University of Mississippi
- Bobby Clay, University of Houston
- Elizabeth Crandall, Ohio Northern University
- David H. Jones, University of Georgia
- Kim Karwoski, Drake University
- Clarissa Manzi, University of Colorado
- Bri Morris, University of Arkansas

- Erik Nelson, Washington State University
- Chris Perling, University of Texas at Austin
- Lacy Rudd, Texas A&M Univ HIth Sciences Ctr
- Madeline Shurtleff, University of Rhode Island
- Lucas Smith, Univ of Colorado HIth Sciences
- Anne Stegeman, Univ of Missouri at Kansas City
- Vivian Tang, Oregon State University
- Yu Wang, Roseman University of HIth Sciences at South Jordan



2012 Presidential Scholarship Sponsors











Partners in Pharmacy Scholarship

PIP is a sister organization that supports NCPA and the NCPA Foundation. Since 1915, PIP has awarded scholarships to pharmacy students based on scholastic achievement and an interest in independent pharmacy. The 2012 PIP Scholarship winners:

- Rima H. Bouajram, University of Texas at Austin
- Dustin G. Brooks, Auburn University
- Margaret Ann DeLeo, Massachusetts Clg of Pharmacy
- Mylinh Nguyen, Washington State University
- Cortney Phillips, Ohio Northern University

- Megan E. Sneller, Texas Tech University
- Sarah Squires, Harding University
- Abby R. Switzer, University of Kansas
- Holly Wilkerson, Harding University

Memorial Scholarship

J.C. & Rheba Cobb Memorial Scholarship in Government Affairs Andrew Heinz, University of Washington

Neil Pruitt Sr. Memorial Scholarship for Entrepreneurism

Tadeh Vartanian, University of Southern California

William B. Simmons Memorial Scholarship in Pharmacy Management

Trey L. Tietz, Wilkes University

Dennis L. Ludwig Memorial Scholarship in Government Affairs

The Dennis L. Ludwig Memorial Scholarship in Government Affairs is presented at the NCPA Annual Legislative Conference. It promotes pharmacy students' participation in the conference. The purpose is to enhance students' understanding of the political process, to offer insight into legislative strategies and to keep them abreast of various legislative issues. The 2012 Ludwig scholarship winners:

- NCPA student chapter with highest attendance at the Legislative Conference: University of the Incarnate Word.
- NCPA student members attending the Legislative Conference (based on random drawing):
 - Anthony Caruana, Massachusetts College of Pharmacy
 - Amanda Chavez, University of the Incarnate Word
 - Margaret DeLeo, Massachusetts College of Pharmacy
 - Morgan Evans, Harding University

Endow a scholarship

You can leave your mark on the future of independent pharmacy by establishing a namesake scholarship for students. Endowing a scholarship is a way to give something back to the profession and to help those following in your footsteps. Email ncpaF@ncpanet.org for more information.

Student Awards

Dargavel Award for NCPA Student Chapters

The NCPA Foundation was established in 1953 in honor of John W. Dargavel. In 2012, the McKesson Foundation sponsored the chapter awards, which recognize the top NCPA Student Chapters that promote independent pharmacy through their chapter activities and that provide the greatest level of service to the public. The 2012 chapter award recipients are:

- Student Chapter of the Year: University of Texas at Austin
- First Runner up: University of Houston
- Second Runner up: Ohio Northern University
- Most Improved: Rutgers University

Research



Catalyst Grant Award Program

The NCPA Foundation has continued its relationship with Purdue Pharma to refine innovative patient care services by offering the Catalyst Grant Award for Innovative Practice. In doing so, we are making a deeper impact within local communities and establishing valuable relationships with other health care professionals. This award focuses on a particular health condition annually. Grant recipients receive up to \$5,000 to support their project, plus a stipend to attend the NCPA Annual Convention for participation in the award presentation.

2012 Catalyst grant recipient: John F. Johnston, RPh, of Medicine Shoppe 1846 in Pittsburgh, Pa. His research project is titled "The Collaborative Pain Management Team and Improved Opioid Use."

For companies wishing to sponsor a research grant, please email ncpaF@ncpanet.org.

Outstanding Leadership



John W. Dargavel Medal

The John W. Dargavel Medal acknowledges an individual whose contributions on behalf of independent pharmacy embody the spirit of leadership and accomplishment personified by John W. Dargavel, for whom the NCPA Foundation was created to honor. Dargavel was the executive secretary of the National Association of Retail Druggists (NARD), now NCPA, from 1933 to 1961.

2012 medal recipient: Larry L. Braden, RPh



The NCPA Outstanding Faculty Liaison of the Year Award recognizes a faculty liaison who demonstrates exceptional leadership and commitment to independent pharmacy, his or her NCPA Chapter and the community.

2012 faculty award recipient: Arthur Jacknowitz, PharmD, West Virginia University

National Preceptor of the Year Award

The National Preceptor of the Year Award honors a pharmacist who has made significant contributions to the education of pharmacy students by devoting time, talent and effort as a preceptor.

2012 preceptor award recipient: Randall S. Myers, RPh



Philanthropic Support

Please support our efforts!

Donor generosity ensures that the NCPA Foundation can continue to preserve the legacy of independent pharmacy through programs, education initiatives, research, disaster aid, student outreach at college campuses and community involvement. To join our efforts, please visit the donation page of www.ncpafoundation.org.

Giving Levels

Naming opportunities for major gifts are possible (e.g., scholarship or memorial funds). For more details, please contact the NCPA Foundation.

Thank you to foundation donors for their generous support through donations and volunteerism. A special thanks, also, to NCPA Student Chapters and faculty liaisons for their efforts.

INDIVIDUALS		CORPORATIONS
	LEADERSHIP SERIES	
\$5,000 and above	Visionary	\$50,000 and above
\$2,500 – \$4,999	Futurist	\$25,000 – \$49,999
\$1,000 – \$2,499	Catalyst	\$10,000 – \$24,999
\$500 – \$999	Strategist	\$5,000 – \$9,999
	FRIENDS OF THE FOUNDATION	
\$250 – \$499	Fellow	\$2,500 – \$4,999
\$100 - \$249	Patron	\$1,000 – \$2,499
Gifts up to \$99	Associate	\$Gifts up to \$999

Legacy Society

The Legacy Society was created to recognize individuals who remember the NCPA Foundation through a major gift of \$10,000 or more, or in their estate planning.

Legacy Society members:

Ed Berg Donnie R. Calhoun David Elm Holly Whitcomb and Mike Sharlea and Gary Leatherwood Forrest "Woody" Pack Nancy Pruitt **Betty Schutte Andrew Stout** Tony Welder

Charles and Becky West

Donors

Thank you to the following individuals and organizations for making cash and/or auction donations. Donations support the NCPA Foundation's mission of preserving the legacy of independent pharmacy. Visit www.ncpafoundation.org to learn more.

Is your name missing?

If your name is not included and you think it should be, or is not at the gift level you believe appropriate, please contact the foundation. The period for gifts covered: July 1, 2011—June 30, 2012.

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(individuals \$5,000 & above corps. \$50,000 & above) AmerisourceBergen/Good Neighbor Pharmacv Joe Bartholomew Cardinal Health Foundation McKesson/McKesson Foundation Pharmacists Mutual Purdue Pharma

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Catalyst

(individuals \$1,000-\$2,499 corps. \$10,000-\$24,999) Debbie Abbott C. Robert Blake Anthony T. Budde Sr. Joseph P. Burghardt Donnie R. Calhoun Covidien David Elm **DKMS** Americas Fritz R. Glasser Jr. Independent Pharmacy Cooperative Ken Kwapiszewski Phil LaFov Sharlea M. Leatherwood Matt Mallinson Michael W. Minesinger National Community Pharmacists Association Earl Wayne Padgett Mark Riley

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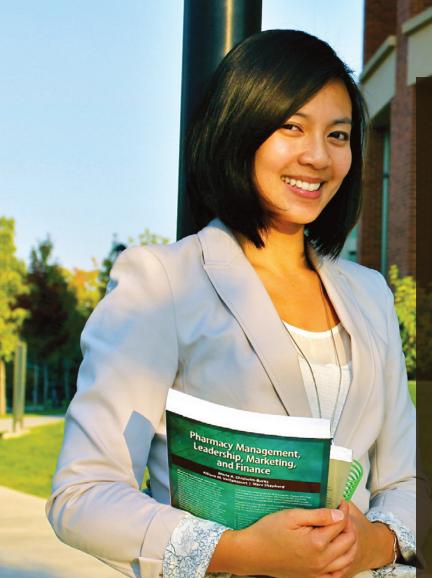
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PATH TOOUR BUTURE

Mylinh Nguyen

Washington State University (class of 2013)
Partners in Pharmacy/NCPA Foundation 2012
Scholarship Recipient

"Mark Twain once stated that the secret of getting ahead is getting started. NCPA has allowed me to start my career in independent pharmacy through all the resources they have provided to student members. NCPA's networking opportunities at professional development events have allowed me to interact and get ideas from some of the leading independent pharmacists."

—Mylinh Nguyen

Support Our Student Leaders

To make a donation, please visit **www.ncpafoundation.org.** Or, contact **ncpaF@ncpanet.org** to request a donor form.

Donation Form

Name	Pharmacy/Company		
Address			
City	State	Zip	
Telephone	Fax		

Giving Options

Personal or corporate contributions are acceptable as charitable donations. The NCPA Foundation fiscal year is July 1 — June 30.

Q\$150

Other \$_

Pay	ment	Metl	iods

Q\$1,000

■ Amount:

	Charge my credit card:	OAmerican Express	ODiscover	OMaster Card	O Visa	
car	d number	expiration date				

Q\$250

signature 3 to 4-digit security code today's date

☐ Enclosed is my check payable to the NCPA Foundation in the amount of \$ _____

Q\$500

Please return this form by mail or fax:

NCPA Foundation 100 Daingerfield Road Alexandria, VA 22314

800-544-7447

fax 703-995-0344 or 703-683-3619



NCPA Foundation Statement of Financial Position

ASSETS	June 30,	
	2012	2011
Cash and Cash Equivalents	\$81,095	\$99,445
Pledges Receivable	\$387,059	\$616,234
Accounts Receivable	\$3,110	\$4,075
Accrued Interest Receivable	_	\$1,250
Student Loans Receivable:		
Student Loans Receivable	\$41,897	\$112,561
Accrued Interest	\$94	\$284
Less: Allowance for Doubtful Accounts	\$(5,500)	\$(11,088)
Net Student Loans Receivable	\$36,491	\$101,757
Foundation Medals	\$278	\$278
Investments	\$3,313,707	\$3,151,845
Property and Equipment		
Computer Software and Equipment	_	_
Less: Accumulated Depreciation	_	_
Total Property and Equipment	_	_
	\$3,821,740	\$3,974,884
LIABILITIES AND NET ASSETS	June 30,	
	2012	2011
LIABILITIES		
Due to NCPA	\$ 7,902	\$ 6,538
Due to CPE	-	\$ 1,467
Accounts Payable and Accrued Expenses	\$46,650	\$77,341
Total Liabilities	\$54,552	\$85.346
NET ASSETS		
Unrestricted		
Undesignated	\$1,362,675	\$1,470,254
Board Designated	\$ 45,509	\$ 44,375
Total	\$1,408,184	\$1,514,629
Temporarily Restricted	\$ 825,544	\$ 941,449
Permanently Restricted	\$1,533,460	\$1,433,460
Total Net Assets	\$3,767,188	\$3,889,538
	\$3,821,740	\$3,974,884

Source: Audited financial statements

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