



The
NCPA
Foundation

Established in 1953 in honor of John W. Dargavel

ANNUAL REPORT

FY25

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www.ncpafoundation.org



Our Organization

The NCPA Foundation is a nonprofit, philanthropic 501(c)(3) organization established in 1953. The foundation has earned Charity Navigator's three-star rating and Candid's Platinum Transparency seal. We are committed to helping donors become more strategic and effective with every dollar invested to support independent community pharmacy.



Vision

Our vision for the future is to elevate the practice of independent community pharmacy. Our programs include those that help develop the future leaders and entrepreneurs of the community pharmacy profession.

Mission

The NCPA Foundation's mission is to improve community-based health care access by supporting efforts that promote the sustainability and growth of independent community pharmacists, the most accessible health care provider, through scholarships, grants, and ownership development.

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Letter from NCPA Foundation Leadership



A Letter from the Board President

As I reflect on this past year, I am filled with pride at the NCPA Foundation's accomplishments and optimistic about our future. Thanks to your support, we've significantly expanded our impact on independent community pharmacy.

This fiscal year we provided 30 disaster relief grants – doubling our previous year's grantmaking – thanks to the NCPA-NCPA Foundation board-to-board match campaign and generous support from Richie's Specialty Pharmacy and Kingdom Investment Holdings LLC. These partnerships helped us extend funding from the Cencora Impact Foundation to reach more pharmacists in need.

Mark Cuban's extraordinary generosity enabled us to adopt NCPA's Pathways to Pharmacy Ownership program and fund critical pharmacy desert research through the USC-NCPA Pharmacy Access Initiative. We've also launched educational initiatives including a newsletter, monthly podcast, and free webinars to help independent pharmacists thrive.

For the first time, we are producing an impact report about our scholarship program, which confirms that many of our students are actively pursuing pharmacy ownership - validating our investment in the next generation.

While our donors and resources have grown substantially this year, we still have tremendous potential to expand our impact.

I invite you to invest in the future of independent community pharmacy today.

Together, we can ensure these vital healthcare providers continue serving communities across America.

Best,

Jerry Shapiro, PharmD

NCPA Foundation President

NCPA Foundation Board of Trustees

President

Gerald Shapiro, PharmD
Retired, Los Angeles, California

Vice President

Sharon M. Sherrer, PharmD
Poole's Pharmacy, Marietta, Georgia

Treasurer/Secretary

John Schutte
GeriMed, Inc., Louisville, Kentucky

Trustee

Donnie Calhoun BPharm, RPh
Calhoun Wellness Pharmacy, Anniston, Alabama

Trustee

Bill Osborn, PharmD
Osborn Drugs, Miami, Oklahoma

Trustee

Scott Pace, PharmD, JD
Kavanaugh Pharmacy, Little Rock, Arkansas

Trustee

Mark S. Riley, PD
Retired, Little Rock, Arkansas



Trustee

Hugh Chancy, RPh
Chancy Drugs, Hahira, Georgia

Trustee

Brian Caswell, RPh
Wolkar Drug, Baxter Springs, Kansas

Board Member Emeritus

James R. Rankin, PD
Indialantic, Florida

Board Member Emeritus

C. Robert Blake, PD
West Union, Ohio

Major Philanthropic Partners

Supporting the NCPA Foundation shows your organization's commitment to independent pharmacy and provides high-profile recognition that distinguishes you as a leader for independent community pharmacy. It is an excellent way to increase your organization's philanthropy, visibility, and brand impact among current and future independent pharmacy owners. Special thanks to the following major philanthropic partners for their contributions:

MCKESSON



CENCORA

Impact Foundation

Mark Cuban



FOUNDATION

RxOwnership®



The 1953 Legacy Society

Named for the NCPA Foundation's founding, the 1953 Legacy Society, recognizes those philanthropists who have demonstrated their commitment to NCPA Foundation's future by naming the foundation as the beneficiary of irrevocable or revocable planned gifts including life-income gifts and bequests. If you have made provisions for the NCPA Foundation through your financial planning, please let us know. We would like to thank you now for your generosity to the NCPA Foundation and honor you.

We are proud to recognize our inaugural members of the NCPA Foundation's 1953 Legacy Society. These visionary philanthropists have made the extraordinary commitment to include the NCPA Foundation as part of their legacy, ensuring our mission continues for generations to come:

Edward Berg

Charlie West, PD

Donnie Calhoun, BPharm, RPh

Their foresight and generosity ensures that we can strengthen independent community pharmacy and the patients served by this profession for decades to come. We extend our deepest gratitude to these philanthropists who have chosen to create a lasting legacy with the NCPA Foundation.

If you have included the NCPA Foundation in your estate plans or would like more information about joining the 1953 Legacy Society, please contact us at ncpaf@ncpafoundation.org or 1-800-544-7447.



Major Donors

The transformative power of philanthropy is exemplified by our Major Donors, whose extraordinary annual contributions of \$25,000 or more provide critical resources for the NCPA Foundation's most ambitious initiatives. Major Donors can establish named scholarship funds or other meaningful tributes to honor loved ones, creating enduring legacies within the independent pharmacy community. Through their exceptional generosity, these donors serve as catalysts for innovation, education, and advancement in community pharmacy practice.

We proudly recognize these individuals and organizations whose remarkable commitment sustains and elevates the NCPA Foundation's mission:

Cencora Impact Foundation

McKesson Corporation

Mark Cuban

Cardinal Health Foundation

Richie's Specialty Pharmacy and Kingdom Investment Holdings LLC

Cencora
Impact Foundation

MCKESSON

Mark Cuban



CardinalHealth[™]
FOUNDATION



Leadership Circle Donors

The NCPA Foundation Leadership Circle represents a distinguished group of supporters whose annual contributions of \$5,000 or more demonstrate exceptional dedication to independent pharmacy. These generous donors provide essential funding that powers our ownership development initiatives, mentorship and disaster relief programs, and additional community outreach efforts. Their leadership inspires others and ensures that independent community pharmacists continue to innovate and thrive in an evolving healthcare landscape.

We gratefully acknowledge the following Leadership Circle members whose commitment advances our shared vision:

Cencora Impact Foundation

McKesson Corporation

Mark Cuban

Cardinal Health Foundation

Richie's Specialty Pharmacy and
Kingdom Investment Holdings LLC

Robert & Cheryl Greenwood
Charitable Fund

NCPA

PCCA

Jeff Harrell

Bruno Tching

Sykes & Company, P.A.

Sharps Compliance LLC

Insulet

Community Pharmacy Foundation

Partners in Pharmacy Donors

The NCPA Foundation Partners in Pharmacy giving society is named after a dedicated group of individuals who supported independent community pharmacy students for many years through their passion and dedication for supporting those most in need in the community pharmacy profession. We honor their legacy with this group of donors who exemplify their work with gifts of \$1,000-\$4,999 annually:

ACT Alexandria

Bob Blake

Julia Brown

Donnie Calhoun

Mr. & Mrs. Hugh Chancy

Liza Chapman

Charles Cottrell

Susan Delnay

Charlie Epperson

First Databank

John Folks

Steve Giroux

Lane Hawley

Brian Hoey

Jack Holt

JMcLaughlin in the Woodlands

David Lee

Jonathan Marquess

Ben McNabb

Svet Milic

Steve Moore - Condo Pharmacy

Bill Osborn

Scott Pace

Roger Paganelli

Carol Perry

Jay Phipps

Pharmacy Technician Certification Board - PTCB

Professional Building Pharmacy

Steve Pryor

Kristen Riddle

Mark & Brenda Riley

Beverly Schaefer

John Schutte

Ashley Seyfarth - Kare Drug

Gerald Shapiro

Sharon Sherrer

Michael Tarrant

Tarrant Financial

Ken Thai

Theresa Tolle

Vail Valley Pharmacy

Valu Drug

David Warner

West Main Pharmacy

Justin Wilson

Lea Wolsoncroft

Michael Wysong

Volunteers

52**447****\$15,551.13****Volunteers****Hours****Value**

In 2024, the NCPA Foundation grew its volunteer program from just 18 board and advisory committee members. From July 1, 2024 to June 30, 2025, 52 volunteers gave 447 hours of their time to support the NCPA Foundation. According to the IndependentSector.org, the value of a volunteer hour was \$34.79 in 2024.

The volunteer hours tracked and logged are an estimate; as many people give their time and skills to our organization, not accounting for every minute spent doing so. Special thanks to those that helped with special research projects, agreeing to be interviewed for our podcast, serving as Pathways to Pharmacy Ownership Experts and Mentors, and those volunteering their time to assist with grant writing, disaster response, and more!

Volunteer support is essential to expand the foundation's impact and reach. When dedicated individuals donate their time, skills, and passion to our mission, they help us stretch our limited resources and tackle projects that would otherwise remain beyond our capacity. Each volunteer multiplies our organizational strength, bringing fresh perspectives, specialized expertise, and additional hands to advance our work in ways that our small staff simply cannot achieve alone.

Interested in becoming more involved?

Send us an email: ncpaf@ncpafoundation.org

Financials

Our fiscal year is from July 1 to June 30. The following is an overview from our 2023 990, from July 1, 2023 to June 30, 2024:

Revenue



\$338,336

Expenses



\$450,975

Net Assets



\$4,798,862

Investment Income



\$143,378

Grants Paid



\$138,194

Total Liabilities

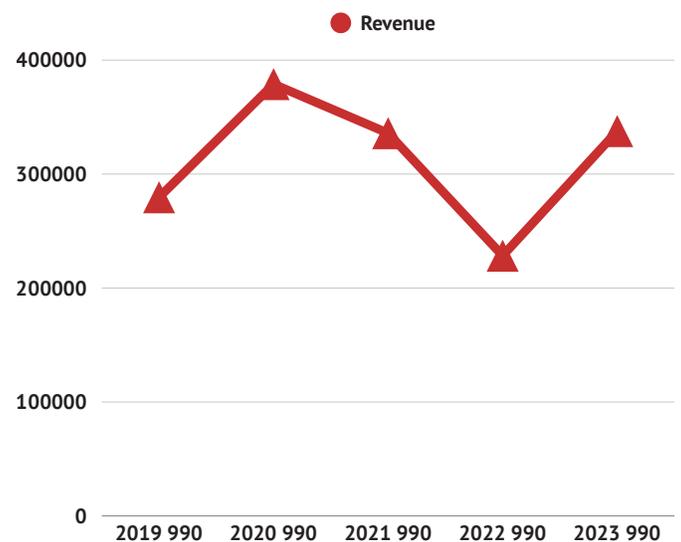


\$78,421

Actively growing revenue streams yields

positive results:

The foundation is now on a growth trajectory toward long-term sustainability. The strategic decision to transition from our previous structure—which relied on part-time staff and volunteer board leadership—to hiring a full-time Executive Director has proven transformative. The foundation implemented robust donor cultivation strategies and expanded fund-raising initiatives. Now, the Foundation is working on stabilizing revenue streams and actively growing them.



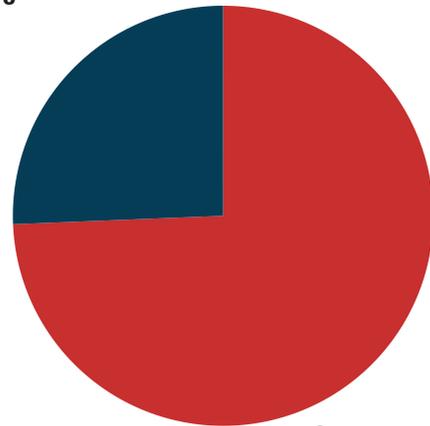
FY25 Financials

Investing in Our Future: Continuing to Grow Individual Donor Support

Individual Total Donated
25.6%

Individual donors to the foundation grew from just 17% to 25.6%!

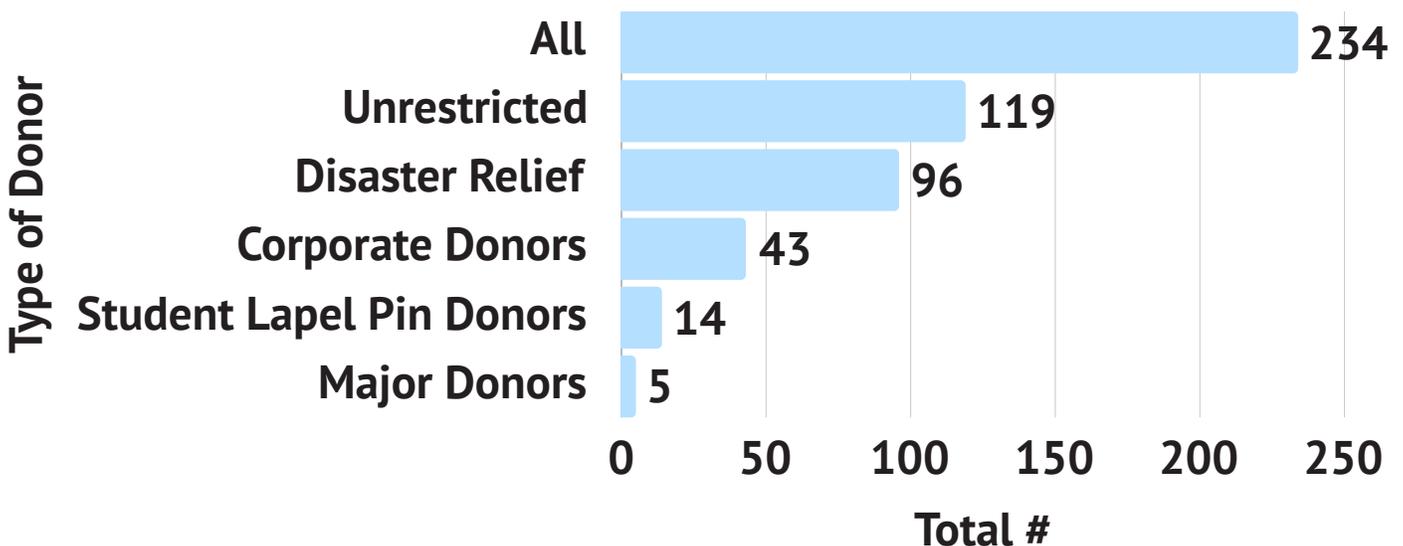
We are excited to continue cultivating the trust and support of individual donors, especially those who make gifts to support our general fund. Continuing to expand our base of individual supporters will ensure a more sustainable future for our mission.



Corporate Total Donated
74.4%

Strong Unrestricted Support Maximizes Impact

We're grateful for the high number of unrestricted individual gifts we receive. Unrestricted donations empower us to strategically address our mission's most pressing needs, allowing us to invest where it has the greatest impact.



Disaster Relief Fund

FY25 Locations Served

The foundation has provided disaster relief grants to pharmacies in 47 U.S. states and territories. In fiscal year 2025 alone, the Foundation provided 30 grants to pharmacies in need, doubling our support from the last fiscal year and helping pharmacies recover from fires, hurricanes, tornados, and flooding.

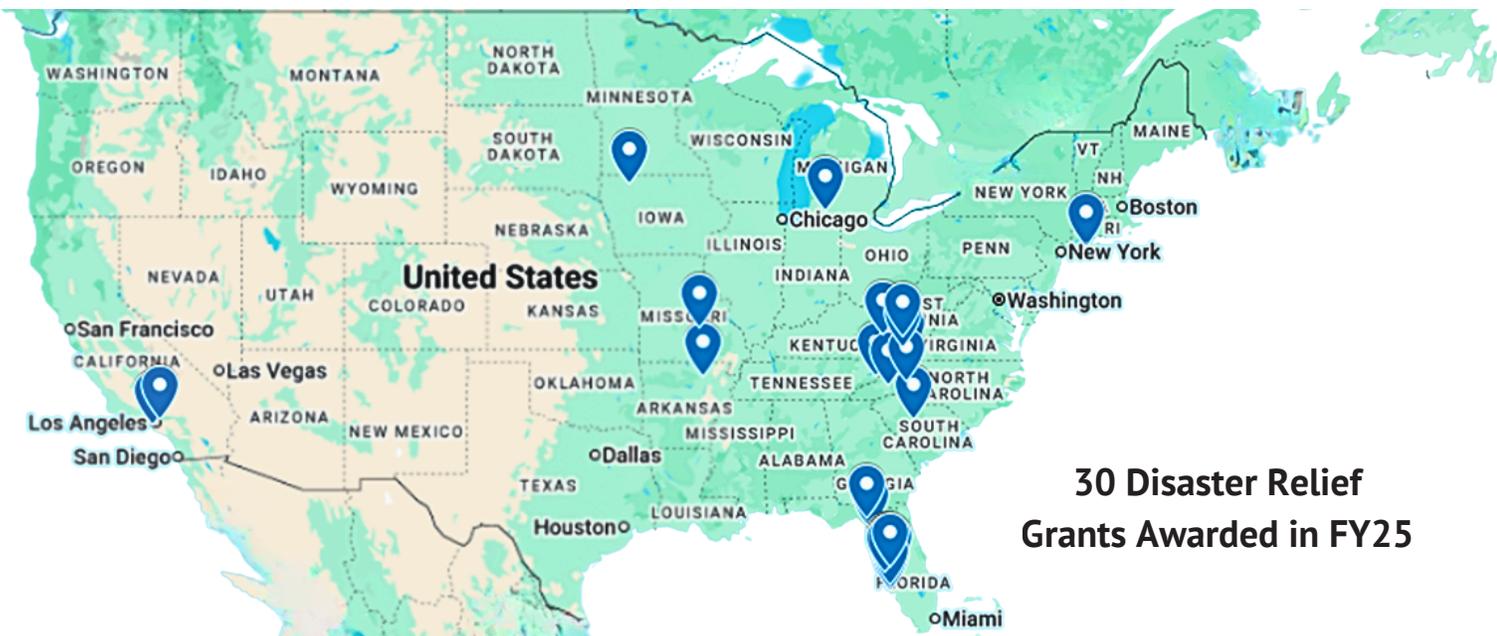
Measuring Progress

Beyond the Numbers: Hearing Voices and Measuring Impact

Hear firsthand from pharmacy recipients about the challenges they faced from the disaster, as well as the impact of our grant support. Also see the crucial role independent pharmacies play in their communities and the lessons learned throughout this process.

Looking to the Future

In fiscal year 2026, we anticipate an increase in pharmacies affected by disasters, especially with the heightened possibility of a particularly turbulent hurricane season. The Foundation will prioritize rapid response capabilities and long-term resilience building to help pharmacies not only recover from immediate challenges but also strengthen their capacity to withstand future disruptions.



30 Disaster Relief Grants Awarded in FY25

“I wanted to thank you for reaching out in advance of the storm. We pulled together a bunch of resources for our pharmacists, and specifically for our independent owners. Thank you for helping us provide resources which provided hope in a very challenging time.”

-Dawn A. Randolph, MPA, CEO, Georgia Pharmacy Association

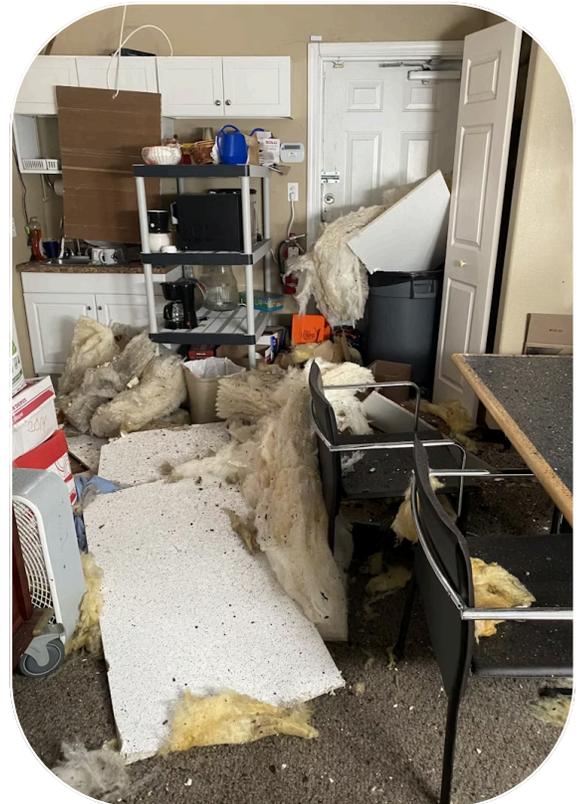
Hurricanes Helene and Milton

Hurricane Milton Spawns Destructive Tornado In Southwest Florida

In September of 2024, Hurricane Helene struck the United States as a Category 4 storm, bringing catastrophic destruction. Just two weeks later, Hurricane Milton hit as a Category 3 storm. The NCPA Foundation responded by providing 20 disaster relief grants to independent community pharmacies that were impacted.

In Florida, some areas were hit by both hurricanes, causing additional devastation. A tornado stemming from Hurricane Milton hit Venice Apothecary in Venice, Florida. The tornado ripped through the pharmacy and left 20 holes in the room.

After the storm, Pharmacist, Sarah Young, contacted the local physicians and informed them of the situation.



“I provided my cell phone so they could contact me. We were hand writing labels and keeping a log of what we dispensed so we could later enter the information into to the computer system. The funds that NCPA Foundation provided the opportunity to buy a generator, wiring, propane and fees for the IT person to connect the phones and the computer system.”

“I am very grateful for the NCPA Foundation’s grant to give me the opportunity to provide the needed supplies to retain my employees and serve our patients.”

“We received many acts of kindness from food to offers [of] shower[s]/laundry from our patients since our homes had been affected too. Our community expressed many gratitudes that we worked in very difficult conditions to help them. As one customer put it: we never missed a beat to help our patients!”

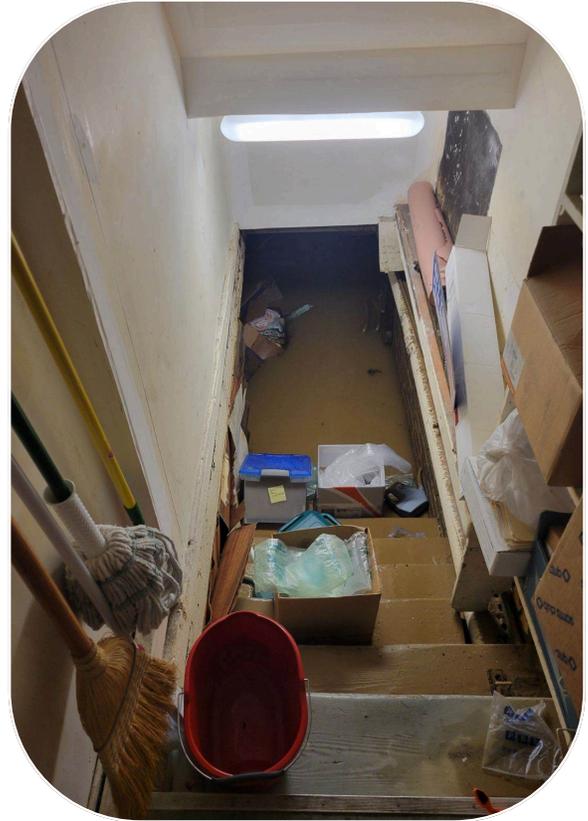
Hurricanes Helene and Milton

A Visit to Newport, Tennessee

Excerpt from *America's PHARMACIST*
August 2025

In January 2025, Sonja Pagniano, the Executive Director of the NCPA Foundation visited Wilson's Sav-Mor Drugs, a pharmacy in Newport, Tennessee, impacted by Hurricane Helene.

While the flooding from Hurricane Helene in September 2024 primarily affected their basement, their rapid return to semi-operational status is a testament to the resilience and dedication of the staff. They didn't hesitate to pitch in, cleaning up the store and preparing to serve their community. Like their pivot during COVID-19, they quickly moved to a curbside service model, adapting quickly to their situation following the flooding.



The following Monday, the pharmacy opened at noon. Pharmacist-in-Charge, Jesse Mullins, explained, "The first three and a half hours we sold 160 scripts—all curbside," Due to the damage, no one was let into the store for two weeks. The number of prescriptions filled in such a short amount of time upon reopening speaks volumes about the community's need and the vital role the local pharmacy plays.

This experience reinforces the importance of direct engagement of nonprofits with grantees whenever possible. It also underscores the power of place-based philanthropy to make a real and lasting difference in the lives of those we serve.

"They have accomplished so much with limited external support, demonstrating that communities often understand their needs best and can make significant progress when given the resources to address their own recovery."

Hurricanes Helene and Milton

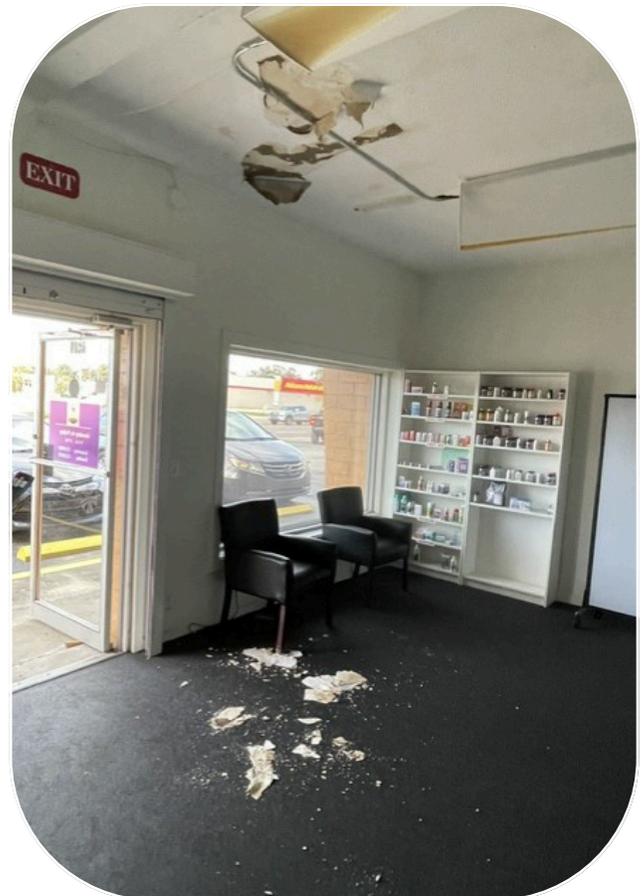
Hurricanes, Two Weeks Apart

Gulfport Pharmacy in Gulfport, Florida was hit by Hurricane Helene, and later by Hurricane Milton. Tap Patel, Pharmacist-in-Charge, reached out to the NCPA Foundation for recovery assistance, as not only did the pharmacy lose electricity, but the water coming from the storms, damaged carpet, computers, refrigerators, and boxes filled with vials, labels, and paper.

What happened after the storms? With the help of NCPA Foundation grant, we were able to find a crew to perform restoration of the pharmacy floor after the flooding promptly. We were also able to get the roof patched temporarily from any future rain until the landlord can do further repairs. The grant helped us to open our doors and start serving our patients and the community much quicker than we could have otherwise.

What did you do after the storms to provide for your customers and the community? Besides a Walgreens nearby, our pharmacy was one of the very few pharmacies open after the disaster. We provided delivery service to many patients at shelters. Lot of patients, whose pharmacies were not open due to the disaster, used our services.

We had one patient whose home was flooded, and we replaced his heart medications the next day. He shared his experience of being in the home as it was getting flooded. He was very appreciative that we were open and helped him replace his medications.



“With the help of the grant, our community trusts us as a pharmacy they can come to when in need. Their trust in our pharmacy and staff is something that cannot be bought. It came with the help of the grant that allowed us to be operational the very next day of the disaster where other pharmacies didn’t even have power for almost 4 or 5 days.”

Disaster Relief Fund

Special Thanks To Our Key Funders

We extend our deepest gratitude to the Cencora Impact Foundation and Cardinal Health Foundation for their generous grant funding. This funding provides crucial financial assistance to pharmacies in their time of greatest need.

cencora

Impact Foundation



CardinalHealthTM
F O U N D A T I O N

Special thanks also to Richie's Specialty Pharmacy and KIH LLC for their support of our disaster relief fund and serving as a matching gift donor, inspiring thousands in additional monetary support for disaster relief.



Disaster Response Committee

The National Committee for Disaster Response For Independent Community Pharmacy.

Last year we committed to not only learning from our disaster relief grant program but also to make ongoing improvements to ensure we are serving the independent community pharmacies in their time of need. As a result, in early 2025, we formed the National Disaster Response Committee for Independent Pharmacies. This committee is actively working to strengthen the crucial role independent pharmacies play during disasters across the country. Leveraging cross-sector support, especially in unique locations where independent pharmacies may prove to be an anchor to drive support to the community. We are grateful to the following individuals for giving their time and expertise to the monthly meetings:

Ruth Smarinsky, Direct Relief

Tom Cotter, Health Response Alliance

Kennedy Sease, AmeriCares

Shonda Scott, AmeriCares

Mariel Fonteyn, AmeriCares

Emily Sandman, Cardinal Health Foundation

Jake Galdo, CPESN

Leanne Haley-Brown, CPESN

Tracie Acosta, Good Neighbor Pharmacy

Nancy Lyons, Health Mart

Michele Pinkston, Kentucky Pharmacists Association



PATHWAYS TO pharmacy ownership

Supporting and Encouraging Equal Opportunity for People to Achieve Independent Pharmacy Ownership

This free year-long, application-based program aims to:

- Increase the number of pharmacies in the U.S. owned by individuals who historically have not had equal opportunity
- Reduce barriers to obtaining knowledge and networking experiences necessary on the path to pharmacy ownership
- Support the development of mentor-style relationships among current, experienced pharmacy owners and aspiring minority pharmacy owners
- Foster a supportive and diverse community of collaboration and idea sharing

2025 Cohort



"I am happy to report that the board is ready to issue my pharmacy license. The program certainly made a high impact in helping me to move forward with the process. I am rewatching the videos for guidance as I go."

-2024 Pathways to Pharmacy Ownership participant

Thank You To Our Program Supporters!

Mark Cuban



Dispose My Meds

A Smart Business Solution For Community Pharmacies

NCPA Foundation's DisposeMyMeds™ program helps independent community pharmacies serve their communities while growing their business. This medication disposal program has the potential to drive new foot traffic to your pharmacy.

NCPA members receive special rates on Sharps MWS products, offering a low-cost program that ensures pharmacies have everything they need to offer safe medication disposal services, further positioning independent pharmacies as community health leaders. Pharmacies generate revenue, providing an essential health service to their community; while supporting NCPA Foundation's mission. In the history of this program, over 1,600 pharmacies already collected more than 200,000 pounds of unused medications.

of Visitors to Website FY25



60,036



The NCPA Foundation
DISPOSE myMEDS 

Special Thanks To Our Partnership With Sharps Compliance, Inc.



FY25 Revenue Generated From Partnership



\$13,996



Community Pharmacy Involvement in Interoperability Workgroup

At the end of FY25, the NCPA Foundation Board of Trustees agreed to sponsor The Sequoia Project's Interoperability Matters Pharmacy Workgroup. This two-year commitment reflects our dedication to advancing healthcare connectivity and promoting the sustainability and growth of independent community pharmacists. This partnership ensures that independent community pharmacies have a strong voice in shaping the future of clinical data exchange across the healthcare ecosystem.



Representation Is Key

The Pharmacy Workgroup brings together a nationwide community of practice focused on removing barriers that prevent pharmacies from providing clinical services at-scale. Through collaborative efforts, the group is identifying practical solutions for pharmacy clinical data exchange, addresses interoperability gaps, and develops priorities for making pharmacy data more usable in real-world settings.

"Independent community pharmacies are on the front lines of patient care, but they need the right tools and data connectivity to reach their full potential," said Jerry Shapiro, NCPA Foundation Board President. "This partnership with The Sequoia Project represents our commitment to ensuring these vital healthcare providers have the interoperability infrastructure they need to deliver comprehensive clinical services to their communities."

Community Pharmacy Involvement in NCPDP

A unique collaboration between the National Council for Prescription Drug Programs (NCPDP) and the NCPA Foundation ensures that independent community pharmacists are engaged in the standards development process of NCPDP at this critical time of rapidly escalating health IT development.

Over 20 Years Of Active Representation

Historically, independent community pharmacists have been less likely to participate in this important standards development process due to a myriad of other responsibilities. Encouraging a core group of influential, independent community pharmacists, who have been engaged and participated in the process since 2012, to remain active in the NCPDP standards development process provides an additional forum for sharing their specialized expertise taking them further in developing mutual understanding among pharmacy stakeholders and throughout the healthcare system. NCPDP is a not-for-profit, multi-stakeholder forum founded in 1977 for developing and promoting industry standards and business solutions that improve patient safety and health outcomes, while also decreasing costs.

Importance of Continued Support

The NCPA Foundation's perennial support of this program is at the core of its success. The current lineup of independent pharmacists brings expertise on clinical documentation, long-term care pharmacy services, the state regulatory environments, remote patient monitoring and more. Colleagues in large chain pharmacy companies, big box store pharmacies and grocery store pharmacies participate at NCPDP, but not with the same perspectives and niche interests. The innovation that is born in independent pharmacies results in different business needs.

Over the past twelve months these independent pharmacist participants have also been in the room for votes and in the hallways for strategizing on pharmacy workflow for coordinating benefits for patient with multiple coverages, writing guidance for "no-Rx OTC" coverage processing, a product locator query, and the Medicare Drug Price Negotiation Program which created a "maximum fair price" for an initial list of 10 drugs going into effect in 2026. Independent pharmacist involvement ensures there is a best practice recommended to handle special situations pharmacies encounter. Increased and continued support for this work is crucial.

For more information, please reach out to Lisa Schwartz, lisa.schwartz@ncpa.org.

Student Business Plan Competition

Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition

NCPA and the NCPA Foundation established the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition in 2004 to promote interest in independent community pharmacy ownership. The goal of the competition is to motivate pharmacy students to create the blueprint for buying an existing independent community pharmacy or developing a new pharmacy. The winning team receives two cash prizes: one prize to the team’s NCPA student chapter and the other to the school in the Dean’s name to promote independent community pharmacy at the school. Second and third place teams also receive cash prizes for their chapters. The winning team also receives a trip for team members, the team advisor, and the dean, to the NCPA Multiple Locations Conference.



Neil Pruitt, Sr.



H. Joseph Schutte

of Schools Participated in FY25



of Students Participated in FY25



70

Top 3 Teams at the NCPA Annual Convention in Columbus



University of Texas at Austin
2024 Winner



University of North Carolina



University of South Carolina

FY25 Student Business Plan Competition

Champions of Independent Pharmacy

The Pruitt and Schutte families initiated the endowment fund for the Student Business Plan Competition in 2004. Neil Pruitt, Sr., who was killed in a tragic car accident in 2003, served as president of NCPA, then NARD, in 1981-1982 and was an NCPA Foundation Trustee. H. Joseph Schutte served as president of NCPA in 1985-1986 and as an NCPA Foundation Board Trustee from 1999 until his death in 2009. We are grateful to these families for celebrating the legacy of Neil Pruitt Sr. and H. Joseph Schutte through this endowment fund to ensure the next generation of independent community pharmacists will continue to grow.

Your Dollars Matter

Average Cost/Student in Top 3



\$563

Average Cost/Advisor in Top 3



\$953

Multiple Locations Conference Average Cost/Student



\$792

Multiple Locations Conference Average Cost/Faculty Advisor and Dean



\$1,016

Prize Money Distributed



\$13,200



University of Texas at Austin giving their presentation at NCPA Columbus Convention '24

Pursing a Passion

The NCPA Foundation is proud to support the next generation of independent community pharmacists and owners



AJ Tucker

Auburn University, Harrison College of Pharmacy

“The Partners in Pharmacy scholarship has been a blessing to me in more ways than I can count! It has eased the financial stress of pharmacy school, but more importantly, it reminds me that there is a community of people who believe in me and my dreams. That encouragement has fueled my passion for serving patients and strengthened my commitment to independent pharmacy. One day, I hope to own a pharmacy where I can greet patients by name, be a trusted resource in their lives, and give back to the community that has supported me!”



Other Student Programs

Supporting NCPA's Summer Internship Program

The NCPA Summer Internship Program is co-sponsored by the NCPA Foundation. This in-depth experience provides student pharmacists the opportunity to learn more about independent community pharmacy practice. The goal of the summer internship is to increase student pharmacist awareness of the vast opportunities in independent community pharmacy practice and to demonstrate the importance of a national pharmacy association to the profession.



Emily Fisher

University of South Carolina, College of Pharmacy

“While innovation isn’t something we’re explicitly taught in pharmacy school, I can proudly say that this internship equipped me with the tools to become an innovator in the profession. It was truly a once-in-a-lifetime experience; one I’ll carry with me through the profession.”

“This summer, my time with NCPA far exceeded every expectation I had coming in. From day one, the team focused entirely on what I wanted to learn and gain from the internship, allowing me to customize my experience in ways that both challenged and benefited me.

One of the most impactful parts of my internship was working on the NCPA Business Plan Competition. Having the support to lead a project that spanned all ten weeks was both demanding and deeply rewarding. Seeing how passionate the NCPA staff and pharmacy owners are about educating student pharmacists and supporting the next generation of pharmacy owners inspired me to continue encouraging fellow students to get involved with NCPA.

I also had the opportunity to work across multiple areas, including legislative affairs, education, and long-term care. Collaborating with these departments to provide members with updates on legislation and innovative pharmacy business models expanded my understanding of what pharmacists are capable of. It showed me just how diverse and forward-thinking the NCPA membership truly is. I’m incredibly grateful for the Foundation’s support of both student pharmacists and the future of community pharmacy.”

“Emily brought an impressive blend of independent pharmacy experience, business acumen, and technical expertise that allowed her to make invaluable contributions to NCPA’s programming and student engagement efforts. Her leadership in overhauling the NCPA Business Plan Competition—resulting in a new rubric, updated resources, and improved incentives—will have a lasting impact on the experience and value we deliver to student members. I have no doubt that Emily will be an influential change agent for the profession as she blends her passion for innovation and deep commitment to advancing community pharmacy.”

-Drew Register, PharmD, Director, NCPA Student Affairs and Professional Development

Other Student Programs

NCPA Student Lapel Pins

Student lapel pin purchases directly support the NCPA Foundation. The National Community Pharmacists Association Student Affairs Committee understands the time, effort and commitment involved in becoming a chapter officer. That is why they offer NCPA chapter officer pins. Each chapter officer can receive a lapel pin that signifies their support and dedication to independent community pharmacy and NCPA. These pins are excellent tokens to distribute at chapter officer installation ceremonies.

Your Dollars Matter

of Pins Purchased



330

Total Amount Raised



\$1,897



Audrey Calvin

UNC Eshelman School of Pharmacy

“I want to express my sincere gratitude for providing the scholarship that allowed me to attend the recent NCPA Pharmacy Ownership Workshop.

This opportunity was incredibly valuable, and I am truly appreciate of your support in making it possible.

The workshop provided me with a strong foundational understanding of what it takes to prepare for pharmacy ownership. I gained practical insights into building a comprehensive business plan, explored different pharmacy purchasing options, and learned effective marketing strategies to support a successful business. Just as importantly, the workshop offered wonderful opportunities to network with pharmacy owners, mentors, and fellow future owners—connections that I know will be invaluable as I continue on this path.

I plan to hold onto the knowledge and tools I gained from this experience and look forward to applying them in the coming years when I make the transition to ownership after graduating. Thank you again for investing in students like me and helping to prepare the next generation of independent pharmacy owners.”

Other Student Programs

NCPA Foundation-UAMS Pharmacy Ownership and Leadership Academy (POLA)

POLA is a week-long academy focused on the fundamentals of pharmacy ownership, leadership and self-awareness. The POLA curriculum is specifically designed to help prepare students with the tools they need to be successful independent pharmacy owners. All POLA attendees prepare a team mini-business plan presentation utilizing best practices for competing in the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition. The NCPA Foundation is proud to be a supporter of this successful program.



Valerie Ogle

Samford University McWhorter School of Pharmacy

“Attending POLA this past summer was a life-changing experience that made my dream of owning a small-town independent pharmacy feel real and within reach, even in a world that often says otherwise. Through immersive sessions, hands-on learning and practice, and mentorship from experienced pharmacy owners and business leaders, I gained invaluable knowledge that no textbook or webinar can teach. I left POLA feeling deeply inspired, empowered, and more confident than ever in my ability to successfully own and operate an independent pharmacy that will serve as a cornerstone of patient-centered care and exceed the healthcare needs of my community.”



Katie See

UMKC School of Pharmacy at MU

“POLA has been one of the most impactful and eye-opening experiences of my pharmacy journey. I entered with an interest in policy and doubts about pharmacy ownership being a realistic goal in Missouri, but left with knowledge, friendships, and inspiration that established hope of the possibility of one day owning a pharmacy. The program not only taught me about leadership and ownership, but also reminded me why I fell in love with pharmacy in the first place.”



NCPA Foundation-UAMS
Pharmacy Ownership & Leadership Academy
Helping students own their future



Other Student Programs

NCPA Foundation-UAMS Pharmacy Ownership and Leadership Academy (POLA)



of Students Supported



35

Approx. Cost Per Student



\$564

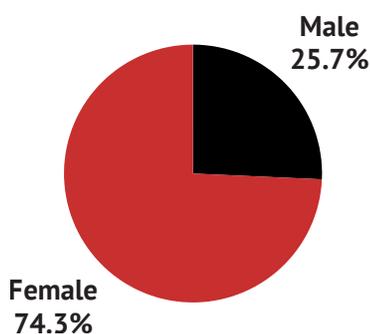
FY25 Class Composition:

*25 Different Colleges of Pharmacy
Across 14 States Represented*

Of Program Years



7



A 2024 survey of past POLA students showed:*

- 4 students have ownership in a pharmacy
- 3 plan to have ownership in the next year
- 9 plan to own in the next 2-3 years
- 39 plan to own in the next 3-5 years
- 15 do not have plans to own a pharmacy

*POLA students are surveyed every few years

Scholarships

Partners in Pharmacy

This scholarship recognizes pharmacy students for their exemplary academic performance, community service, and a demonstrated commitment to independent pharmacy. The recipient receives a \$2,000 scholarship as well as a \$300 travel stipend and a complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



of Students Who Received Travel Stipend



of Students Who Received Complimentary Registration to the NCPA Annual Convention



Awardees

- Sara Kate Horn, Auburn University Harrison College of Pharmacy
- Jarred Jones, Samford University McWhorter School of Pharmacy
- Quinn Mosgrove, The University of Texas at Austin College of Pharmacy
- Haley Mullinax, Mercer University College of Pharmacy
- Faith Oliver, St. Louis College of Pharmacy, University of Health Sciences and Pharmacy
- Kennedy Page, Auburn University Harrison College of Pharmacy
- Andrea Tucker, Auburn University Harrison College of Pharmacy

Special thanks to our Sponsor of two of the scholarships in memory of Steve Salvatori

Scholarships

Willard B. Simmons Sr. Memorial Scholarship

The NCPA Foundation Willard B. Simmons Sr. Memorial Scholarship is awarded to a student with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy and in independent pharmacy management and entrepreneurship. The recipient receives a \$2,000 scholarship as well as a \$300 travel stipend and complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



Awardee

William Elizondo

The University of Texas at Austin
College of Pharmacy



“I am incredibly grateful for the opportunities that the NCPA Foundation provides to student pharmacists who are passionate about independent pharmacy. Scholarships like these not only help alleviate financial burdens but also serve as motivation to continue advocating for the future of independent pharmacy. The support from the foundation reinforces the importance of innovation, leadership, and entrepreneurship in our profession, and I hope to one day give back in the same way to future student pharmacists pursuing ownership.”

Scholarships

Neil Pruitt Sr. Memorial Scholarship

The NCPA Foundation Neil Pruitt Sr. Memorial Scholarship is awarded to a student with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy and in entrepreneurship. The recipient is awarded a \$2,500 scholarship as well as a \$300 travel stipend and a complimentary registration to the NCPA Annual Convention.



of Scholarships Dispersed



Awardee

Alexandria Coleman

University of South Carolina College of Pharmacy

“Receiving the NCPA Foundation’s Pruitt Scholarship was instrumental in helping me explore independent pharmacy and strengthen my passion for entrepreneurship. The award supported my travel to national meetings where I was able to network, learn from innovative pharmacists, and refine my vision for blending functional medicine with pharmacy practice. Those connections directly led to a groundbreaking opportunity: before graduation, I was offered a newly created role as a Functional Medicine Pharmacist, where I am now training while pursuing certification through the School of Applied Functional Medicine. This experience has confirmed my commitment to advancing preventive, patient-centered, and cost-effective care while pioneering a new path in pharmacy practice.”

Scholarships

J.C. and Rheba Cobb Memorial Scholarship

The NCPA Foundation J.C. and Rheba Cobb Memorial Scholarship is awarded to a student with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy and government affairs. The recipient receives a \$2,000 scholarship as well as a \$300 travel stipend and complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



Awardee

Roswell Cole

The University of Georgia College of Pharmacy



"Receiving the Cobb Scholarship was an incredible honor and guided my plans during my final year of pharmacy school. More than that, it affirmed my passion for independent pharmacy and advocacy. With this support, I was able to pursue an in-person APPE at NCPA headquarters, which further affirmed my professional passions. I now find myself back in the DC-area completing a health policy and communications fellowship at the National Pharmaceutical Council. As I move forward in my policy/communications career, I remain grateful to NCPA Foundation and its donors and look forward to giving back to this profession I so deeply care for."

Scholarships

Presidential Scholarship

Presidential scholarships are awarded to students with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy. The recipient receives a \$5,000 scholarship as well as a \$300 travel stipend and complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



of Students Who Received Travel Stipend



of Students Who Received Complimentary Registration to the NCPA Annual Convention



Awardees

- Bailey Deas, Auburn University Harrison College of Pharmacy
- Jacqueline Estes, University of Missouri-Kansas City School of Pharmacy
- Ashleigh Ewens, Mercer University College of Pharmacy
- Corey McLemore, Union University College of Pharmacy
- Hailey Murphy, Regis University School of Pharmacy
- Bruno Onwukwe, The University of Texas at Austin College of Pharmacy
- Haley Shaffer, University of Arizona R. Ken Coit College of Pharmacy
- Sam Smith, Mercer University College of Pharmacy
- Akshaya Sudhakar, University of Pittsburgh School of Pharmacy

Thank You To Our Generous Sponsor

RxOwnership®

Scholarships

Pharmacists Mutual Insurance Company Scholarship for the NCPA Ownership Workshop

This scholarship supports students attendance at the NCPA Ownership Workshop. The scholarship covers the two-day registration fee and 2 nights lodging. Candidates are evaluated on demonstrated determination to own a pharmacy and commitment to advancing the future of community pharmacy. Academic achievement, outstanding student leadership, pharmacy association involvement and community service are considered as well as demonstrated intent to practice in an independent or small chain pharmacy, in an underserved geographic area or in the armed forces of the U.S.

Awardees

- Emilie Barleben, The Ohio State University College of Pharmacy
- Valeria Galemba, Virginia Commonwealth University School of Pharmacy
- Brittney Henry, University of Maryland Eastern Shore School of Pharmacy
- Quinn Mosgrove, University of Texas at Austin College of Pharmacy
- Faith Oliver, University of Health Sciences and Pharmacy in St. Louis
- Garrett Snowden, University of Texas at Austin College of Pharmacy
- Lauren Williams, University of Kentucky College of Pharmacy

of Students Supported to Attend



Thank You To Our Sponsor



Scholarships

Dennis L Ludwig Memorial Scholarships in Government Affairs

Dennis L. Ludwig, a grassroots activist who lived in Denver and in Washington, D.C., was president of NCPA in 1996-1997 and a long-time NCPA Foundation Advisory Committee member. The NCPA Foundation awards four \$250 scholarships to directly help students with travel to the NCPA Fly-In, as well as a \$500 grant to the NCPA student chapter with the highest attendance to help with travel costs.

Special Drawing Awardees

- Ty Bragwell, Auburn University, Harrison College of Pharmacy
- Tera Danielle Cecil, Sullivan University, College of Pharmacy & Health Sciences
- Anna Dimak, University of Washington, School of Pharmacy
- Braden Middleton, Union University College of Pharmacy

NCPA Student Chapter with Highest Attendance

- University of Kansas School of Pharmacy

of Students Supported to Attend NCPA Fly-In



“NCPA’s Congressional Fly-In was such a wonderful experience for me. Getting to visit Washington, D.C. for the first time, advocate for independent pharmacy with pharmacists from my home state, and meet with Senators and Representatives was both exciting and inspiring. It showed me how important advocacy is, not just for the profession today, but for my own future career as a pharmacist.”

-Ty Bragwell, Auburn University, Harrison College of Pharmacy

“The NCPA Fly-In gave me the opportunity to meet with other students and pharmacists across the US! I’m extremely grateful to have been able to have this experience and to have gotten the opportunity to meet with our legislators to discuss PBM reform!”

-Tera Danielle Cecil, Sullivan University College of Pharmacy & Health Sciences

Awards



John W. Dargavel Medal

The McKesson Corporation sponsors this annual award which honors those whose contributions on behalf of independent pharmacy embody the spirit of leadership and accomplishment personified by John W. Dargavel, who was executive secretary of the National Association of Retail Druggists (NARD), now NCPA, from 1933 to 1961. DeAnn Mullins, the retired owner and clinical director of Mullins Pharmacy, Wildflower Apothecary and WeCare Wellness, formerly located in Lynn Haven, Fla., was awarded the 2024 John W. Dargavel Medal as part of NCPA's Annual Convention in Columbus, Ohio. Mullins inspired, educated, and fought for patient rights for years and has exemplified the belief that pharmacists must be proactive both inside and outside their pharmacies.

Awards



National Preceptor of the Year

This award recognizes a pharmacist who has made a significant contribution to the education of pharmacy students as a preceptor in a community practice setting. Matt Garner, of Garner Family Pharmacy in Jonesboro, Ark., was named the recipient of the 2024 National Preceptor of the Year Award during the NCPA Convention in Columbus, Ohio. Garner graduated from pharmacy school in 2018 and started practicing at Cornerstone Pharmacy in Arkansas after graduation. In 2019, he began precepting students and by 2021 he became a third-generation pharmacy owner. In 2022, Garner began hosting IPPE and APPE students at the pharmacy. He is known for assessing and meeting the interests of each student, tailoring to their unique goals.

Awards



Outstanding Faculty Liaisons of the Year

The award recognizes a faculty liaison who demonstrates exceptional leadership and commitment to independent pharmacy, their NCPA student chapter, and the community. In 2024 two people received the honor during the NCPA Annual Convention in Columbus. Ashley Hannings Chinchilla (pictured right) of the University of Georgia College of Pharmacy and Jan Kavookjian (pictured left) of the Auburn University Harrison College of Pharmacy were honored as 2024 Outstanding Faculty Liaisons of the Year. Chinchilla was described as an amazing faculty liaison who helps the student chapter succeed and actively pushes students to reach their goals. Kavookjian has been described as an exceptional faculty member and adviser who allows students to step into their full potential and develop as leaders themselves, encourages national involvement from members, and pushes them towards excellence as a nationally recognized chapter.

Awards



Trailblazer Award

The Trailblazer Award recognizes an outstanding pharmacy owner whose pharmacy practice blazes a trail for other independent pharmacy owners and future generations of independent pharmacy owners. The award is in recognition of Sharlea Leatherwood, former NCPA and NCPA Foundation President. Amina Abubakar, president of Avant Institute and owner/manager of Avant Pharmacy & Wellness Center with locations in North Carolina received the 2024 Trailblazer Award during the NCPA Annual Convention. She is currently sharing her passion for advancements in pharmacogenomics with pharmacists, patients and policymakers all over the country.

Awards



NARD Ownership Award

The NARD Ownership award recognizes an independent pharmacist who embraces entrepreneurial spirit through promotion and demonstrated excellence in the field of community pharmacy ownership. The award is inspired by the NARD name, which was for nearly 100 years, the name associated with independent pharmacy. Korey Kreider, owner of the Medicine Man Prairie Pharmacy in Hayden, Idaho received the award at the 2024 NCPA Annual Convention. Kreider envisions further evolving their clinical services with offerings like expanded lab testing and overall health management programs for chronic conditions like diabetes or cardiovascular diseases.

Mentorship Program

Chart Your Course to Pharmacy Ownership Success:

The NCPA Foundation Mentorship Program connects aspiring pharmacy owners with experienced pharmacy owners and fosters collaboration between established and emerging leaders in the independent community pharmacy landscape.



“I am always searching for some more mentors because I’m learning that one person doesn’t have it all. It is like a village. You have one that has more expertise in one area than another. So I’m looking for mentors with different expertise.”

-Dr. Sabrina Russ, PharmD, a 2025 Pathways to Pharmacy Ownership participant, has over 25 years of pharmacy experience and is in the process of opening her own collaborative pharmacy practice in Columbia, South Carolina.

**Mentor Connections
Facilitated by the
NCPA Foundation in
2024**

6

**Most Common
Topics Requested
Long Term Care &
General Ownership**

Script Your Future Podcast

Script Your Future – A Brand New Podcast

Each month, *Script Your Future* has inspiring stories from the frontlines of independent community pharmacy. The podcast first went live at the end of March, 2025. Each episode features conversations with passionate pharmacists, innovative pharmacy students, and industry leaders who are shaping the future of community healthcare. *Script Your Future* offers valuable insights, practical advice, and inspiring visions of what independent community pharmacy can be.



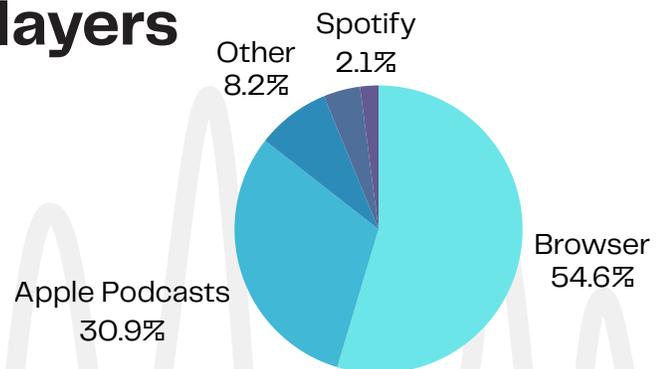
FY25 Inaugural Podcast Episodes:

- Strategies for Pharmacy Owners In Today's Challenging Pharmacy Landscape
- Pharmacy Ownership Doesn't Have to Wait: A Conversation With Josuah Tilus
- Script Your Future Podcast: A Conversation With Sam Smith

Average Number of Downloads In First 30 Days

43

Top Players



Webinars

Webinars

Webinars provide complimentary learning opportunities for people in the independent community pharmacy space to expand their learning opportunities and gain new insights.

FY25 webinars included:

- **June 2025:** Analyzing Drug Costs Beyond “You’re Paying Too Much” to “What Are The Best Drugs?” Featuring Catalina Gorla with TruDataRx
- **June 2025:** Pharmacy Students’ Pathways to Impact–Advancing Pharmacy Through Philanthropy
- **May 2025:** He Said, She Said, Pharmacy Compliance
- **May 2025:** Redefining the “Norm” of Employee Pharmacy Benefits–PBM Contracts & Employee Impact
- **March 2025:** Severe Weather Preparedness for Community Pharmacies
- **November 2024:** Pathways Application Q&A

Attendees

185

Hours Provided

7

**Watch Recordings On
Our YouTube Channel!**



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